### Hall Saw Shredding Papers As 'Protection,' Not Cover-Up



Fawn Hall testifying Tuesday in the Iran-contra hearings.

### Top Military Not in U.S. At Time of Stark Attack

By George C. Wilson

WASHINGTON—Navy Secretary James H. Webb Jr. and the There was also grumbling among that There was also grumbling among that Token W. Poindexter, are expected

Staff and the top miniary adviser to chief, who was conducting a public President Rouald Reagan, was in Information seminar in New Paris; General Larry D. Welch, sir Hampshare's White Mountains.

Kiosk

Demjanjuk Said

Not to Be 'Ivan'

BARCELONA (AFP) -- A

survivor of the Treblinka death

camp has testified at a court

near here that John Demjanjuk, currently on trial in Israel on

charges of being a Nazi war criminal, was not the Treblinka

guard known as "Ivan the Ter-

Joaquin Garcia Ribes, 86.

was heard by a court in Saba-dell on behalf of the Jerusalem

court that is trying Mr. Dem-janjuk. Mr. Garcia said televi-

sion pictures he saw of Mr.

Demjanjuk, 67, did not corre-

spond with his memory of the

Pope John Paul II at Lu-

blin's Catholic Universi-

ty on Tuesday. Page 2.

■ The idea of patenting geneti-cally engineered animals has led

to a loose coalition of unexpect-

DM £ Yen FF 1.788 1.666 142.15 5.9795

GENERAL NEWS

ed opponents.

Dow close: UP 1.06

The dollar in New York:

former Treblinka guard.

e(H)

at one time and not available for face-to-face consultation on how

Carlucci, were distressed that the military leaders they wanted to consult most were out of the country when the U.S. frigate Stark was attacked by an Iraqi fighter plane on the night of May 17 appointment to Pentagon of ficials.

Admiral William J. Crows Stark and the country when the U.S. frigate Stark was attacked by an Iraqi fighter plane to the night of May 17 appointment of Pentagon of ficials.

Admiral William J. Crows Stark and the top military advisor to President Rouald Reagan, was in Chief, who was conducting a public President Rouald Reagan.

Mr. Webb and Mr. Carlucci, according to a top Pentagon executive, were "furious" that so many top officers were out of the comment.

address any issues that arose after mind were private."

Captain Jay Coupe, press aide to
Admiral Crowe, said the admiral
stayed on top of the Stark situation
while he was in Projection as Mr. Pr while he was in Paris, and had thought about rushing back to Washington but saw little he could

gress, in passing the military reorgress, in passing the military reorganization act last year, established a deputy chairman of the Joint Chiefs as the second ranking military reorganization act last year, established a deputy chairman of the Joint Chiefs as the second ranking military reorganization act last year, established a deputy chairman of the Joint Chiefs as the second ranking military reorganization act last year, established a deputy chairman of the Joint Chiefs as the second ranking military reorganization act last year, established a deputy chairman of the Joint Chiefs as the second ranking military reorganization act last year, established a deputy chairman of the Joint Chiefs as the second ranking military reorganization act last year, established a deputy chairman of the Joint Chiefs as the second ranking military reorganization act last year, established a deputy chairman of the Joint Chiefs as the second ranking military reorganization act last year, established a deputy chairman of the Joint Chiefs as the second ranking military reorganization act last year. tary officer in the country. The deputy chairman, General Robert in the government, Captain Coupe

Tranian Challenge U.S. officials have disclosed that an Iranian destroyer challenged a U.S. merchant ship being escorted by a U.S. warship in the Strait of Hormuz on Friday, United Press International reported from Wash-

### Iran-Contra Hearings End First Phase

The Associated Press

WASHINGTON - Fawn Hall testified Tuesday that she never considered her shredding, altering and removing sensitive documents from Lieutenant Colonel Oliver L. North's files to be part of a cover-

up.
"I use the word protect," she

In occasionally contentious testimony, Miss Hall at one point said her activities as the fran-contra affair unraveled last autumn were justified because "sometimes you have to go above the written iaw."

A few minutes later, she backed away from that position.

She retracted none of her support for her former employer, how-ever. She described Colonel North as every secretary's dream to work for, praising his hard work and patriotism and challenging an asser-tion by Senator William S. Cohen, Republican of Maine, that the former National Security Council aide had no right to limited immunity. Miss Hall's second day of testi-

mony ended the initial phase of congressional hearings on the af-fair, which recessed Tuesday. They are tentatively scheduled to start again June 22 She was the 18th wimess in ses-

sions that have provided what Representative Lee H. Hamilton, Democrat of Indiana, described as "some of the most extraordinary testimony ever given to the U.S.

"What these committees have heard is a depressing story," Mr. Hamilton said. "It is a story of not telling the truth to the Congress and the American people."

John M. Poindexter, are expected to be called to testify under limited

On Tuesday, Miss Hall was repeatedly asked about her testimony Monday, in which sile said that Colonel North had told her to alter four documents on Nov. 21 and that also that day they jointly shredded a stack of documents 18

President Ronald Resgan, was a project of staff, was en route to Brazil, and General John A. Wick-X. Kelley, who was on duty in 1983 the shredding was motivated by a when 241 Marines were killed in a desire to cover up activities, Miss Hall replied: "I don't use the word protect." She said she expanded the scope

of the shredding, adding phone cers who were out of the country on logs and copies of computerized May 17 said that their bosses kept interoffice memos, because they in constant, secure communication were "revealing as far as conversawith Washington command centers tions between Colonel North and and had deputies in Washington to other people which I felt in my

his dismissal at a televised news conference on Nov. 25.

Washington but saw little he could do there that his deputy could not.

Captain Coupe noted that Consults with a side of the coupe noted that consults with a side of the coupe noted that consults with a side of the coupe noted that consults with a side of the coupe noted that consults with a side of the could not the coupe noted that consults with a side of the could not the coupe noted that co

The strain on Miss Hall was visible in her two hours at the witness T. Herres of the air force, was in table Monday afternoon. She was Washington and fully up to date on trembling when she raised her hand the Stark situation and available to take the oath before beginning civilian policy makers in the Penta-gon, the White House or elsewhere lined with fatigue when she ended. But she proved a determined witness with a clearly defined mission

By her own account, Miss Hall thought of herself as a player no less than Colonel North and the others who became involved in the Iran-contra affair. "It was a policy of mine not to

See TESTIMONY, Page 2



Leaders of the industrialized nations posed on Tuesday before beginning the summit meeting. They are, from left, Prime Minister Wilfried Martens of Belgium, Jacques Delors, president of the European Commission, Prime Minister Yasuhiro Nakasone of Japan, Prime Minister Margaret Thatcher of Britain, President Ronald Reagan, Prime Minister Amintore Fanfani of Italy, President François Mitterrand of France, Chancellor Helmut Kohl of West Germany and Prime Minister Brian Mulroney of Canada.

### East German Police, Rock Fans Clash In Berlin for the Third Straight Night

By Robert J. McCartney

BERLIN - For the third straight night, hundreds of young pop music fans clashed early Tueswith the East German police. who tried to bar them from listening to a concert just across the

It was the most serious outbreak of public discontent in East Berlin in nearly 10 years.

The police arrested several dozen young people along the Unter den Linden boulevard, the main thoroughfare, wrestling them into police curs and occasionally beating them with nightsticks. The East German authorities de-

nied Tuesday that there had been any clashes between young people and the police but said there had been Western attempts to provoke The official ADN news agency

dents of angry confrontations between the police and thousands of There can be no

clashes between youths and po- also shouted.

some Western correspondents who since a clash following a rock con-drive to and fro over the border cert in October 1977. Four persons with the aim of creating sensa-

The young people, mostly in "Gorbachev! Gorbachev!" in an evident appeal to the authorities in simed at easing restrictions on ex-The demonstrators tossed small

firecrackers and empty wine bottles over lines of green-uniformed police officers and plainclothes agents, who blocked them at several points from coming any closer than 400 yards (365 meters) to the Berlin Wall.

Just beyond the wall, the British rock group Genesis and its star. Phil Collins, were performing on said reports by Western corresponfestival in West Berlin.

"The wail must go!" and "Down

"They exist only in the fantasy of were the most serious in East Berlin reportedly died in that confronta-

The incidents came at a particutheir 20s or late teens, chanted larly embarrassing time for East Germany, which has sought to use this year's 750th anniversary of East Germany, an orthodox-mind- Berlin to highlight the country's ed communist state, to copy some successes. East Germany enjoys of the Soviet leader's reforms one of the highest standards of living in Eastern Europe and has

> The street confrontations are likely to sharpen the dilemma facing the East German president. Erich Honecker, who has resisted Mikhail S. Gorbachev's appeals for greater openness and democracy in communist societies, Western diplomats said. The East German authorities

fear that an easing of restrictions the last night of a three-night rock on the media or on public debate See BERLIN, Page 2

# Reagan Receives Tepid Support On Terror, Gulf

VENICE - President Ronald Reagan received only tepid support here Tuesday from allied leaders attending the 13th annual economic summit meeting for U.S. policy on terrorism and the Gulf and also came under strong pressure to reduce the U.S. budget deficit. Both President François Mitterrand of France and Chancellor

Helmut Kohl of West Germany described the U.S. budget deficit as the "central issue" facing the global

Prime Minister Yasuhiro Nakasone of Japan, usually conciliatory to U.S. policy in Mr. Reagan's presence, also spoke out forcefully about the harmful impact of the American deficit.

The general economic package emerging at the summit meeting after the seven finance ministers met Tuesday appeared to fall short of U.S. goals to seek agreement on measures sustaining world economic growth, policy coordination and the reduction of farm subsi-

terrorism statement was a passage in last year's declaration at the Tokyo economic summit meeting pledging "refusal to export arms to states which sponsor or support terrorism."

Secretary of State George P. Shultz said there was "no particular reason" for this deletion but another administration official said the United States had eliminated the passage from the draft presented to

He said this avoided what "could have been an embarrassing reminder" of the clandestine U.S. arms sale to Iran.

Before he left for the summit meeting in Tokyo last year, Mr. Reagan approved a mission to Iran carrying weapons in return for a prospective trade of American hos-

The Tokyo summit meeting statement on terrorism agreed to intensify the exchange of information" between governments about

Mr. Shultz said Tuesday at a news conference after the summit session that increased international cooperation had produced a worldwide decline in terrorist incidents,

Mr. Shultz was asked about the case of Mohammed Ali Hamadeh, a Lebanese Shiite Moslem accused of perpetrating a TWA hijacking two years ago who is now held in custody by West German authori-

The Reagan administration is could be more disruptive than in seeking to have Mr. Hamadeh exother East European countries, ac- tradited to the United States or cording to the diplomats and other tried for the murder of a U.S. Navy See VENICE, Page 2



ROME BOMB BLAST — Several wrecked automobiles lying in front of the U.S. Embassy in Rome on Tuesday. Page 2.

### U.S. Tourists' Voices Are Heard Anew in the Streets of Europe

By Thomas Netter International Herald Tribune

LUCERNE, Switzerland - "So, do you take credit cards?" asked the middle-aged American tourist, sitting with his wife on the hotel terrace here. The sound, and to some ears music, of

American tourists' voices is making a steady comeback in this most popular of From Lucerne to London, Geneva to Frankfurt, Madrid, Rome and Paris, Euro-influx of 1985, when the extremely favorpeans who last year grouned at the loss of able rate of exchange made hotels, meals, the lucrative American tourist trade are travel and shopping in Europe a bargain,

relief, according to tourist offices in several European capitals. "We had a 10 to 20 percent increase in American tourists in May," said Kurt Illi, Geissler, a market analyst for the Swiss director of Lucerne's tourist office, calling National Tourist Office in Zurich, who last May and all of last summer a disaster cites sharp increases in tour and hotel after the U.S. bombing of Libya, the Cherbookings. "Now we're just waiting." nobyl nuclear accident, a terrorist bombing mobyl nuclear accident, a terrorist bombing wave in Paris and the decline in the value of the dollar. Mr. Illi estimated that Lucrate million Americans and Canadians would cerue lost 100 million Swiss francs (cur-

50 people in Lucerne every day saying American Express, Cooks, and what have

American tourists voices is making a steady comeback in this most popular of Swiss tourist destinations, one year after anxiety over terrorism and radioactivity slashed U.S. tourist travel to Europe.

Second I progress to I and a Communication of their favorite foreign destinations, travel agencies and tourist office officials say. Although there is little chance that American I progress to I and a Communication of the commun can tourism this year will match the record beginning to breathe a cautious sigh of travel officials say they believe they are bookings. heading toward a significant recovery in

"All the prospects look good," said John

wave in raris and the decline in the value of the dollar kept thousands of Americans slowly beginning to make up for lost time. visit this year, up from 2.83 million in 1986, rently \$67 million) in 1986. All of Switzer-Mr. Illi and other Swiss officials say American tourism is heading for a sharp recovition tourism is heading for a sharp recovition to the adding for a sharp r "Last year, they took the 'American Ex- ican tourism is heading for a sharp recov-

"We had a wonderful trip," gushed a As the main attraction of Swiss tourism,

American Express, Cooks, and what have young American couple from Minneapolis you. They are cruising through Europe as American tourists."

As the main attraction of Swiss tourism, young American couple from Minneapolis who stayed away from Europe last year like many Americans. "We drove up from Italy, through the mountains of Switzerland ly, through the mountains of Switzerland and it was just lovely — and peaceful."

As the main attraction of Swiss tourism, Lucerne may have sulfered more than any European city from last year's tourist debamany Americans. "We drove up from Italy, through the mountains of Switzerland and it was just lovely — and peaceful."

As the main attraction of Swiss tourism, Lucerne may have sulfered more than any european city from last year's tourist debamany Americans tourists."

Long a tourist haunt, and deluged in and it was just lovely — and peaceful."

Swiss Tourist office in Zurich, said Ameri- Lucerne depends on tourism for much of can inquiries about travel to Switzerland in its livelihood, Mr. Illi said. the past three months are double what they were last year, while some hotels are re- 5,000 hotel beds and hundreds of restauporting a three-fold increase in group rants and cases. Nearly everyone in the

ahead," Mr. Klee said. "We think they lost flocked here for holidays after World War their fear of traveling in the past few months, and we're just delighted."

II. In 1985, about 500,000 tourists followed suit, including 271,000 Americans.

press Tours' signs off the tour buses so you couldn't tell they were Americans," Mr. Illi added. "Today we have busloads of 40 to ropean travel have eased.

They seem to have changed their minds."

S10 billion in annual tourist revenue that London," an official said. "They seem to have changed their minds."

S10 billion in annual tourist revenue that provides 8 percent of the country's foreign have changed their minds."

Citing a sharp rise in group tour book- its ancient, cobblestoned streets and ride ings. Helmnt Klee, deputy director of the its lake steamers toward alpine meadows, The town of 64,000 people has over

shops and hotels speaks English. Mark "Americans usually book six month Twain hiked and slept here, Wagner comahead, but are now booking three months posed on its lake shores, American Gls

Similar trends are being spotted elsewhere. In London, a British Tourist Auaccident at Chernobyl and the devaluation

However, despite the improvement felt

in May and the increase in bookings, officials say Europe has a long way to go before it can match 1985, when the dollar was at its highest point in a decade. Mr. Illi said that although American tourists are coming back, and more are

expected, shopping for souvenirs, clothing, folklore goods and other items is not expected to flourish as it did when the dollar brought 2.5 francs instead of 1.5 francs. "Americans are the best shoppers, every-

body knows that," Mr. Illi said. "But this year it cannot come back to the best years because of the dollar." Some Americans may find their stay in

Switzerland on the edge of being prohibitively expensive: An average, inexpensive dinner in almost any Swiss restaurant that two years ago cost \$10 now would cost

The exchange rate factor may force shorter stays and will lead to the hunt for bargain accommodations and meals, travel See TOURIST, Page 2

and Hobart Rowen

### Venice Gains Said to Fall Short of U.S. **Expectations**

By R.W. Apple Jr.

VENICE - On the eve of this reek's summit conference, Howard H. Baker Jr., the White House chief of staff, made a point of saying. "I am not one of those who have gone about trying to diminish expectations." He predicted "important developments."

Secretary of State George P. Shultz suggested Tuesday night

#### **NEWS ANALYSIS**

that the United States had achieved what it sought in Venice — that Mr. Baker's prediction had borne

Ronald Reagan sounded a good deal more defensive, especially in

They were describing the summit meeting as a throwback to the first summit meetings

"A meeting with no agenda and no great expectations," one White House official called it, "whose real purpose was simply a frank exchange of views."
Officials from other nations of-

fered a still less positive reading of events as the leaders finished the second of their three formal ses They're paralyzed," a ranking

official in one delegation said when asked to assess the mood of the "They feel a compulsion to avoid

visible risk. They're much more afraid of dissent than emptiness. A Canadian described this gathering as "the most fragmented I've ever been involved in, with predict-

A Briton termed it "a lot of jawjaw to no very grat effect, which ися иле вигоре

Every summit conference seems to produce its joke, and this one is being described in the hotels, restaurants and bars of Venice as "bland canal."

Fearful that President Reagan would be portrayed as the big loser. because he came to Venice with the most clearly defined set of goals, American officials spent much of the afternoon working out a strategy for presenting the results in the best possible light.

One result was that Mr. Shultz. spoke with reporters Tuesday, 24 hours earlier than has been his practice at most summit conferences in years past.

But no words of his could obscure the fact that Tuesday's statement on the Gulf was much more general than the United States had hoped for.

It contained not the slightest suggestion of retaliation against See SUMMIT, Page 2

### From Reagan, A Few Delphic Words for Press

The Associated Press
VENICE — Journalists covering the Venice summit meet-ing had a chance to question President Ronald Reagan and Prime Minister Margaret Thatcher of Britain before the first full session on Tuesday. but the communications left something to be desired. Question: Why were you out so late, Mr. President?

Reagan: Affairs of state. O: Mrs. Thatcher, are you going to win on Thursday?

Thatcher: [No reply.] O: Mr. President, do you want her to win? Reagan: I don't want to say

anything. An Italian journalist to Mr. Reagan: Do you like spaghetti? Reagan: [No reply.]

Q: Say something Reagan: Never talk about a no-hitter when it's going on. In baseball, if a pitcher is throwing a no-hitter, a rare accomplishment in which no opposing batter has made a base hit, it is customary that his teammates not mention the fact until the game's last pitch has

The European Corporate Electronic Publishing Conference & Extravation See as a season the system on cots materia of not. worner about," said Vic DePaula," posal will figure as a major bar-

By Roberto Suro

New York Times Service LUBLIN, Poland - Evoking his homeland's bloody past. Pope John Paul II prayed over the ashes of concentration camp victims Tuesday and called for a re-examination of Poland's Communist system in order to bring a better future.

In a lecture at the Catholic University of Lublin, the pope said: "As a son of this homeland. I risk expressing the view that it is necessary to think over many questions of social life, structures, organization of labor, all the way to the very premises of the contemporary state organism from the point of view of the future of the young generation on Polish soil."

Here, as elsewhere on his third trip to Poland as pope, John Paul attacked the philosophical underpinnings of the Communist regime.

Later in the day, at the first big outdoor event of his weeklong trip to Poland, he prominently mentioned two of the Polish government's most noted Roman Catholic opponents as he preached to a crowd estimated at close to a mil-

He quoted from the prison diaries of Cardinal Stefan Wyszynski and told newly ordained priests that they must "look hard" at the example set by the Reverend Jerzy Popieluszko, a devoted supporter of the outlawed Solidarity trade

camp on the edge of the city.

The pope was met by about \$00 "road of martyrdom." That was the route taken by many of the 360,000 who were led to the camp's gas



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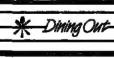
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Chopin's funeral march, the pope walked slowly toward the concrete mausoleum. Inside, he knelt for about 10 minutes, silent and immobile. In front of him was a mound made of victims' ashes and shards of bones. An inscription reads sim-ply, "Our fate is a warning to all." When the pope finished his pray-

er, Wanda Osowska, who escaped a death sentence at the camp in 1944, handed him a bouquet of flowers that he placed on the mound. John Paul told her, "You should bear witness for these dead for all

who live to tell them what happened in this camp," adding: "We commend those responsible to the justice and mercy of God." The pope came to Lublin primarily to visit the only full-scale Catholic university in Communist Europe. John Paul taught ethics at the university for 24 years. In his lecture, he insisted that the school

ing offered to Poland's young peo-Government studies have shown that two-thirds of Poland's university and high school students expect to go abroad in search of work or to emigrate permanently. "We cannot allow them to fail to see a future for themselves in their own homeland," he said.

The pope was previously barred from visiting Lublin, and on Tuesday it was flooded with paramilitary guards. The entire city was sealed off Monday to all except those with special passes.

(Continued from Page 1)

U.S., Britain

By John Tagliabue

New York Times Service

on the grounds of the American

and British embassies here early

Tuesday, and a third ripped apart a

car in a street next to the U.S. Embassy compound, according to

The attacks caused no injuries. A

cusing on two persons who checked

into a hotel across from the U.S.

caller to the Italian news agency

office in Beirut warned that attacks

would be made against "Italian in-

terests everywhere," because Italy

had played host to President Ron-

The call in Beirut came from a

previously unknown group calling itself the Palestinian Islamic Jihad

Mr. Infelisi said the first attack,

it about 7 A.M., occurred at the

British Embassy, when two bombs

were fired from near the embassy

Richard Northern, an embassy

spokesman, said only one bomb

fetonated, causing little damage.

Shortly thereafter, the police

said, a bomb containing about four

and a half pounds (two kilograms)

of explosives tore apart a car and

iamaged several others parked on

a side street next to the U.S. Em-

At about the same time, two

bombs were fired into the embassy

gardens. One detonated, cracking

windows in the embassy building

and strewing debris in the gardens.

launcher was found in room 418 in

the Hotel Ambasciatori, from

which the bombs had apparently

been fired into the U.S. Embassy

garden. A similar device was found

The police said they were search-

ing for an occupant of the hotel

near the British Embassy.

The police said a crude rocket

bassy compound.

into the embassy's courtyard.

The attacks came one day after a

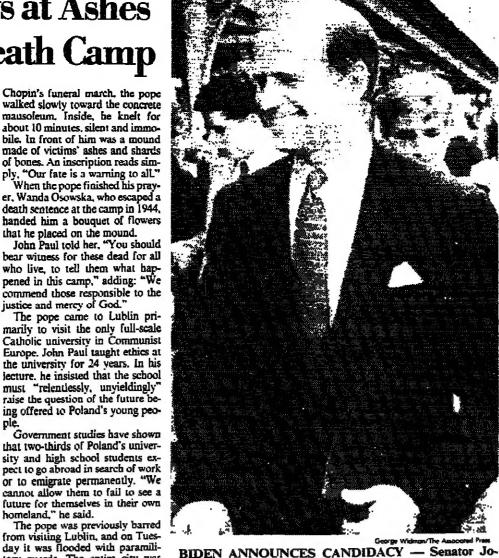
the police and witnesses.

Embassy on June 6.

ald Reagan in Venice.

Organization.

ROME - Two bombs exploded



seph R. Biden of Delaware after announcing his candidacy on Tuesday for the Democratic presidential nomination. Georgia 35 years ago, weaving

ternoon.

What happened?

selves up for a fail.

quick to concede. Mr. Baker and

some of his aides, inexperienced in

the dynamics of these meetings, fo-

there was never much hope for suc-

cess and in the process set them-

for tough language on fran; in the

end, he never did so, partly because

others steered Monday night's con-

versation in other directions but

mainly, a senior American said, be-

cause the delegation knew that he

Second, the Japanese and the

Europeans, with the exception

from time to time of Prime Minis-

ter Margaret Thatcher of Britain.

have always taken a narrower view

of the function of these meetings

They are willing to diverge from

But so far West Germany only

the formal economic mandate but

not to make major decisions in

some areas, notably including secu-

than have the Americans.

rity and weapons issues.

They circulated word, for exam-

years to heed such calls

end the Iran-Iraq war.

But officials of the other partici-

pating countries devied having

made any such commitment, and

several said they would not have

agreed to any statement implying

Italian officials were even telling

journalists that they had at the last

minute succeeded in inserting the

word "just" in the leaders' call for support of "just and effective mea-sures" by the United Nations to

That word, they said, meant that

any such measures must treat the

two countries equally and was in-

tended to counter what the Italians

consider a dangerous American

tendency to "tilt" Western policy

Nor was there much to which

Mr. Reagan could point with pride

in the statement on terrorism.

which was largely a rehash of past

statements, or in the largely ano-

dyne statement on East-West rela-

According to officials of several

countries, the president also

seemed headed for a series of set-

backs on the economic front before

- and I think I'm reasonably well

informed - that the Germans will

handle this in a correct and stiff

affirmed support for the principle

Mr. Shultz said the president re-

"We didn't ask for very much." a

The resolution on the Gulf asked

Also included in the three-part

for "new and concerted efforts" to

end the Iran-Iraq war, which began

political declaration was a lengthy

statement on East-West relations

that reaffirmed a common commit-

ment to arms control but made no

specific mention of the pending

U.S.-Soviet accord to eliminate me-

dium-range missiles in Europe.

quested no new commitments of

military assistance in the Gulf and

The statement issued on the Gulf

way," Mr. Shultz said.

that none were offered.

U.S. official said.

in September 1980.

economic issues.

of free navigation.

### Georgian Impresses New York Liberals

By Paul Taylor Washington Post Service NEW YORK - Senator Sam Nunn, Democrat of Georgia, edging closer to a decision about dential nomination, gave a foreign

to suggest that, denials notwith-standing. Mr. Cuomo could yet whether to seek his party's presipolicy talk here Monday that left a roomful of skeptical liberal Democrats singing his praises.
"It was a very impressive performance," said John V. Connorton Jr., a lawyer who was the 1984

campaign co-chairman in New York for then-Senator Gary Hart of Colorado. "I was particularly taken with the way he answered the question about contra funding. This was an audience that opposes it, and he gave a very forthright explanation of why he supports it." "His story about Mario the ballplayer was terrific — it really showed he has a feel for local politics," said Gordon Stewart, a veteran Democratic Party activist. A prominent Democratic fund-raiser said Mr. Nunn "could raise a lot of money in this town."

Mr. Nunn spoke at the invitation of Governor Mario M. Cuomo of New York and the state Democratic Party in one in a series of issues forums. This one attracted an audience of several hundred.

Mr. Nunn, chairman of the Armed Services Committee, opened the talk by kidding his host, who had played minor-league base-

ball as a young man.
He told a tale of young "Mike" Cuomo's days as a minor-leaguer in

SUMMIT: A Fragmented Conference Avoids Taking Any Visible Risks Iraq has been willing for several the conference ends Wednesday af- new initiatives, with elections this week in Britain and Italy, Mr. Reagan under attack at home and the First, as White House aides were

In the face of this situation, which was well known to all the participants weeks ago, important constituencies such as the internaconstituencies such as the interna-tional financial community and the Soviet Accepts world press nonetheless looked to Venice for answers to pressing Test Verification

"I suppose it is inevitable," commented one of the personal assistants who help to arrange these would have no real chance of suc- gatherings. "Tensions here, tensions there,

problems in the economy - where are people supposed to look for solutions if not to the assembled political firepower of the Free World? The difficulty, of course, is that intractable problems do not mandatory and quick "challenge" yield solutions in 48 hours, or in

Gull is ill-formed and risky, al-

French and Japanese political situations unsettled.

cused attention on areas where ple, that Mr. Reagan would push

It is part of the aura generated by these meetings that hopes will be raised by them.

Finally, many of the Europeans

said. "I'm one step behind Gover- Kenya Briefly Detains U.S. Reporter nor Cuomo." "I haven't closed the door," he

make-believe baseball history

South") with beloved baseball aph-

orisms ("It ain't over 'til it's over")

wind up as a presidential candidate

When Mr. Nunn was asked by

reporters afterward whether he

Cuomo never struck out in the

that deadline."

though no date has been fixed.

said, adding that he hopes to make a decision by the fall. Mr. Nunn's surprising turn at humor overlapped into the sub-

stantive portion of his presenta-tion. He mentioned the American arms sales to Iran and described the chain of events that led up to the United States offering to protect Kuwaiti shipping in the Gulf. Then, discussing the possibility

of an American strike at Iranian missile sites, he concluded, deadpan, "I sure hope we don't make the moderates in Iran mad about In response to a question from

the audience, Mr. Nunn said he supports continued funding for the contra rebels fighting the govern-ment of Nicaragua. "I don't think a military solution is possible," he said, "But I do not think a diplomatic solution is possible without military leverage.

If Mr. Nunn were to enter the presidential race, he would be the only Democratic contender to support contra funding. If he becomes candidate, his differences with New York liberals, and many other Democrats, would more likely come not on foreign policy matters but on the domestic front.

He has opposed government financing of abortions, opposed passage of the proposed Equal Rights Amendment for women and fa-vored many of President Ronald Reagan's economic and budge

It was the first time the Soviet Union has agreed to the Western position at the 40-nation disarmament conference in Geneva that arms treaties must be verified by inspections to prevent cheating.

believe that American policy in the enter into negotiations with the Sothough they are not prepared to say tests were essential to maintain atomic arsenals.

GENEVA - The Soviet Union put forward Tuesday its provisions for a comprehensive nuclear test ban treaty. They include measures for mandatory inspection of test sites by an international team if cheating were suspected.

The Reagan administration has refused to join a moratorium or viet Union on a full test ban, saying

North personally and to what he

North." she said in an ope

be most fulfilling.

and our country."

and brassiere.

ted her waist.

statement, "my hours were long

and arduous but I found my job to

have enormous admiration and re-

spect not only for Lieutenant Colo-

nel North but of many with whom

we worked. I admired them not

only for their hard work and pro-

fessional abilities, but also for their

selfless and deep sense of dedica-

tion and loyalty to the president

Earlier, before beginning her tes-

timony, Miss Hall denounced as

"sexist" comments by Senator

Howell Hellin, Democrat of Ala-

bama, who said he believed she had

removed classified documents by

stuffing them inside her clothing

altered copies and put them inside

my boots, and put them in my

back." She reached behind and pat-

Swiss and Russians Expel

Agence France-Presse

BERN - Switzerland expelled a

Envoys on Spy Charges

was announced here Tuesday.

pulsion of Erich Pircher, who held

the same rank at the Swiss Embassy

In fact, she said, "I took the

"During my tenure at the Na-

#### 1970 Marine Deserter Returns to U.S. LOS ANGELES (AP) - A man who deserted the U.S. Marines in

election, in 1990.

by the Socialist Workers' Party.

Victnam 17 years ago and started a new life in Australia returned to the United States on Tuesday to see his sick father, and a military guard took him into custody. Douglas Beane, 39, a native of Rochester. Vermont, arrived from

WORLD BRIEFS

MOSCOW (WP) — A Soviet spokesman said Tuesday that it was realistic to hope for a U.S.-Soviet summit meeting this year, probably

Boris Pyadishev, deputy Foreign Ministry spokesman, said that a draft Boris Pyadishev, deputy Foreign Ministry spokesman, said that a draft treaty on climinating medium-range missiles in Europe could be ready by

treaty on cuminating medicin-range missions in East place any time after September or October and that a "summit might take place any time after

the U.S. secretary of state, George P. Shultz, would meet in Washington.

"Positive results" from that meeting "would make it possible to review the question of a Soviet-U.S. summit." Mr. Pyadishev said.

NAIROBI (AP) — The government issued but then withdrew an order expelling Blaine Harden, a Washington Post reporter, from Kenya saying the order was an error, a U.S. Embassy spokesman said Tuesday, Mr. Harden, who has been in Nairobi since 1985, was arrested by later released, when he went to the immigration office to renew his work

permit. He was given a letter ordering him to leave Kenya. The letter

stated that his "entry into or presence within Kenya is contrary to the

His reports on Kenya's human rights record have angered the govern-

ment, the U.S. spokesman said. Mr. Harden, along with other journalists

have been reporting on purported human rights violations, including the torture and abuse of people by the police. The government has denied all

PANAMA CTTY (AP) — A former military chief of staff said Tuesday

that Panama's armed forces commander, General Manuel Antonio Noriega and the U.S. Central Intelligence Agency were behind the 1981

death of General Omar Torrijos, the Panamanian leader, in a plane crash

chief of staff, the second-highest military position after General Noriega.

Colonel Diaz Herrera said a plot involving a bomb aboard the plane was

Colonel Diaz Herrera said a plot involving a bomb aboard the plane was formulated in Panama and involved Lieutenant General Wallace H. Nutting, then commander of the Panama-based U.S. Southern Command, and a CIA official, whom he did not identify.

On Monday, Colonel Diaz Herrera asserted that General Noriega ordered the 1985 killing of an opposition leader, Hugo Spadafora. The opposition newspaper La Prensa also quoted Colonel Diaz Herrera as saying that he and General Noriega had participated in election fraud in 1984 to ensure the loss of the opposition candidate, Arnulfo Arias Madrid

Spain's Socialists Face Election Test

MADRID (Reuters) - The Socialists' five-year hold on Spain and

their tough economic policies will be tested Wednesday in local elections

and in voting for the European Parliament after months of social unrest

At stake are 60 seats in the European Parliament as well as the seats in 13 regional parliaments and 8,044 town councils, now mostly controlled

Buoyed by social discontent and some surveys showing Prime Minister Felipe González's popularity slipping among the 28.4 million voters, the opposition has turned the poll into a beliwether for the next general

Colonel Roberto Diaz Herrera, 49, retired last week as armed forces

CIA Is Linked to Death of Torrijos

Before then, he said, Foreign Minister Eduard A. Shevardnadze and

Soviet Aide Predicts Autumn Summit

Sydney and was met by guards. Mr. Beane, a private first class in the marines, went absent without leave Feb. 28, 1970, two weeks before his tour of duty was to end, and made his way to Australia, where he married and had two sons with his wife, Karen, 27.

At the time, Mr. Beane was facing a court-martial on seven counts relating to alleged participation in a black market operation and allegedly threatening to kill a fellow marine, in a telephone interview Monday with a TV station in Burlington, Vermont, Mr. Beane said he expected to be imprisoned until military authorities decided what to do with his case. "It's something I've been fiving with for too long," he said. "I want to see my family. I would like to see my parents, at least."

#### For the Record

President Ratil Alfonsin of Argentina signed laws Monday to grant amnesty to all but the most senior efficers accused of rights aboses under military rule, to legalize divorce and to move the seat of government from Buenos Aires to the twin cities of Viedma and Carmen de Patagones in Patagonia, in southern Argentina. Testimony ended in the New York City trial of Bernhard H. Goez on

Monday for attempted murder with the Suffolk County, New York, medical examiner casting doubt on Mr. Goetz's assertion that four suspected robbers he shot were standing around him in a threatening semicircle when he opened fire in self-defense in December 1984. Charles Hirsch said it was medically impossible to determine how the victims were positioned when they were shot.

### TRAVEL UPDATE

An empty Alaska Airlines 727 plane collided with a jetway while taxing Tuesday at Anchorage International Airport and burst into flam tional Security Council, I came to forcing a brief evacuation of the airport.

British air control assistants ended a 24-hour strike Tuesday but customs officials and other civil servants were still on a two-day stoppage for increased pay, union officials said. Airline officials said flights were returning to normal.

Two American Airlines jets were guided past each other at a fraction of the minimum legal separation distance because of an error by an ar traffic assistant in Chicago last month, the National Transportation Safety Board said Monday. The Federal Aviation Administration isformed the safety board that a series of steps will be taken to remedy problems in the area.

A dozen foreign airline workers in Rome staged a one-hour strike Tuesday at Leonardo da Vinci Airport in sympathy with a woman employee of Iran Air allegedly dismissed for refusing to wear a well. The strike did not hamper air traffic.

### BERLIN: Third Night of Clashes

#### (Continued from Page 1) political observers. That is because

East Germans, with ready access to West German television and radio and with family and historical ties to West Germany, are more likely than other East Europeans to expect Western-style freedoms, they

senior Soviet diplomat last month for spying and Moscow retaliated About 3,000 young people gathered on Unter den Linden and on by ordering out a Swiss envoy, it side streets Monday evening, Many stood in small groups around radi-Vladimir Khoroshilov, first secos and listened to the Genesis concert, which was broadcast live by a expelled May 21 for political and West Berlin station. economic espionage on Swiss terri-

Some young people taunted the police, who generally were impas-sive except when the crowd pressed forward. Most of the arrests were

made when crowds briefly broke through the police lines. The young people struck back with their fists when police officers hit them with nightsticks. The crowd on Monday night was cow.

somewhat larger than on Sunday night, when 20 to 30 persons were arrested, according to Western journalists who were present of both occasions. Scuffles between the pop music fans and the police also broke out Saturday night. when a much smaller crowd gathered. No arrests were reported

The Eurythmics, a British pop group, performed Sunday night, and David Bowie, the British rocker. was the Saturday night star. All gave open-air concerts on the grounds of the old Reichstag building, which is just across the wall from the Brandenburg Gate at the end of Unter den Linden.

■ Moscow Not Annoved A Soviet official said Tuesday that the government could only be pleased that young East Germans had chanted Mr. Gorbachev's name, Reuters reported from Mos-



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The second of the second of the second

# For special occasions. Like today.

### VENICE: Tepid Support of Reagan TESTIMONY: Hearings Recessed

police spokesman. Riccardo Indiver who was shot by the hijack.

has agreed to a reiteration of a ask questions." she said when
promise made in Paris last month

For the nearly four years that I

She felt "a little uneasiness when he asked me to do it," she said. describing Colonel North's instructions to alter documents relating to the diversion of profits from Iran arms sales to aid the contras. "But I believed in Colonel North" and "1

But West Germany has been trying to weaken a recommendation by the Organization for Economic Cooperation and Development concerning the surpluses. In a final area of economic im-

year's summit meeting.

### rest and investigations were forcusing on two persons who checked "I don't have the slightest doubt." The many four years that I be the promise made in Paris last month pressed about crucial events that the promise made in Paris last month pressed about crucial events that the worked for Lieutenant Colonel worked for Lieutenant Colon On another key issue, the United

States and other countries have been seeking an endorsement by the summit leaders to work toward elimination of huge farm surpluses.

did what I was told."

portance, the Reagan administration says it is pleased with the endorsement of a new process for coordinating economic policy that was conceived in Tokyo at last

### Her testimony, delivered in al-

most staccato manner, with many curt "yes" and "no" responses, was marked by lapses of memory and an admitted lack of curiosity. Yet it provided the strongest, most dramatic documentation so far of a cover-up in the Iran-contra affair.

At the heart of her actions was a deep commitment to Colonel

#### TOURIST: Americans Return

#### (Continued from Page 1)

industry officials say. Even though there is a slight decline in the cost On economic issues, Mr. Reagan responded to allied criticism of the of getting to Europe because of budget deficit, as he has in the past. lower air fares, they say that this by saying that the U.S. deficit is will be offset by the weaker dollar, now declining.
Meanwhile, a key Reagan ad-In London for example, a pound now costs more than \$1.60. ministration official said there had

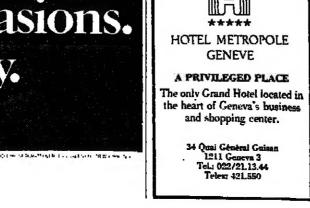
In the case of Paris, in addition been "an amazing degree of consensus" among the seven finance to the weaker dollar is a lingering sense of uneasiness over safety, acministers Tuesday morning on key cording to French officials. "Americans are returning to Eu-

Yet, the final communique rope, but not as much to Paris or Wednesday is likely to fall short of even France." said Marie-Chris-American hopes in several areas. tiane Bourgeois of the French Na-All nations except West Germational Organization of Hoteliers ny are pushing for a strong statement urging all countries to expand and Restaurateurs in Paris, which their economies, where possible, to monitors overnight stays in French boost production and jobs.

"They are visiting London, Spain, Switzerland, and to a lesser degree the French provinces," she said. "but to an even lesser degree Paris.

Mrs. Bourgeois said the decline in the dollar, from about 10 French francs in 1985 to about 6 francs currently, makes a visit to Paris more expensive than before. But far more important, she said, was the wave of bombings that hit Paris last year, threats of new terrorist actions and French requirements that Americans must obtain visas

now before visiting the country. "There is a sense of insecurity retary in the Soviet Embassy, was that persists among Americans which I am sorry to say is aided by the media," Mrs. Bourgeois said. tory, an official statement said. The communiqué also said Switzerland was protesting the retaliatory ex-





S

# A NIGHT AT THE OPERA FOR THE GUESTS. THREE DAYS IN THE QUEUE FOR THE BELLBOY.



In Munich, tickets for the New Year's Eve opera are about as plentiful as snowballs in August.

(Except when the opera is Johann Strauss's 'Die Fledermaus.' Then the tickets are really difficult to get hold of.)

In fact, if you want a ticket you have to prove your dedication beyond all reasonable doubt.

Three days before the performance, you have to report to the ticket office at 6.00 am.

Two hours later you have to report again. And two hours after that, and two hours after that. And so on until 10.00 that night. (This soon sorts out the zealots from the merely enthusiastic.)

The next day, the same thing happens.

And on the third day (by which time only the fanatical fringe is left) you queue continuously from 6.00 am until you get a ticket.

So when two of our regular guests at the Munich Sheraton asked after tickets to 'Die Fledermaus,' all we thought we could offer was a sympathetic shrug.

But the concierge got to hear about it.

And the bellboys. And instead of our guests spending the best part of three days queuing, one of the bellboys volunteered.

Last year we spent millions refining our service.

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### Thatcher's Lasting Mark

foreshadowed American political swings: ity into Britain's rigid class system. this week's vote is unlikely to do the same. President Ronald Reagan, were he eligible, would be a much weaker candidate than in 1984, hurt by the Iran-contra scandal, deficit debacle and Congressional scorn. Margaret ty budgets are starved, National Health Ser-Thatcher has antagonized many Britons with vice waiting lists grow longer. Racial tensions her abrasive manner but is still favored to have several times burst into riots. Another win a third term, because of her record. Like it or not, she has built one to last.

Her "Iron Lady" qualities were wel-comed as a goad in difficult times. Now that her policies have brought revival, her insensitivities are harder to bear. The combined votes of those still excluded from prosperity and those who want to humanize the goverament could yet deny her victory. But that seems unlikely. Americans now can scarcely imagine Britain without her. Far more than Mr. Reagan, she has become a communism notwithstanding she early recsymbol of what once seemed a contradiction: radical conservative change.

Mrs. Thatcher's reforms are apt to last. She has broken, probably forever, the power of entrenched unions to block needed structural change. She has reversed a century of ever-expanding state bureaucracy and now asks a fresh mandate for redesign of the welfare state. Through sales of state housing and industry to tenants, workers and the public, she has created a populist

Britain's 1979 and 1983 election victories base for capitalism, introducing new mobil-

The cost of Thatcherism has been high unemployment, persisting in double digit rates. Industrial regions are devastated and a semi-permanent underclass grows. Universigovernment would almost surely have taken over, at least since 1983, had the opposition been less divided. Mrs. Thatcher's 1983 "landslide" came on 42 percent of the vote. Polls show similar support today. But a wounded Labor Party now must compete with those who left it to form the centrist Social Democrats, and that means 40 percent is enough for a parliamentary majority.

In foreign affairs, she has adeptly balanced principle with pragmatism. Her antiognized the diplomatic possibilities presented by Mikhail Gorbachev's accession and by the "double zero" arms control formula. Friendship with Mr. Reagan led her to permit use of British bases for the Libya bombing raid but stopped short of her en-

dorsing his unworkable policy in Nicaragua.

Mr. Reagan is a matchless political professional when it comes to running for high office. Mrs. Thatcher excels in her use of it. - THE NEW YORK TIMES.

### Chipping Away in Venice

that he imposed on Japanese electronic goods in April, President Ronald Reagan hoped to give the Venice conference a modest boost. Current evidence, he says, indicates that the Japanese are no longer dumping semiconductor chips - that is, selling them below cost - on the same scale as previously. That enables him to lift some of the tariffs that were the U.S. response. It is a useful gesture toward his embattled friend the prime minister of Japan, and it is an answer to the accusations that the United States is turning protectionist.

But it doesn't go very far. Neither the Reagan administration nor, to be fair, anyone else has a good, quick solution to the troubles of the American semiconductor producers. Their Japanese competitors are very large integrated companies that routinely use the profits of older products to hold down the prices of new ones in order to capture markets. Most of the U.S. companies with the notable exceptions of IBM and AT&T - are independents, with far fewer financial resources and frequently less exacting standards of manufacturing quality than those of the Japanese. In an effort to prevent the Japanese from dominating the world

By peeling off some of the punitive tariffs unarket for these essential products, the United States pressed Japan last year into an agreement not to sell anywhere below fair market value, and to buy more U.S. chips.

From the start it was an unsatisfac agreement, loggy in concept --- what is "fair market value? - and difficult to police. By this spring it was clear the Japanese manufacturers were paying little attention to it. That is the point at which Mr. Reagan put prohibitive tariffs on a list of Japanese products worth \$300 million, of which he has now exempted \$51 million worth as conditional acknowledgment of better behavior.

Perhaps that will help the Venice meetings go a little more smoothly. But the United States still has not found an effective way to deal with Japan's trading practices, or to persuade the Japanese that their insistence on mordinate trade surpluses is a threat to everyone else's economic stability. Nor has the United States decided how to deal with its own semiconductor industry. It is essential to the country's future, but, as this episode has demonstrated, important parts of it are less strong than world competition requires either in terms of financing or, more important, of manufacturing ability.

### Major Gaps on the Gulf

Real events force presidential candidates to look up from their speech texts and posi-tion made America's action necessary. Cu-tion papers and say where they stand. One riously, George Bush, Jack Kemp and Pete such event was the decision to send U.S. ships into the Gulf. Last week Washington Post reporters interviewed the 14 Democrat-The responses were not very reassuring.

Most of the Democrats bedged not so much prudently as self-protectively. Only Albert Gore came out strongly in favor of establishing U.S. credibility in the Gulf. Michael Dukakis would have the United States act and "preferably under the aegis of the United Nations Security Council — a condition that could easily spell paralysis. Jesse Jackson also called for a Security Council cease-fire, and he and Joseph Biden suggested that the United States shouldn't act except in concert with Britain and France, ignoring the fact that Britain and France already are acting on their own. Paul Simon and Bruce Babbitt got it closer to right when they suggested that the United States should try to get other nations involved but act on

its own interests regardless. The Republicans tended to endorse the Reagan policy, although Alexander Haig warned that "once again" the United States was "on the cutting edge of a policy that could lead" to a "back-down and loss of credibility." But the Republicans were split on whether the president's action was related to the onset of Soviet patrolling in the Gulf. Mr. Haig. Paul Laxalt and Pat Rob-

du Pont divorced U.S. action from strategic considerations of Soviet power.

All the candidates of both parties except Dukakis said that the should be ready to fire back when fired on or in self-defense; Messrs. Babbitt, Kemp and Robertson add that the United States should not spell out the precise nature of its response. Mr. Laxalt and, more hesitantly, Robert Dole suggested that West Germany and Japan should pay some of the cost of U.S. operations in the Gulf — a petty bit of cost accounting next to the harder issue of the U.S. naval presence.

Richard Gephardt, for one, said lack of information prevented him from giving a yes or no answer. "I would want to know whether the commitment would involve us in the violence, if it would engage us as a principal in the conflict between Iraq and Iran." So would we all. But in the White House decisions must be made on imperfect information and with no assurance of happy results. The Republicans, with a few wiggles, lined up with their president. The Democrats, Messrs. Gore and Dukakis excepted, were not so much disagreeing as they were identifying with cautions that would be politically useful if the operation turned sour. That is understandable, but it does nothing to ad-vance their claims on the office they seek.

-THE WASHINGTON POST.

#### Other Comment

#### The Urgency of Latin Debt

There are one million fewer jobs in the United States as a result of Latin America's debt-driven economic collapse. The Latins have flooded the U.S. market with imports to earn dollars to pay interest to the banks. U.S. exports to the region have collapsed. In no-growth economies, money allocated for interest is money not spent on exports. This only hints at what will come if international debt is not brought under control.

Debt management is a test of the West's commitment to democracy. Without relief from debt burdens, newly elected Latin American and Filipino democratic leaders cannot bring about economic growth and inspire hope for better lives.

The debt issue gives Moscow an opening for influence. Insistence on exorbitant interest payments reduces domestic investment,

cuts real wages and lowers living standards in fragile democracies. Tough economic times make people listen to a different message. Mikail Gorbachev knows this. In the fall, he will be the first Soviet leader to visit the region. His message on debt will seek to drive a wedge between the

United States and Latin America.
That is why governments should coordinate international debt management. Without coordination, there is little hope for effective relief. Without relief, debtors that have fallen behind will fall further behind. Without relief, there will be little growth and a spreading risk of default. In effect, there is a referendum in the Third World about the ability of democracy to fight poverty. We cannot permit it to lose.

- Bill Bradley, Democrat of New Jersey and a member of the Senate Finance Committee, in The New York Times.

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### A Partial U.S. Pullout Could Benefit Europe

W ASHINGTON — At present, the United States is least prepared to defend its interests in the region in which a challenge is most likely — the Gulf — and most prepared in the region where a direct military challenge is least likely, and in which its allies are most able to do more for themselves - Europe.

Claims that a shift in the military emphasis, involving the redeploy-ment of perhaps 100,000 U.S. troops from Western Europe, would cause the European allies to embrace neutralism are not credible. It is hardly an expression of confidence in America's allies to assert that a readjustment of U.S. troop levels in Europe will prompt them to commit political suicide. The level of U.S. forces in Western Europe has oscillated greatly over the history of the Atlantic alliance with no clear relationship to the level of either U.S.-Soviet tension or West European neutralism.

The Defense Department claim that a partial pullout from Europe would be costly is also specious. First of all, the point is not to save money but to spend money in a way that is suited to meeting likely challenges. Moreover, if reductions are phased over time, integrated into the regular process of troop rotation, and coupled with conversion of heavy divisions into light forces, the process will generate the savings needed to rease the capacity to move troops

and equipment by air and sea.
Such a restructuring of U.S. deployments would be in keeping with trends in Europe. Increasingly, there has been a gradual dilution of Soviet control over Eastern Europe and a lessening of West European depen-dence on the United States. This might even lead eventually to the revival of a genuine reassociation of the two halves of Europe. We should welcome such a movement away from a Yalta division of Europe.

This change could mean the emer-gence in time of special arrange-ments, both political and securityrelated, regarding Central Europe. Such arrangements could include mutual thinning out of forces and introduction of comprehensive confidehce-building measures. This pro-cess would help to end the artificial division of Europe, thereby diluting Soviet control and diminishing the direct Soviet conventional threat to the free countries of Western Europe. Arms control measures can belo promote this new reality. It is likely

By Zbigniew Brzezinski This is the second of two articles.

forts to advance the denuclearization of Western Europe. We in the West must be vigilant and ready to rebuff such efforts. The best way to do so is through political pre-emption — by formulating proposals that deflect the Soviet effort and focus attention on those weapons in Central Europe that are most threatening to peace.

The biggest threat to NATO is the.

enormous Soviet preponderance in main battle tanks, the weapons most suitable for a conventional attack on Western Europe. Since the Soviets are likely to propose further reduc-tions in battlefield nuclear weapons soon, NATO should step forward now with a proposal linking any such reduction in battlefield nuclear weapons to a dramatic cut in the number of main battle tanks on the Central European front. A 50 percent reduction in their number, especially given NATO's relative strength in antitank weapons, would be a significant step in reducing the Soviet capacity for a major conventional offensive.

OUR RESPONSE IF IRAN ATTACKS? I'D RATHER NOT SAY—

I WANT THE IRANIANS TO GO TO BED AT NIGHT NOT KNOWING WHAT I MIGHT

DO NEXT!

Better still, the West could propose that several NATO and Warsaw Pact countries in Central Europe be included in a "rank-free zone."

the Soviet Union would greatly en-hance military stability in the heart of equipped many of its most modern tanks with reactive armor, thus renlux countries on the NATO side, and East Germany, Poland, Czechoslovakia and Hungary on the Warsaw Pact side — would be likely to gain public support in Western Europe. We must not stay forever wedded

to a conception of NATU as a global alliance based on geostrategic as-sumptions rooted in the 1950s. The United States needs to reconfigure its worldwide military deployments to be better able to meet the most likely threats to its interests, and those of Western Europe and Japan. NATO The removal of all Soviet tanks to will be all the stronger as a result for it will be grounded on realistic expectations and will increasingly reflect Europe. This is particularly impor- the true interest of Western Europe. tant now that the Soviet Union has The alliance is healthy, but health

means creative and vigorous changes. The United States must respond to dering many Western anti-tank challenges to its interests with whatev-weapons ineffective. With a "tank-er force is necessary to prevail decifree zone in place, any attempt to sively. in Europe or the Gulf. The reintroduce surreptitiously a large lesson to be drawn from Vietnam is number of tanks into the area would not that military engagements must be be relatively easy to detect and would avoided. Rather, America should beprovide significant warning time. come involved militarily only when it And a dramatic proposal for a tank-free zone in Central Europe — em-stake, as it does in the Gulf. Second, if bracing West Germany and the Bene- it does become engaged, it must act decisively to achieve clearly defined military and political objectives.

> The writer was national security adviser to President Carter. He contributed this to The Washington Post.

> icum of orthodox governance — al-beit with a rather dizzying reliance on

immense bodget deficits to keep the

ship of state affort - but a real

ately satisfied with the way these five

years of Socialist rule have turned

out. Also, the opposition remains too weak, with the Conservatives in the

former Conservative leader.

The Socialists' irritating insensitiv-

ity while in government to outside requests and criticism will be the main reason for this return to the

Those were tough times, when a deli-cate transition from a dictatorship to

a democracy was carried out during

an economic crisis and with a restless

military. But give and take, negotia-tions and compromise saved the day. There is a yearning for that moderate

style of government by today's vot-ers. Fittingly, the new man on the

scene is precisely the once forgotten Mr. Suarez, who was prime minister

during those transition years.
International Herold Tribune.

"cambio" is nowhere to be seen.

For Israel, Victory Led To Menace

By Anthony Lewis

BOSTON — Here is an event that did not make the news from the Middle East last week. That was what made it significant.

It happened in Ramallah, one of the principal towns of the Israeli-occupied West Bank. Several hundred Israeli soldiers cordoned off the streets in a prosperous residentia;" section of town. They entered the home of a merchant, Ramzi Jaber: a large house with 10 rooms on two

stories and one more room above. The soldiers placed demolition charges that blew up the top room, leaving a hole in the roof and filling the stairway with rubble. Then they sealed off the second floor, blocking the windows with sheet metal and welding two veranda doors closed. The first floor, relatively undamaged, was left for the use of Mr. Jaber and

eight members of his family.
The army demolished and sealed off the top floors of Mr. Jaber's house because his 28-year-old son, Nader, was suspected of participating in the bombing of a bus in Jerusalem in 1983—a bombing that took six lives. Two young men who were convicted of the bombing mentioned his name. But Nader Jaber was never charged with that or any crime. He left to study in the United States in 1985, on an Israeli travel document that was renewed the following year. Where he is now is not known.

There is no allegation that his fa-ther or other members of the family had anything to do with the Jerusalem bombing. There was no judicial proceeding to condemn the house. It was a collective punishment of the family, administratively imposed on the basis of suspicion against Nader.

If the army or the police blew up or sealed a house in the United States or any other Western country, without a semblance of due process, there would of course be an outcry. But Israel is a country with Western standards of justice. So we believe, and so Israel proudly maintains. How is it, then, that such a rank injustice — collective punishment without trial — can occur in Israel and not be news?

The answer - the depressing and ( important answer — is that 20 years of occupation have corrupted values. Le-gal processes that would have shocked people 20 years ago have ceased to attract attention. They are the norm.

Blowing up a man's house because his son was suspected of terrorism was big news when it first happened. But about 1,500 houses have been demoiished or sealed since 1967, leaving 10,000 people homeless. It is not a big deal anymore, except to the victims.

The Likud governments of the late livered. All power has been jealously kept for Socialist Party members. Certainly, they have provided a mod-1970s and early 1980s used the practice more sparingly. It was intensified in 1985 by the defense minister in the present coalition government, Yitz-bak Rabin, as part of his "iron fist"

policy on the West Bank. tivity," an American observer in Israel remarked the other day, I had beard about the Ramaliah incident from a relative of Ramzi Jaber's in the United States and asked why it had got so little notice.

The treatment of dwellines, this observer added, was only a small part. of what had happened to standards of law during the occupation. There are now virtually no trials for terror-ism in the West Bank, he noted. Suspects are held for days, then confess and are sentenced; or they are put in administrative detention.

What has happened to the law is only a small part of the corrupting effect of the Israeli occupation. The larger part is simply the daily reality of ruling the 1.3 million Palestinians without their consent.

And how is Israel to free itself of the corruption of occupation? There is talk again of negotiation, of a peace process. But to be serious, negotiation would have to involve Israel and the party that most Palestinians regard as their representative, the PLO. Merely to state that is to realize the political obstacles on both sides. Alternatively, Israel could formal-

ly annex the occupied territories and

give their inhabitants political rights. But that would utterly change the ethnic basis and politics of Israel. Twenty years after the great military victory of 1967, it is a victory that menaces the victors. Arthur Hertzberg, writing recently in The New York Review of Books, noted Arab sins against peace but said they "do not diminish Israel's burdens, for it needs peace more."

Mr. Hertzberg heard a prophetic

warning from David Ben-Gurion in July 1967, a month after the war. Mr. Ben-Gurion said it was urgent to return the captured territories at once, for holding on to them would distort and might ultimately destroy Israel.

1937: Atlantic Flights

PARIS - Both France and Germany

The New York Times.

#### Spain's Voters Will Turn the Clock Back to the '70s By Victor de la Serna wider participation by ordinary citi-

MADRID — Today's elections in Spain may bring about the first significant change in the country's

political map in almost five years.
All published polls point to the Socialists losing their absolute majority in most autonomous regions and major cities, which would force them to seek post-electoral alliances to remain in power. Consequently, for the first time since the late 1970s, a third major scene: Adolfo Suárez's fledgling Social and Democratic Center Party, which likely will upset the cozy two-way divi-sion of influence between the Social-

### It's Time To Rein In

Ceausescu By Jeri Laber

N EW YORK — Both the Soviet and the U.S. governments have recently indicated a growing exaspera-tion with the megalomaniacal policies tion with the megalomaniacal policies of Romania's president, Nicolae Ceausescu. If the two superpowers were both to turn their criticisms into concrete actions, they might defeat Mr. Ceausescu at his game of playing off the United States and the Soviet Union against each other and, in the process, help lessen the misery of the Romanian people, Congress has an opportunity right now as it begins its annual review of Romania's most fa-

vored nation trade status. For some years now Romania has taken independent foreign policy po-sitions that depart from those of the Warsaw Pact, while maintaining the most closed and repressive society in Eastern Europe. Its maverick foreign policy has lured the United States nto an unsavory courtship of Roma-

nia, one that has continued despite egregious human rights offenses. Mikhail Gorbachev made a break with previous Soviet attitudes during his recent visit to Romania, "Even il you tell me that everything is all right in the country . . . I wouldn't believe you," Mr. Gorbachev told a group of Romanians shortly after his arrival.

That was just a few weeks after the U.S. House of Representatives had approved an amendment to the trade bill that would suspend Romania's benefits for a six-month period pending an improvement in its deplorable human rights record. The Senate has yet to take action. President Ronald Reagan, voicing concern about human rights violations, nevertheless went ahead and approved the extension of these benefits for another year. The State Department apparently persists in the fantasy that Romania can be weaned from its Communist allies.

Three policies, all Ceausescu-created, have resulted in making Romania one of the poorest and most oppressed countries in Europe: the creation of a highly sophisticated police state that exercises total control over a terrorized population; the decision to use most of Romania's resources to pay off its huge international debt, thereby impoverishing the Romanian people; and the escalation of a

one for members of the legislatures in which included a reduction in the size zens, and on which they haven't de-13 of the 17 autonomous "communi- of American forces in Spain in return ties," or regious, and one for Spain's for Spain's remaining in NATO. Mr. representatives in the European Parliament. This diversity has turned the by a handsome margin. But can "mir-elections into a major national politi-acles" be repeated so frequently, cal test, despite the government's insis-tence that only local issues are at stake. when each effort becomes more pain-ful and credibility-consuming?

Prime Minister Felipe González, public and televised speeches after a beset Spain with hundreds of strikes, low-key campaign, has attempted to turn the tide in a manner reminiscent There is a much source national turn the tide in a manner reminiscent There is a much source national of last year's referendum on contin-mood now, and it boils down to this:

This time, the key is the several

ists and the Conservatives.

The complicated elections include one for municipal council members, and the Conservatives.

The complicated elections include one for municipal council members, and the Conservatives.

The Socialists had promised "el carello defeat of the government's platform, ish society that would include open-

midst of a face-lift that they hope will give them a youthful look and Mr. Suárez's party still too much of a oneman show with a diffuse ideology. So there is no way that these elections, whatever their results, can be construed as a rout for Mr. González. However, a number of interesting things will start happening in Spain if the Socialists indeed lose 7 percentage points in the municipal elections, coupled with a 5-point loss for the Conservatives and a 12-point surge by the centrists: if Mr. Suarez's party wins more than 120 seats in the regional legislatures (as opposed to its present 7), as the poll commissioned by the newspaper El Pais indicated. With no party earning more than 38 percent of the vote from today's election, alliances - that is, compromises and a search for consensus - will have to be made, for the first time in years, at the grass-roots level. The voters will have given a clear sign that they no longer favor the two-party "duopoly" created by Mr. González and Manuel Fraga, the

NORTHROP AIRCRAFT DIVISION

STEALTH BOMBER

Ceausescu "cult of personality" unrivaled since the days of Stalin.

There is no trust in Romania, where it is generally assumed that as much as one-third of the population is working directly or indirectly for the secret police. Everyone is aware of an unpublished decree, No. 408, which requires citizens to report to the police within 24 hours any conversation with a foreigner. Romanians cannot meet in groups. There can be no underground press in a country where the use of duplicating machines is nightly re-stricted and citizens are obliged each year to register with the police the type face of their typewriters.

In addition, Romanian citizens

must tolerate unbelievable economic hardships. Severe shortages have led to worthless currency that is giving way to a system of barter, Drastic cutbacks on heat and electric power have caused suffering and many deaths. Romania, once the "breadbasket" of Europe, is paying the price for Mr. Ceausescu's unsuccessful efforts at breakneck industrialization. Among Mi. Ceausescu's other extreme policies is his determination to double the birthrate; to this end he has ordered

fulness" are being moved out of the cities and denied medical and social services. While the people suffer, however, the president is razing large por-tions of historic Bucharest to build a \$1.2 billion civic center that will be another of his personal monuments. Mr. Ceausescu, who is intent on perpetuating his family's reign, ir-dulges himself in all the luxuries and privileges of royalty. A large wing of the Museum of National History in

tapestries glorifying the president and his wife, while another floor displays photographs of Mr. Ceausescu with every world leader he has ever met. It would be a great mistake if the United States government were to seize upon hints of a Gorbachev-Ceausescu rift to further its own "friendship" with Romania Instead, it should outmatch the Soviet leader's reproaches to Romania by suspend-Romania's trade status until it improves its human rights practices. Mr. Ceausescu's policies have proved offensive even to his Soviet allies. He

Bucharest is devoted to portraits and

The writer is executive director of compulsory monthly gynecological ex-aminations for women of childbearing age in order to prevent unauthorized abortions. At the same time, elderly people who have "outlived their use
de this to The Washington Past.

1973 Hessinst Final Act. He contributions to be the favorite candidate. to be made in twenty-nine hours.

should certainly be no friend of ours.

#### IN OUR PAGES, 75 AND 50 YEARS AGO

1912: Roosevelt Revolt NEW YORK - Ominous rumblings are coming from Oyster Bay, where it is believed the Third-Term Candidate is preparing to lead a personal raid on the Republican Convention. Mr. Flynn, the Pennsylvania politician, organized [on June 8] what is called his "Circus Committee" to promote Mr. Roosevelt's interests when the Convention meets, All preparations, it is announced, have been made to bolt the Convention if Mr. Theodore Roosevelt is not selected, which means the Roosevelt delegates will leave the Convention Hall in a body and, hiring another hall nominate Mr. Roosevelt on their own ticket, regardless of party lines: As to the Democrats; Mr. Woodrow Wil-

will be in the race for the first regular air service across the North Atlantic. together with the United States and Great Britain, A new French company, the joint creation of Air France and French Line, was formed yesterday [on June 8], and its program for regular flights between France and the United States is to be announced shortly. German planes will start a regular mail service between Frankfort and New York, across the North Atlantic, next month. Regular North Atlantic flying by Imperial Airways and Pan-American Airways is still in the experimental stage. The first experimental flights across the whole of the ocean both ways will be made son, Governor of New Jersey and son, Governor of New Jersey and formerly head of Princeton University Frankfurt and New York is expected



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### **OPINION**

### Summit-itis Is Leading U.S. to New Yalta

W ASHINGTON — Dressed in a sport shirt, the White House chief of staff, Howard Baker, told reporters that "it would not be a bad thing" if the United States worked out a deal with the South United States worked ou

Soviet Union jointly to patrol the Gulf. Wow, Having been all but drawn into the Iran-Iraq war by the Kuwaiti threat to seek protection from the Russians, America is now joining the Arab world in issuing an invitation to the Russians to share Western suzerainty of the oil fields of the Middle East.

That would not only be a "bad thing." it would be a breathtaking geopolitical surrender. The Soviet Union has bled for years in Afghanistan in its thrust southward toward the Indian Ocean; it has tried to intimidate Pakistan and Turkey; it has sought ways to infiltrate the Iranian hierarchy, all with little success. The Kremlin's goal, thwarted by presidents from Truman to Carter, was to dominate the region at the jugular of

Euro-Japanese economic power. Behold America's flip-flop: In an undebated reversal of decades of U.S. strategic policy, a well-liked fellow recently hired to salvage the Reagan presidency stands up in his short shirtsleeves, as relaxed as warm Jell-O, to enunciate the newest Reagan doctrine: Moscow is wel-

come to come on in, the Gulf is fine. That sort of policy pronouncement usually rates a jacket and tie, perhaps even a president reading a prepared speech. Could it be that this off-thecuffless remark was a mistake by a new chief of staff? Or perhaps it was planned as a trial balloon — to be disavowed by the secretary of state if it drew flak.

However, this is not the first step toward a new Yalta. That march began this spring when Secretary of State George Shultz accepted the notion of Israel's foreign minister, Shimon Peres, that the Soviet Union be asked to convene an international conference that would force the Israelis to trade hardwon land for promises:

That was the first abdication of a longheld position of strength. Moscow has been looking for a way back into the Middle East "process" ever since Anwar Sadat kicked its agents out of Egypt. As the Arab superpower champion in nego-tiations, the Soviet Union would gain the same type of diplomatic leverage it long has sought in the Gulf. U.S. policy, which for years liercely resisted Soviet penetration of this power pulsepoint, now seems to have gone curiously supine.

Letters intended for publication should be addressed "Letters to the : Editor" and contain the writer's signature, name and full address. Letters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts.

By William Safire

The purpose of the United States's intervention in the Gulf is not to punish the Iranians for diddling America over the Beirut hostages, or to save Iraq from the consequences of its aggression, or to uphold some lofty principle

#### ESSAY

of free navigation. The American purpose should be to keep the Russians out of the Gulf, away from the West's oil lifeline. The United States should impress that central purpose on the double-dealing recipients of its protection. The strategic threat comes from the Soviet Union, not from Iran.

Just as Moscow is not the key to Arab-Israeli peace, it is not the key to Arab-Persian peace; in Americans' eagerness to stop local bloodshed, they must never forget that the Kremlin's interest is always in extending its power.

What is behind this drift toward the new Yalta? The answer is summit-itis. Not the happy media high afforded by the annual our-side gablest under way in Venice—that photo super-opportunity is one of the few fringe benefits left to being a head of state - but the detente fever that afflicts American presidents as they approach a superpower summit

meeting toward the end of their careers.

The obvious indications of dangerous summit-itis are the perversion of America's purpose in the Middle East and the Gull, as if the Soviet Union was the solution rather than the problem. Less obvious, but a telltale sign, is the way the United States is following Mikhail Gorbachev's lead on the negotiations,

He wants an intermediate-range missile treaty first, because it serves his German reunification plans: that is the treaty he gets, and the NATO allies wonder why the United States cannot tie that to reductions in tanks and troops. The Russians want vagueness on verification; that is why we hear complaints about on-site inspection from America's own Stealth guardians.

The United States should press for its proposed 50 percent reduction in longrange missiles, for linkage of mediumrange missiles to conventional force reduction, and for tving a summit meeting to progress in withdrawal from Afghanistan and on human rights. That is in the U.S. interest, but that is not what America is fighting for; instead, it is doing nothing to endanger an October summit meeting in Washington.

Summit-itis is warping American pur-pose. Howard Baker and his boss should ask themselves if a delay of the summit meeting would not be a bad thing.

The New York Times.



#### LETTERS TO THE EDITOR

#### Rocking the Boat by Air

Regarding the report "West German ands Plane at Kremlin" (May 30):

Many "obscureniks," like myself, must have been wondering in recent days: "Why didn't I think of landing a plane on Red Square?" But then, I always had trouble getting a kite to fly in my native Poland. By contrast, Mathias Rust handled his plane with great skill and, in less time than it takes a Moscow housewife to buy a chunk of sausage, he rocked the boat of Russia's mighty armed forces. Now, Mikhail Gorbachev has a great

opportunity to show that he is a good sport. If the general secretary will not kiss you three times on two cheeks, Mathias. the rest of the world will!

STASH PRUSZYNSKI

Had the aviator who reached Red Square carried a nuclear weapon, he could have done tremendous damage. The moral of the incident is that in the nuclear age, national territories, like the castles and walled cities of old, have ceased to be defensible.

Nation-states do not launch nuclear attacks, since they are open to retaliation

have no such inhibitions. The Politburo has every reason for concern, and so have we; for today they that have no territory

have the greater strength.

Fortresses became irrelevant once they were no longer defensible. When will nationalists get the message?

ANGUS SIBLEY. Kensington, England.

One small airplane with a friendly pilot lands on Red Square; thousands of aircraft carrying huge quantities of smug-gled drugs enter the United States. In both cases, today's high-tech military forces seem unable to intercept simple low-tech devices. Superpower defenses thus can be outwitted by simple means. Think of the trouble if more vulnerable targets than the Kremlin were to be approached by less friendly pilots ....

P. VAN DONKELAAR. Essen, Belgium.

This young German who flew his plane to Moscow is now learning the lesson Napoleon and Hitler learned before him: that it is easy to enter Russia — the problem has always been how to get out. JIM PRICE

#### Pius and the Nazis

The New York Times editorial "Abandoned to Nazi Fate" (May 21) comments: "Much has been said about Pope Pius XII's silence about Nazi war crimes." Yes, but back then The New York Times praised the pope as a "voice crying out from the silence of a conti-nent." He spoke, but his voice was not He spoke, but his voice was not heard in Germany. Pope Pius XII stilled

it only when he realized that to speak further would cost more Jewish lives. More elequent than any words were the actions taken by Catholic churchmen, religious orders and lay people who, acting at the direct urging of the pope, saved an estimated (by Jewish

historians) 700,000 to 860,000 Jews. To make the point that most of the Western world should be ashamed of the Holocaust, it is not necessary to deny one of the few noble deeds of the era. ADRIAN J. REIMERS.

Schaan, Liechtenstein,

### On Postnatal Depression

Regarding the report "New Mother Kills Another's Infant" (May 26): How can the medical community continue to ignore postnatal depression?

("It's O.K., honey, lots of women get depressed after childbirth; you'll get over it.") Why do they lump it together with all other types of depression, trying to solve it with tranquilizers? Why do doctors remain ignorant of progesterone monitoring in the third trimester of pregnancy, which, when detected, can signal the need for progesterone prophy-laxis after childbirth? My heart goes out to all concerned in this needless tragedy.

KJIRSTIN YOUNGBERG. Uithcom, Netherlands.

### The Moon as Billboard

Regarding the report "A Star, With Effel Moon" as Villain" (May 23) h: Barri James: A Belgian astronomer fears that a

necklace of lights in the sky could lead to stellar hamburger advertisements and mentions that the idea was explored in the 1950s by Arthur C. Clarke.

Earlier, and even bolder, the dean of science fiction, Robert A. Heinlein, suggested using graphite-filled rockets to paint the logo of a popular soft drink or worse, the emblem of a political party, on the face of the moon itself ("The Man Who Sold the Moon," 1950).

FRANK LUDWIG GROSSMANN.

### No Frills to Spoil the View Of a City Faithful to Its Past

By David S. Broder

proves wonderfully instructive in the delights of simplicity. The occasion is a reunion of the class of 1947 at the College of the University of Chicago, an odd lot of adolescents and returning veterans, all of whom had struggled with the mysteries our resident demi-god, Robert Maynard Hutchins, decreed to constitute the heart of a liberal education.

ologist Robert McCormick Adams, now the secretary of the Smithsonian Institu-

#### MEANWHILE

tion, tells us we should not try retroactively to invent a homogeneous culture which had not existed in our student days. But we find in conversation that we had more of a bond than we knew. Almost all of us can summon up with ease the terror we had felt in confronting those formidable works of philosophy, science and literature we had been asked to read and analyze. And all of us can recall the occasional exaltation at discovering in classroom discussion or dormitory bull-

session, some glimpse of their meaning, After the reunion events, I leave the South Side for the North, seeking more wisdom from the contemplation of the past. At least 10 years before I set foot on the Midway - at least 50 years ago. that is - I started going to ball games at Wrigley Field. And Saturday afternoon I confirm what seems increasingly im-DOTIANT - that it has not changed at all

I had last checked it out in 1984. I had leved watching the first two playoff games against the Padres, surrounded by other longtime and long-suffering fans, all of us insulated from foreknowledge that the Cubs were about to blow their pennant chances again. But there was no link to the past in a Cubs-Padres rivalry, no precedent for the Cubs being in a league championship series. It felt very strange watching baseball in Octo-ber in Wrigley Field. This Saturday, by contrast, as the Cubs

prepare to play the Cardinals, everything reverberates with tradition. These teams have played each other forever.

Much has been written about Wrigley Field's fidelity to baseball's past: the grass surface, the ivy on the outfield walls, the refusal to install lights or play night games. Less noted, but still important, is the simple fact that Wrigley Field allows baseball, the neighborhood game in every American community, to be played in a neighborhood setting.

Almost every other ballpark, old and new, is surrounded by acres of parking

C HICAGO — As an antidote to lots: many have spaghetti strands of su-Washington, a weekend in Chicago perhighway circling their perimeters, A few years ago. I tried to walk to a night game at Shea Stadium from the LaGuardia Airport motel where I was staying. The distance was modest, but no side. walks or surface streets lead to the Mets' home. By the time I had dodged traffic to of Plato's Dialogues and the other classics cross three freeways. I was almost too shook-up to enjoy the game.

Wrigley Field, by contrast, is reached on foot. You walk down city sidewalks. After dinner, our classmate, the arche- past apartment buildings which look acbetter or worse than they did 50 years ago. The neighborhood is not being gentrified and it is not slipping slumward. it is the same it always has been, and so is the experience inside the park.

You walk in, buy your scorecard, and find your seat -in my case, in a box just beyond first base. The seats are still uncushioned wood; the scoreboard is primitive; and the game is unfolding just a few feet away. Time has stopped.

It is not until I get back in my rental car, savoring the memories of a satisfying 6-5 victory, that the meaning of the reunion and the ball game become clear. I tune in Garrison Keillor's next-to-last "Prairie Home Companion" broadcas: and find him answering questions from people in the audience. A man, obviousunhappy at the program's imminent demise, asks plaintively "if we'll ever get another glimpse of Lake Wobegon."

Mr. Keillor responds that each of us should be able to construct a far more complete picture of his imaginary village in our minds when he stops giving us the weekly news from Lake Wobegon. He says that he has learned that the fewer details he supplies in his stories, the more convincing the pictures listeners draw for themselves. "I found that if I just didn't get in the way of people's imaginations, they would give me all kind of credit as a storyteller."

That comment is more than charming modesty. It explains why Wrigley Field and the College of the University of Chicago exert such a hold on those who attended them. The ballpark has no electronic scoreboards, fancy frills or other distractions to get in the way of the speciator's experience of the game of baseball. And the Hutchins college, today as then, encourages a direct experi-ence, at whatever level of understanding one can achieve, of the writings of the finest minds of Western civilization.

Garrison Keillor is bowing out, but Wrigley Field and the College of the University of Chicago go on, essentially unchanged. And that is some-thing to celebrate in this overgimmicked, overcomplicated world.

The Washington Post.

#### **GENERAL NEWS**

### Britain's Election: A Referendum On Thatcher's 'Popular Capitalism'

coon Lord Forte said when the prime minister turned up to open his newest project, a service station

on London's M25 beltway. An alternative view of Mrs. Thatcher came in a Labor Party campaign advertisement lambast-

#### **NEWS ANALYSIS**

ing the prime minister's policies on health care. Next to a human heart crudely sculpted out of granite lay a chisel. Mrs. Thatcher, the text read, "has a heart problem."

The fact that both views are widely held here is evidence of the controversial nature of the woman who has governed Britain for the past eight years. Mrs. Thatcher has contended that policies, not per-sonalities, should be the focus of the election on Thursday.

"They are trying to prevent the real issues being discussed," she responded last week to Labor's charge that she is "autocratic" and surrounded by sycophants. But Mrs. Thatcher, and the collection of attitudes and initiatives known as Thatcherism, are increasingly. what her Conservative Party is all about. Writ large, it is a blunt, nononsense style that brooks little disagreement with her vision of Britain as a "property-owning de-

Based on a system of "popular about a newspaper report that his capitalism," it has become a country more like the United States in a private hospital. In the cam-World War II - a somewhat sluggish, relatively benign land where the state plays a significant role as for defending the right to pay for public conscience and provider, private hospital care.

buy the shares and the sale of public housing to its occupants, curbs on trade union power, tax cuts and the independent TV-AM channel that belief that government should that while he was not on the air he the belief that government should spend only what it takes in.

Mrs. Thatcher's opponents, both Labor and the third party, the Alli-ance, made up of the Liberal and Social Democratic parties, charge that her government has divided Britain as never before into two

#### DEATH NOTICE

Marian WATTS DeWOLF Wife of Captain M.M. DeWolf USN-Retired Died June 1 at her home, Casa del Molina Vicjo. El Cuarton, Terrifa. Province of Cadiz. Spain. one number: 34-56-684-027.

camps composed of the haves and thusiastic gatherings of the party

LONDON' — God sent Margaret Thatcher "from heaven" to care
it, the benefits of her programs will
filter down to the bottom if she is
paign style is in many ways mod-

atively steady at about 43 percent. of the electorate - enough to keep her 8 to 10 percentage points ahead

times to have won three consecutive terms here. Early in a third term, she would become the longest-serving prime minister in mod-ern British history.

part because of security concerns, Mrs. Thatcher's appearances have been largely confined to tours of prosperous factories, politely en-

#### Healey Denies He **Cursed Journalist**

LONDON — Denis Healey, for-eign affairs spokesman for the La-bor Party, denied Tuesday that he had used offensive language with a television interviewer and punched

one of her colleagues.

Mr. Healey, a former cabinet minister, had been questioned by the interviewer, Anne Diamond than what Britain has been since paign for the general election Thursday, Labor has criticized Prime Minister Margaret Thatcher

and collective action is valued above private enterprise.

In practice, it has meant the sale, or denationalization, of stateowned enterprises to those who can later interview with the Evening Standard he contradicted statements by witnesses in the studio of swore at Mrs. Diamond and to figures indicating the most dispunched a TV-AM editor, Adam

faithful and staged encounters with

for this country and restore its filter down to the bottom if she is paign style is in many ways modwhat she has begun. Polls have shown her support relful 1983 race, with carefully planned photo opportunities and appearances on television. Polls show that the Labor campaign has paid off, lifting Mr. Kinnock to at of Labor. H she wins, Mrs. Thatcher, 61, east a respectable second place that will likely enhance his proswill be the only person in modern pects the next time around.

Whatever her perceived sins, or those of her campaign managers, Mrs. Thatcher hardly needs rallies or glad-handing to get her message across. British voters have had a iong time to observe both her style and substance. It has become a truism that, while Mrs. Thatcher is not widely liked, she is respected and thought of as a landar part because of security and thought of a landar part because of security and thought of a landar part because of security and thought of a landar part because of security and thought of a landar part because of security and thought of a landar part because of security and thought of a landar part because of security and thought of a landar part because of security and thought of a landar part because of security and thought of a landar part because of security and thought of a landar part because of security and thought of a landar part because of security and thought of a landar part because of security and thought of a landar part because of security and thought of a landar part because of security and thought of a landar part because of security and thought of a landar part because of security and thought of a landar part bec

The fact that Mrs. Thatcher remains so far ahead is an indication of how steep a climb Mr. Kinnock has had to make to bring Labor and himself back to respectability after the party's disastrous 1983 defeat, of how much the public disap-proves of Labor's defense policy of unilateral nuclear disarmament and how compelling Mrs. Thatcher's leadership image is.

Polls have shown that large por-tions of the public lack confidence in her policies on the central issues of unemployment, public health and education.

The electoral map of 650 parliamentary constituencies starkly I-lustrates both her electoral strengths and her weaknesses. Colored in by party, virtually all of the most prosperous part of England, south of Birmingham, is Tory blue, surrounding a small flash of Labor red in London's poorer sections.

Broad swaths of red cut acrossthe industrial heartland in the north from Liverpool eastward and from Newcastle westward. Much of the coal-mining area of southern Wales is red, as is a stretch across south-central Scotland from its biggest cities of Glasgow and Edin-

Those divisions conform closely advantaged parts of the country in terms of employment and income.

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the system on cold mistead of not worned about, said Vic DePaula, posal will figure as a major bar-

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### Leftist Politician **Wounded** in Manila

By Keith B. Richburg

Washington Post Service
MANILA — Bernabe Buscayno. a former Communist guerrilla leader who has emerged as a prominent leftist politician, has been shot and

killed in the attack late Monday assassinations of top-ranking law night in a Manila suburb, and three enforcement officials in metropoliof Mr. Buscayno's aides were tan Manila.

a talk show.

Witnesses said several gunmen wearing combat fatigues and riding in a jeep and on two motorcycles opened fire on Mr. Buseayno's car were retaliating for the police killwith pistols and automatic weap-

interviewer. "There were a lot of have expressed fears that the politishots, automatic and single shots." cal party Mr. Buscavno formed afby a bullet. His three aides were under a presidential amnesty is a

candidate in the recent Senate elections, is perhaps the best-known political figure of the above-ground leftist movement. The attack on him came a day after the New Peowounded slightly in an ambush. ple's Army called a news confer-A television cameraman was ence to claim responsibility for six

More than a dozen lawmen have The ambush came as Mr. Busbeen shot in Manila in recent days cayno, widely known as Com- by Communist guerrillas known as mander Dante from his years as "sparrows." Almost 50 Manila poleader of the outlawed New Peo-lice officers, soldiers and law enple's Army, was leaving a television forcement officials have been asstudio after appearing as a guest on sassinated since the beginning of the year.

> The attack on Mr. Buscayno raised speculation that rightists ings. Leftist leaders, in a news conference, blumed the military.

Many senior military officials Mr. Buscayno's back was grazed ter his release from prison last year



VIOLENCE AT A SEOUL CAMPUS - Students at Yonsei University ran for cover Tuesday as riot policemen fired tear gas at them during a demonstration. The National Coalition for a Democratic Constitution, a new alliance of opposition politicians, religious leaders and human rights activists, scheduled a rally on Wednesday against the government. Policemen were put on alert and more than 3,000 people were arrested.

### Sri Lanka Drive May Bolster Rebels, Tamil Moderate Says

By Barbara Crossette New York Times Service

COLOMBO, Sri Lanka - The Sri Lankan Army has had major successes in its offensive against the strongest Tamil guerrilla group, but the army attack may have generated increased political support for the guerrilla cause, according to a moderate Tamil leader.

"The government's final offensive in Jaffna has shattered the prospects of ethnic reconciliation in the near future." Neelan Tiruchelvam, a negotiator for the mod-erate Tamil United Liberation Front, said Monday.

He described the Sri Lankan drive, which began two weeks ago and is still continuing, as "a humiliation that will leave emotional and psychological scars" on all Tamils. On Monday, there were reports that Tamil civilians were again fleeing the Jaffna area in the north, fearing another assault.

In barely two weeks, the Sri Lankan Army has scored some major successes in Jaffna against the Liberation Tigers of Tamil Eelam, the

Officials said the army has recaptured about 60 percent of the peninsula on the northern tip of Sri Lanka Last week Indian transport planes with fighter escorts dropped food parcels over the Jaffna peninsula, causing protests from the Sri Lankan government.

Mr. Tiruchelvam said talks about a political solution to end Tamil calls for independence would have to wait until the issue of the indian intrusion was settled to Sri Lanka's satisfaction. India had been acting as an intermediary between the Sri Lankan government of President Junius R.

Haiti Gets Order on Artwork

Washington Post Service WASHINGTON - Haiti obtained a court order on Monday to hold seven crutes of rare Haitian art purchased with funds allegedly stolen by Jean-Claude Duvalier. deposed president of Haiti, and his

most intransigent of the guerrilla ratist organizations, all of whom

As people move south Irom Jaffna, bringing more accounts of ighting, Tamils in Colombo who had earlier minimized inflated casualty figures appearing in lindia are now saying that there may have been between 200 and 500 civilian deaths, with only about 50 gnerrillas killed and that a thousand or more noncombatants may have been wounded. -.

But the political costs have been high, according to Mr. Tiruchel-vam, a Harvard-educated lawyer and author. The Tigers, who had been considered a major obstacle to peace talks, called leaders of the Tamil United Liberation Front "traitors" for negotiating with the government for autonomy but not independence. The Tigers lost support even among other armed sepa-musts for their violent tactics.

Now, however, there may be more sympathy for their cause, Mr. Tiruchelvam said, and they may be able to fight a long guerrilla war against troops trying to hold the

### Animal Rights, Fears of 'Human Husbandry' Complicate Debate on Biotechnology

By Philip M. Boffey

West York Times Service
WASHINGTON — The dispute over patenting of animals created in the laboratory, the latest twist in a debate that has occupied scientists, ethicists, religious leaders and environmentalists for two decades, has served as a catulyst for the formation of a loose coalition opposed to the further use of genetic engineering in animal husbandry.

From a small group centered around Jeremy Rifkin, a Washington activist who is the United States's most vocal opponent of biotechnology, the coalition s grown to embrace an expanding circle of critics who fear that the human race is moving too fast toward meddling with nature in improper, dangerous or

immoral ways.

The coalition includes groups not normally associated with opposition to ge-netic engineering: farmer organizations, which see genetic engineering as yet another in long line of technologies that favor large corporate farms over small farms; and animal rights groups, which see it as the ultimate insult to the integrity of animals.

The critics, however, are opposed by many of the nation's most prominent scientists, ethicists and industrial leaders, who see little danger and much promise in these fast-paced advances. Scientists are nowhere near the ability to create life from inanimate materials.

Their goals range from replacing or repairing a defective gene that causes illness in humans to introducing a gene

Genetic Engineering

New Hopes and Fears

Second of a series

that will implant a new characteristic, such as faster growth, in a farm animal.

Thus far only the simplest such gene modifications, such as removing or adding a single gene, are being attempted. Experimentation with multiple genes that govern such complex characteristics as intelligence are far too difficult for present methods.

Still, according to some opponents, the U.S. Patent Office's decision in April to allow the patenting of higher life forms such as mammals could reduce the animal kingdom to the status of a commercial sector with products that can be tinkered with, redesigned and produced en masse at the whim of the biotechnolo-

of living organisms and apply the tech-niques of genetic engineering to that "It's our feeling that the inherent nature of an animal needs to be respected."

said Dr. Fox, who is a veterinarian. He also said, however, that he "endorsed completely" the genetic engineering of microorganisms that can produce biological compounds, such as hor-

mones and enzymes needed in medicine. Such microorganisms, now produced in the biotechnology and pharmaceutical industries, are very simple things, he said, "not sentient." Similarly, he added, plants, which have long been patented,

raise no major ethical issue. When genetic engineering involves animals, he argued, "it hits closer to

"Animals are sentions beings that can suffer," he said. "It's an ethical question of a different order of magnitude."

To Alexander M. Capron, professor of law at the University of Southern California and former executive director of a presidential commission that studied slaughterhouse a molecular Auschwitz. of genetic engineering, such talk is little and so on will be extracted instead of more than "crying wolf" over trivial is- gold teeth." Dr. Chargaff added.

"Nothing gives me cause for alarm about the patenting of life," Mr. Capron of the National Institutes of Health, said. "The scare words patenting of life" said: "The Patent Office decision does

being done."

Lurking behind the debate over genetic alteration of animals is a deep fear on the part of a few scientists and ethicists human genetic blueprint in ways that might be deemed improper.

"We do not know what life is, and yet we manipulate it as if it were an inorgan-ic salt solution," complained Dr. Erwin Chargaff, emeritus professor of bio-chemistry at the Columbia University medical school, recently in the scientific iournal Nature.

"A new era has begun," he wrote, in which "science is now the craft of the manipulation, modification, substitution and deflection of the forces of nature." Science, he warned, is headed to-"human husbandry" in which human embryos will be mass produced for experimental purposes.

"What I see coming is a gigantic ethical problems related to medical uses in which valuable enzymes, hormones

Dr. John C. Fletcher, chief of the bioethics program at the Clinical Center Dr. Michael Fox, scientific director of the United the Humane Society of the United States, called it "very frightening" to sound like very radical things are going genetic experimentation."

on when in fact very simple things are He stressed that he was presenting his personal views, not those of his agency.

Dr. Fletcher, who has no objection to genetic alteration of animals, said strict lines must be drawn governing the use of over the possibility of manipulating the genetic engineering on humans, burnan genetic blueprint in ways that Although humans have long used class-

sical breeding techniques to produce new strains of plants and animals, and have tinkered to the extent of crossbreeding donkeys and horses to get mules, such achievements are carried out within the bounds of what nature will allow, said Mr. Rifkin, the Washington anti-biotechnology activist.

Genetic engineering, he argued, allows the creation of life forms never observed in nature, as when tobaccoplants are made to glow with the insertion of firefly genes, "raising questions as to whether we are violating in some profound way the notion of species iden-

Mr. Rifkin said he particularly opposed the transfer of genes from one species of animal to another in ways that do not occur in nature. Many leading ethicists believe the

concerns raised about the patenting of animal life are overblown and will attract little public support once the issues

"patenting life" were voiced in 1980 been modified to discourage the formawhen the Supreme Court ruled that a tion of ice. The experiments were de-

to eat oil for pollution control could be patented. After a flurry of debate, that ssue quickly receded from view.

When the technique known as gene plicing was invented in the early 1970s. the prime worry was that scientists might inadvertently create an "Andromed:

With no common EC policy, a Belgian company is findin patents hard to market. Page 15.

strain," a microbe that could escape from the laboratory and kill vast numbers of humans who would have no natural defenses against it. That nightmare has not materialized.

No sooner had that fear abated than concerns were raised about environmental damage from plans to test genetically modified organisms in the open air. This time the fear was that a genetically engineered microbe or plant, with no natural enemies, might spread out of control.

The first open-air experiments with genetically altered microbes started April 24 on a strawberry field in California's Central Valley; they were completed this week.

The researchers are seeking to protect plants from frost damage by spraying They note that similar concerns over them with bacteria whose ger

layed for years by strong environmental opposition, by a lawsuit filed by Mr. Rifkin and by technical problems.

No environmental damage has been reported so far at the test site. Even many critics acknowledge that these ex-periments, which involved removing a single gene from the genetic material of he natural microbes, posed little danger. But critics expressed concern that future experiments, if not carefully regulated might unleash more dangerous organ-

Since none of the predicted catastrophes has materialized, much of the steam appears to have gone out of the debates

over genetic engineering. "The debate has cooled down considerably, for the obvious reason that nothing harmful has happened," said Daniel Callahan, director of The Hastings Center in Hastings-on-Hudson, New York, an institute devoted to the ethical and societal implications of the life sciences.

"It's very hard to sustain a great deal of worry about these things,? he said, "when, after 10 years of pretty constant interest and attention, there have been

He noted that some critics say it could be 10, 20, even 30 years before it is known whether the advancing biotechnologies are really safe. "That's perfectly he added. "But all we can do true."

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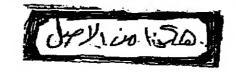
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Most mornings, the BMW is the first car outside the door. Which only goes to prove that to get to the top floor, you've got to stay ahead of the game.



### AIDS Bringing Swift Change to U.S. Arts, Medical Worlds

### Anxiety, Fear of Contagion Spreading Among Physicians

By Lawrence K. Altman New York Times Service

epidemic is having a draining and tifying with young AIDS victims, emotional impact on doctors, forcing some hospitals to develop spe-confront their own mortality. cial programs to help physicians cope. Other hospitals are being urged to recognize this new facet of the AIDS problem and develop

Young doctors in training who treat many AIDS patients have nightmares, are becoming preoccu-pied with the fear of getting the fatal disease, are imagining they have become infected with the virus, and are reporting other forms of marked anxiety.

These observations come from questionnaires answered by doctors in training at hospitals in New York and San Francisco in studies to assess distress from treating patients with acquired immune deficiency syndrom

Although the studies were not intended to measure the effect, if any, that the doctors' stress has on their care of both AIDS patients and other patients, the overwhelming majority of the doctors studied said they believed their anxieties about AIDS did not adversely affect patient care.
The authors of the reports, pre-

sented last week in Washington at the Third International Conference on AIDS, called for more studies to measure the effects on doctors, on other health care workers and on Datient care.

The two studies did not include nurses and other health care work-ers. But many AIDS experts believe the stress of caring for so many people dying in the prime of life is producing similar emotional stress-es in these workers, too.

A fourth of the 258 doctors surreyed in the New York study said they believed it was not unethical to refuse to care for people infected with the AIDS virus.

This is a surprising and disturbing challenge to the longstanding tradition that doctors will render care to those in need, and, if necessary, risk their lives to do so. That credo has contributed in a major way to the prestige of the profes-

"The view that doctors may refuse care to patients appears to undermine the tacit social contract that has long existed between phy-sicians and their communities," Dr. R. Nathan Link, who headed the team doing the study, told the

Whether these views reflect trends that will compromise the level of medical care that will be available to AIDS patients remains undetermined," ne said.

ence said the reluctance expressed by the young doctors reflected a failure by medical schools to teach the traditions of the profession.

anxieties. But the authors and those working with AIDS patients have

Physicians are frustrated by their inability to offer a cure for spokesman.

AIDS. Today's medical students

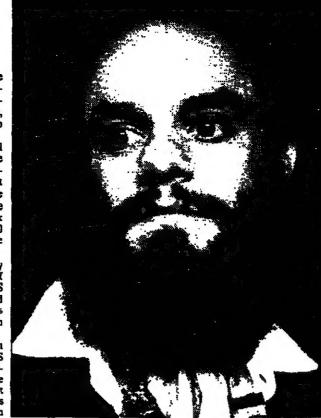
Mr. Gann, who will be 75 years AIDS. Today's medical students are accustomed to being able to old on Friday, scheduled a news cure and treat effectively many life. conference Tuesday to discuss acthreatening diseases that once quired immune deficiency syn-killed natients of their older col- drome and his plans for a political

New York Times Service young adults from the same gener-WASHINGTON — The AIDS ation as many AIDS patients. Iden-

The AIDS-related emotional problems in health care workers are especially serious because the epidemic is sure to get worse before it gets better. Public Health Service officials have predicted that by the end of 1991, AIDS will have struck 270,000 Americans. So far 36,000 cases have been reported in the United States.

Health care workers have a very small but real occupational risk of becoming infected with the AIDS virus. Sixty-six of the doctors had stuck themselves a total of 95 times with a needle contaminated with blood from an AIDS patient.

Most doctors said they thought about the risk of developing AIDS at least once a month, but 40 percent said they thought about the risk at least weekly, and 9 percent every day. About half the doctors examined themselves for swollen



Charles Ludlam, who died of AIDS, playing Bluebeard.

### U.S. Spells Out Measures to Curb Virus

New York Times Service

WASHINGTON - In the first new plan to combat the AIDS epidemic, Attorney General Edwin Messe 3d has announced details of programs to test federal prisoners and candidates for immigration for infection with the AIDS virus.

The programs were immediately and active-duty personnel, Foreign Service officers, blood donors, and applicants for certain Labor Department programs run by the Job Corps.

Mr. Messe gave these desails.

criticized by civil libertarians, including advocates of homosexual

They said the testing would be ineffective in curbing the spread of the virus and might set a precedent for mandatory testing of other At a news conference Monday,

Mr. Meese announced that he had directed the Immigration and Naturalization Service to develop a program to test all immigrants, refugees, and illegal aliens applying for legal status to see if they had been infected with the AIDS virus.

"Those who test positive will be denied entry to the United States or legalized residency, as the case may

Starting now, Mr. Meese said, all people sentenced to federal prisons

#### California Tax Activist Some participants in the confer- Is Suffering From AIDS

SACRAMENTO, California Paul Gann, co-author of Proposi-The questionnaires did not ask tion 13, the sweeping California the respondents to explain their tax-reform measure of 1978, is suffering from AIDS. Mr. Gann contracted the virus in 1982 from offered many explanations, includ- blood transfusions received during open-heart surgery, according to a political aide and a hospital

compaien against it.

they enter an institution or finish serving time behind bars.

Mr. Meese gave these details of the new testing programs:

• An alien who applies for an immigrant visa overseas will be informed if he or she tests positive. But foreign governments will gen-erally not be told of the test results. Mandatory testing of aliens will not begin for at least a month.

 An illegal alien who tests positive will be ineligible for legal status, or amnesty, under the new immigration law.

• Federal prison inmates who have AIDS or antibodies indicating infection with the virus will receive counseling and medical care in

 Federal inmates will be tested in the 30 days before they are released from prison. Federal probation officers will be notified if the test results are positive.

Mr. Meese said he did not know

what probation officers would do with such information. But he said that it might be inappropriate for former inmates with AIDS to hold certain types of employment, such as jobs in a day care center. The testing of aliens will be done

under a law that requires every alien applying for an immigrant visa to undergo a physical exami-nation. The authority for testing prisoners, though less clear, is ap-parently the government's constiquate medical care to instates.

Acquired immune deficiency syndrome, or AIDS, cripples the body's immune system, leaving vics susceptible to fatal infections and cancers. It is caused by a virus that spreads through sexual inter-course with an infected partner or exchanges of blood, such as in shared hypodermic syringes.

Urvashi Vaid, a lawyer with the National Gay and Lesbian Task Force, a homosexual rights organization, said, "In the context of an overcrowded prison system, the testing program is going to be un-workable and impossible."

rector of the National Prison Project of the American Civil Liberties Union, said he believed it would be unconstitutional if the United considering whether an immate had AIDS or antibodies to the virus in deciding whether to grant, deny, or

However, Mr. Meese said. "One of the factors on when people leave seems to me to go back to the turn-prison on parole certainly has to do of-the-century feeling of closure or with whether they are a danger to

He declined to lay down any general rules for parole decisions affecting people with AIDS, saying that each case would have to be judged individually.

#### U.S. Health Costs To Triple by 2000

WASHINGTON - The cost of health care in the United States, which now accounts for 10.9 percent of the nation's output of goods and services, will take 15 percent of gross national product by the turn of the century, according to a new

The report said the steep increase will be driven largely by America's willingness to devote a growing share of its national income to health care and by its reliance on costly new medical tech-The nation's overall medical

costs will more than triple by the year 2000, from a current \$458 bil-lion to \$1.5 trillion, according to the report, about to be released by the Department of Health and Hu-

### Paintings, Plays and Songs Show Influence of Epidemic

By Jeremy Gerard
New York Times Service

NEW YORK - AIDS, which is increasingly causing death and illness in the worlds of art and entertainment, is having a strong effect

More and more imaginative work is being shaped by the epidemic - from paintings on display in the Whitney Biennial art exhibition, to plays such as Alan Bowne's "Beirut," opening Off Broadway on Thursday, to pop songs such as Cyndi Lauper's latest single, "Boy Blue," which the singer says was written for a friend who died.

The disease has also brought on a sense of despair that can be felt. throughout the arts community, Two weeks ago, a major compo-nent of this summer's Free Shake-speare in Central Park series was aborted because of the illness of the director, Charles Ludlam. Mr.

plications of AIDS. Many other AIDS-related deaths go unreported as such because  $\omega_x$  the stigma that is just now begin-

ning to fade.

Beverly Sills, general director of the New York City Opera, said that two dozen City Opera personnel, including singers, musicians, and support staff, had died in recent months and that she had delivered months and that she had delivered that plans were being announced 10 culogies for AIDS victims in for "Dancing for Life," five promi-

Joseph Papp, producer of the New York Shakespeare Festival, commented: "I have had so many people around me dying of this, I don't even want to talk about it. It's too painful. And the last thing I want is to have me and my friends exploited by this situation."

So many people have been directly involved that it has affected

our social mood," said Lisa Philips, a curator who worked on the Biennial at the Whitney Museum. "It's difficult to identify specifics, but the kind of art that's being made seems to me to go back to the turn-

impending doom."
"We realize we are losing, first of all, friends," said Collean Dewhurst, an actor who is also president of the Actors' Equity Association, the union of professional actors and stage managers. "But then, too, we are losing some of the great creative minds and some of he coming creative minds."

The impact of AIDS can be disperned in the work not accomplished, as well as in obituaries. Michael Bennett, one of the most influential Broadway directors and choreographers of his generation, withdrew as director of the musical been in Tucson, Arizona, since De-been able to accomplish, and horri-cember, buttling the disease that fied by its content.

But the list of the dead in the arts has its own special impact. It includes, to name only a few, Paul Jacobs, a classical pianist; Bruce Savan, a theatrical agent; David Summers, an actor and singer and super regulation that present in a clist of light present of the present stimmers, an actor and singer who preme Court, in a case of great laws or other regulations that imwas active in political issues related importance to local zoning offito AIDS; Robert Jacobson, the edicials, ruled Tuesday that property
tor of Opera News magazine; David Hicks, a New York City Opera
and stage director and teacher; Bill
temporarily, on the use of their
These founder of the New America. Tynes, founder of the New Amster-land.

Tynes, founder of the New Amster-land.

By a 6-3 vote, the court ruled that prohibited the reconstruction of Campground buildings destroyed in a fire and flood.

tors, Rock Hudson, Seth Allen, and Artists and entertainers, who

have been in the vanguard of those expressing social concerns, are organizing and participating in a growing number of AIDS-related

Over the last few days, the New York art world began "Art Against AIDS," a network of gallery sales to raise money for AIDS-related research. "Dancing for Life," a benefit concert sponsored by 13 major dance companies, is sched-uled for Oct. 5 at the New York State Theater, and "Music for Life," a similar concert organized among classical musicians and their support groups, has been an-nounced for Nov. 8 at Carnegie

There is heated disagreement AIDS has had on the arts. Until Ludlam died on May 28 from comrecently, artists and entertainers have dealt with AIDS quietly for fear of suggesting that the targets of the disease — primarily male homosexuals and intravenous drug users — are found in particular

> cussion of AIDS and the arts would stigmatize artists. At the same time nent choreographers associated with the benefit — Jerome Rob-bins, Mikhail Baryshnikov, Twyla Tharp, Peter Marins, and Lar Lubovitch - issued a statement in response to questions from The New York Times, taking strong exception to any suggestion that AIDS has had a special impact on the arts.

"AIDS is not a disease that discriminates," the statement read. "It strikes down people in the business community, the arts, government every profession, every age group, every sexual persuasion."

There are no more homosexuals. in the arts than elsewhere," said Dr. Richard A. Isay, clinical associate professor of psychiatry at Cornell Medical College in New York, a member of the faculty of the Columbia Psychoanalytic Institute and a specialist in treating homosexual men. "And I'm not sure that gay men are more attracted to the arts than other professions. Gay men may feel more comfortable in the arts because they can be more open about their sexuality, and so they are more visible there."

Michael Callen, 32, a singer and songwriter who has been bettling AIDS since 1981, has met illness bead-on, Mr. Callen said he was at "Chess" in 1986, when he was bead-on. Mr. Callen said he was at stricken with the illness. He has once exhilarated by the work he has



Nancy Reagan with the haby of a former drug addict.

### Mrs. Reagan, in Sweden, Visits Addicted Mothers

STOCKHOLM -- Nancy Res-

Earlier in the day, she met with the widow of Olof Palme, the widow of minister who was The Palmes were walking home assinated last year.

and told the group that mother-second bullet.

hood could motivate women to Mrs. Reagan

stop using drugs. Later, the police held back about 50 demonstrators, chanting "Nancy, go home" and "Viva Nicaraas Mrs. Reagan attended a Lions International gathering

rested after clashes Monday night between the police and stoneters outside the hotel where Mrs. Reagan is staying during her three-day visit. All were later released but many may face. charges, the police said.

church was seeking compensation from Los Angeles County when it

After a 30-minute meeting with Lisber Palme, whose husband was gan, on a top marked by anti-slain in February 1986, Mrs. Rea-American protests, cuddled babies gan said: "I told her I had had a at a home for drug-addicted young similar experience, although of mothers on Tuesday.

unguarded through central Stock-Mrs. Reagan, the wife of Presi-dent Ronald Reagan, sat with eight down the prime minister from be-patients and therapists at the home hind. Mrs. Palme was grazed by a

Mrs. Reagan said she and Mrs. Palme had also talked about children. Mrs. Palme, a child psychologist who has three sons, is active in the Swedish branch of the United Nations Children's Fund. Mrs. Reagan's campaign against drug abuse is directed especially at

oung people. She said she and Mrs. Palme got along well. They met in an antechamber to the office of Mr. Palme's successor, Ingvar Carisson. Mr. Palme, a Social Democrat. took a strong anti-American stand during the Vietnam War and was never invited to the White House. scheduled to make the first visit to the White House by a Swedish head

of government in 25 years. Mrs. Reagan also met Tuesday with Mr. Carisson. She flew to Sweden on Monday from Venice, where her husband is attending the summit meeting of leaders of the

The Swedish police have mounted a major security operation for Mrs. Reagan's visit. She is using a bullet-proof limousine that was flown to Stockholm for her.

### Marriott Hotels Summer Sale

For the next three months you'll be able to enjoy all the luxury of a Marriott



#### Imaginative Penalties For Polluters in L.A.

Corporate polluters are penalized with more than just fines and jail terms in Los Angeles, The New York Times reports. The Atlantic Richfield Co., under pressure from the county district attorney's office, has set up a \$450,000 scholarship in environmental studies after pleading no contest to charges that it dumped oily waste water and sludge from a refinery into a municipal water treatment plant.

The district attorney, Ira Rei-ner, said he hoped the innovative settlement, setting up the scholar-ship at the University of California, Los Angeles, would serve as an example.

In the past, Mr. Reiner has ordered companies to run newspaper advertisements acknowledging guilt and urging others not to make the same mistake.

The American Caster Corp., for example, ran a full-page advertisement in the Los Angeles Times stating: "The illegal disposal of toxic waste will result in ail. We should know. We got caught." The ad noted that the company's president and vice president were serving jail terms.

"We want people in board rooms to take these laws seriously," Mr. Reiner said.

#### Short Takes

The shortage of airline pilots has become chronic, with the pool of military pilots shrinking while air travel booms with deregulation. Pilots recruited after the Korean War are now reaching the retirement age of 60. The upshot, predicts the Los Angeles Times, is that the double pay scale, one for veteran pilots and one for newly hired ones, will be modified or even discarded altogether.

# AMERICAN TOPICS

WASHINGTON — The Su-preme Court, in a case of great laws or other regulations that im-



young and old join hands in scrubbing the streets during a festival in Pella, Iowa.

Some subjects do better on television than in movie theaters, says Sherry Lansing, former president of 20th-Century Fox and now an independent television producer. She said her chief reason for going into TV was to tackle some subjects that would never be commercially viable in theaters, like her current project on mercy killing. "People seem willing to watch movies about certain subjects at home that they will not go out to see in a the-ater," Ms. Lansing said, "The Day After' is a perfect example. It drew a huge audience on television. Testament' was a very wellmade theatrical film about the same subject of nuclear war, but no one went to see it."

A brochure advertising tourist trips to Vietnam was madvertent-ly sent to Senator John S. McCain

3d, Republican of Arizona, who was shot down over North Vietnam in 1967 and spent more than five years as a prisoner of war.
"This is terrible," said Joe Leveriza of Orient Flex-Pax Tours of New York, explaining that brochures were sent to all members of Congress who had served in Vietnam. "It's a rare opportunity," laughed Senator McCain. "I started packing my bags."

"There are no taverns like the ones in beer commercials, full of handsome macho guys who talk and laugh a lot," says John O'Toole, a producer with the Public Broadcasting System in a comment printed by The Washington Post. "In real taverns, people tend to look depressed, and stare straight ahead. Often you can't see their belts."

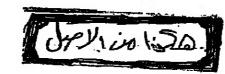
Shorter Takes: Americans change dwellings, on the average, about 11 times in their lives, according to the U.S. Census Burean. • The average salary for the 2.2 million U.S. public school seachers is now \$26,704, according to the National Education

Overheard at a Manhattan bookstore by Shel Klausner, a New York Times reader, was this conversation:

Customer: Do you have a copy ["Let Me Die Before I Wake"? Clerk: I'm not familiar with it. What's it about?

Customer: It's about how to commit spicide. Clerk: I'm not sure, but you might try looking in the self-im-

provement section.



LONDON · PARIS · VIENNA.

### THE BIGGEST BREAKTHROUGH IN OFFICE COMMUNICATIONS SINCE THE PHOTOCOPIER

Taken separately, such key information technologies as laser printing, intelligent character recognition, networking, and document processing have all made impressive strides in recent years. Taken together — and this is where electronic publishing really takes off — they create a powerful mix that few large companies can afford to ignore in the coming years. The printed page, once thought on its way out, is looking better every day.

ADVERTISING SECTION

T used to be that when a would impress a quality-concame back was print-out, not -tions as a second print. The number-crunchers Then along came the laser inch. It took such a quantum

company pur information scious client or a budget-coninto a computer, what scious director of communica- 120 pages a minute with a reso-

spewed out endless piles of life- printer in the early 80s and leap in speed, quality and flexiless perforated pages that were suddenly companies were capability for electronic publishing as hard to read as they were ble of merging high-quality to be born and companies are hard to store. Nothing that text, data and images onto pa- just now beginning to realize

per at incredible speeds. The best systems today can print lution of 90,000 does per squarewhat this means for their communication policies and bud-

"The system was an opportunity to provide top quality print and save money at the same time," says Marilyn at Sunlife. The company's first Smith, a senior programming consultant with Allied Dunbar, one of the European leaders in financial services management. Before the company installed ies laser printers, it was using over 50 different types of preprinted stationery and over 600 different forms. Now that figure has shrunk to 10 or so, and these are printed directly onto plain or letter-head paper. Savings: £10,000 (U.S. \$16,400) per month on stationery costs

Another firm in the financial sector has been using lasers for electronic publishing since 1981. "I hate to think where we'd be without them," says Paul Condry, the project leader printer has produced 75 million pages to date, all the while integrating digitized logos, sig-

natures and specialized fonts

into policy documents and di-

rect mail brochures.

In Dallas, a major clearing house estimates that the bank is saving over \$200,000 a year by reducing external print costs. Not only does it save massive sums on paper work; it derives security benefits as well. "Before we converted to electronic publishing," explains John

Gala, senior vice-president of the operations group, "three people had to be present when checks were printed. Today, the only checks we keep in stock are blank sheets of paper. Nothing exists until it is print-

Electronic publishing has

been a welcome relief to many information-intensive companies. Some seek to cut in-house publishing coses, while others are looking for greater control, flexibility or potential.

"The rechnology is available for a certain sector of the market and for that it's perfect," says John Enkles, who runs an electronic publishing agency within the Robert Maxwell empire. BPCC Graphics produces

print to order for a variety of clients, from documentation for Rolls Royce aero-engines to annual reports and direct mail for financial institutions. Mitel Telecom, a leading

manufacturer of private telephone exchanges (PABXs), uses electronic publishing to produce its own technical manuals and user guides. "We got into it early in a very big way," explains Alex van de Heijden. A telecommunications link ties his office in England to the corporate headquarters in Canada and a third printing site in Florida so images and text can be transmitted across the Atlantic, assembled, edited and printed at will. At Landrover, the company's aim is to take illus- See ELECTRONIC, Next Page

trations directly from the engineer's design workstations and incorporate them into manuals and handbooks.

General Motors as well serves a world market, so it uses a networked printing system to ensure that international vehicle regulations are kept up-todate. John Szydlowski, who supervises the operation, says, Without electronic publishing it took at least six months

### An Unprocessed Word with the Director

nessman. As the French managing director of an Anglo-American company, he is responsible for the operations of the Rank Xerox group in 80 countries throughout the world. In April 1986, he was appointed chief executive officer (CEO) as well. The following interview was conducted at the company's headquarters in Marlow, Buckinghamshire.

IHT: Could you begin by explaining the relationship between your company and its parent organization, the **Xerox Corporation?** 

Roland Magnin: Xerox has a majority with 51 percent of the shares. The minority holding is very important with 49 percent of the shares, so Rank Xerox has its own identity. It could never be considered as totally Xerox's. Obviously, the products come from Xerox and the management is coordinated. but we are not a 100 percent owned subsidiary of Xerox. We are an American-British compa-

When you became managing director four years ago, what were the major problems you faced? And how successful do you feel you've been in solving

them? The major problem I had was the profitability of the company. For several years we suffered very much because of adverse rates of exchange against the dollar. Fortunately, we have been able to reverse the trend and to increase the profitability of Rank Xerox every year - I would not say in a spectacular way - but in a realistic way.

I believe 30 percent over the last three years is the figure that's quoted.

I think the figures should be more than 30 percent because we have made some adjustment

international busi- meantime. In theory, I think mation and how we move the ment management... a different problem? should normally be berween 10 and 20 percent per year. At the very least, 1987 should confirm this trend.

> What effect are the business systems and the publishing systems having on

Most of our profitability still stems from copiers and duplicators. Fairly recently we also moved into systems that place a huge emphasis on centralized electronic printing where, today, we are undoubtedly the market leader. We have also acquired typewriters. I cannot say that publishing has had a significant impact on the business yet; it is just starting. At the beginning of the year we launched the Documenter deskrop publishing system. We are also introducing the XPS 701 publishing systems. These will make a significant contribution to our activities in terms of growth. We are absolutely convinced that publishing is a huge potential market. We also believe that we are the right company for this market -it is our vocation. We have moved from copiers and duplicators to electronic printing and now, it seems to me, it's perfectly normal for Xerox and Rank Xerox to be doing document publish-

Would you say that's one of the unique advantages that Xerox can offer compared to traditional data processing companies - a difference of background?

I don't think it's an advantage, I think it's different. We tend to know more about documenting than our competitors. Data processing involves moving data; document publishing involves the office environment - knowing what is required at moving data, it's knowing what fit by attending the event? Do you feel a comparative

OLAND Magnin is an due to companies we sold in the the users need in terms of infor- Document publishing, docugraphics and how we communicate information. All of that has only been covered by data processing in the past.

Is that what you call document processing?

Yes, that's what we call document processing. In fact it's if I can summarize - it's information creation and information storage, filing, retrieval and distribution.



Roland Magnin, managing director of Rank Xerox Limited

Could you define the difference between desktop publishing and electronic publishing?

Deskrop publishing, as we define it, is used only in the office environment. Electronic publishing is more often used in a central reprographic environment for producing huge vol-

umes of work. You'll be speaking at the European Corporate Electronic Publishing Conference in Frankfurt. How do the office level. It's not only you think people will bene-

kind of terminology is being used in the publishing market today. This conference should contribute to a better understanding of the subject. Not merely for specialists — the terminology is less important for them because they already know what they are calking

about. I'm talking in terms of

the customer. For instance.

with desktop publishing, we already see the interest that Documenter is creating in evcry country. Our customers are very excited, and those who buy the product are very happy. But it takes quite a long time to demonstrace the product and convince people to buy it because it's new. They don't know exactly how to use it. I hope that this conference will help to broaden their under-

I see a screen by your desk. Do you use the system? Oh yes, I do.

standing.

That's quite unusual. No, so do most of the executives in Rank Xerox and in Xerox too. The chairman of Xerox has his own 6065.

One author who researched over a hundred companies in the computer industry noticed that very few CEOs seem to use them in their own offices.

The advantage of this one is it runs by itself. It does help to understand your customer bet-

So in one sense, as the CEO, do you see yourself as a customer of the com-That's right. Using it helps to

understand the possibilities and the restrictions of this rechnology better. To see what the customer requires and what he

You are talking of Xerox and Rank Xerox as newcomers! We are certainly not newcomers to document creation and manipulation, we were amongst the first. When we introduced xerography it was the first step... such things had never been seen before.

How do you see your business developing over the next three years?

I think we'll continue to slightly develop our basic business, which is still the copier/duplicator area, but we'll move further towards electronic printing, desktop publishing. It seems to me it's a progressive move which will progressively decrease the importance of the copier/duplicator business in Rank Xerox. We now have the basic rechnology for data creation and reproduction, for networks, filing and scanning. Obviously, in coming years, we shall make further, significant investments in scanning and fil-

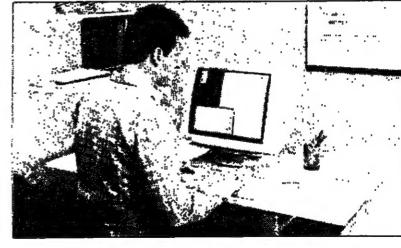
Is this an aspect of document processing?

It is, because we need to store more and more information. To work with images and not just data we need scanning. And scanning with a better definizion than we're currently used

Having gotten that far, won't you need intelligent software to find your files? This is another area we are already working in. I think artificial intelligence (AI) could make information easier to access and usc.

Is that a technology you've been developing over a number of years? I think we were one of the first

to work on Al. We've been working on it now for ren



XPS 701 production publishing system from Xerox is used for the

The new

design, composition and production of large technical and business documents.

### Rank Xerox: From Page Copying to Document Processing

OR those who have followed Rank Xerox from the beginning, the king of copiers is fast forging a new, dynamic image for itself that, though faithful to the original, is perhaps better thought of as "enhanced." More an embellishment than a simple copy. And three recent milestones are there to prove it: last month the one millionth Xerox electronic typewriter was put on the market; sales of Rank Xeron's office systems increased in 1986 by 50 percent over 1985; and, also last year, a separate electronic printing division (EPD) was established within the company.

These breakthroughs signal a significant but coherent shift in definition. The company's name has traditionally been listed three times in the dictionary — as a trademark, a noun and a verb, all linked to a single activity. Today, however, its trademark is information, the noun is office and the verb is

With over 30,000 staff, revenues approaching £2 billion (\$3.28 billion) and a 30 percent rise in profits since 1983, Rank Xerox is meering new needs by developing and applying its traditional strengths.

Mainframes, minis, micros, massive centralized systems and sprawling international networks are the constant reminders that information is a corporate investment - an invaluable asset.

Yer even today, these sophisticated systems still contain only about 20 percent of the information within any corporation. The remainder, as always, is firmly consigned to paper. The paperless office isn't yet - and probably never will be.

American business alone will generate more than four trillion pages of printed material in 1989. By 1992, every office worker in America is expected to produce 21,000 pages of paper 2 year. Corporare culture is fast approaching what Alvin Toffler once called "the limits of adaptability."

Roland Magnin, managing director and chief executive officer of Rank Xerox, is very clear about the revised priorities such a situation demands: The most significant challenge we all face today is to ensure that the flow of information in our organizations is driven by what people need . . . not by what our office systems equipment can do."

Rank Xerox is not a traditional data processing company. For the past thirty years the office has been its natural environment. With this experience in mind, the company began by ensuring that its own systems could communicate.

The Ethernet network was the first open system of its kind, Rank Xerox believes that the solution to improving the quality and flow of information does not rest solely with technology. It depends on how effectively it can be applied to solving specific problems.

Office systems, therefore, range from executive workstations to local area networks, telecopiers, electronic typewriters, word processors and personal computers. The correct answer is often simpler than it seems. For instance, an electronic typewriter can also be used as a printer. Most executives are more likely to benefit from a portable fax machine than from a portable PC.

Business solutions like these can also combine hardware, software and communications to meet specific needs. Rank Xerox's systems, for instance, can interface with a wide range

See RANK XEROX, Next Page

to update them; now it's extremely rare to wait a week." A time-saver is a money-saver, especially when huge volumes of work are involved. Ac-

cording to Dataquest Inc. of California, a typical Fortune 500 company will spend about \$20 million a year on print related items. A company like Boring. however, needs to spend much

more. The amount of documentation that goes into producing a Boing 747 would fill one. Electronic publishing was an obvious solution and has already saved the company

Project times can be cut because people don't need to keep going back and forth between work queues. Illustrators can draw directly on the screen. Writers spend less time presiding boards and making corrections. Even half-tone photographs can be scanned and recorded for use. And while everyone is working towards the project deadline, an electronic library of drawings and data that can be used again in the future is steadily being cre-

In France, as soon as a molecule has been synthesized, it can be patented. Yer before a product can be launched, it must be clinically researched. The cycle from patent to product can take at least ten years: Nothing will be released until all that work has been documented, checked and approved by the authorities

As Toussaint Coppolani, the data processing director at the Paris Laboratoires Servier, explains: "A dossier used to be the image of the company as a rewritten almost eight times. It

more prominent in the small

British town of Marlow. The

redbrick walls and classic lines.

tion, within a stone's throw of

multi-million pound company.

would be up to 50,000 pages long and could take up to three years to prepare. But today there are far more regulations to comply with, so the same dossier would be closer to 150,000 pages. We have a nerwork that links the computers at our research centers into an electronic publishing system. So as dara is validated, we can incorporate it into the dossier.

ferent languages, including Arabic. That way, we still manage to stay within the three years." In Basic, CIBA GEIGY has invested nearly \$100,000 in an electronic publishing system. The pharmaceutical giant expects reduced lead-times and typesetting expense to cover

The word-processing worksta-

tions can handle all the scientif-

ic formulae and signs as well as

the text, which is often in dif-

In the high-tech, aerospace and pharmaceutical industries, documentation carries immense value. There can be no product

the cost

At Messels, a stockbrokerage in the city of London, the requiroments are different, as David Surry explains. "On the one hand we produce reviews of trading activity and economic prospects in particular fields and these may be up to 60 pages in length and have a lifetime of two or three weeks. On the other hand, analysts' reports on individual companies are written in one day and expected on the manager's desk the following morning. Whatever the time span, the quality must be excellent and the layour professional, as they reflect

What sets electronic publishing apart from the related field of desktop publishing is the broader scope and flexibility of the former. Microcomputers and small publishing systerns are just the tip of the iceberg. Advanced research in document processing points the way toward the office of the

Professor Su, a researcher at the University of Paris, is enthusiastic about the progress that has been made, and not just for mega-companies with mega-printing projects. "Printing the necessary papers when we have visiting lecturers used to take two days. Now my secretary can do it in two minutes. I can also store formulae and graphics on the system, so a scientific paper that used to take a week to write can be run off in a day."

David Garood of Thorn

EMI's Dataprint bureau has a good sense of where the field is going. He even has a name for it: "On-demand publishing." He feels that electronic publishing's strongest feature is the freedom of choice it offers. Pulishers or other customers need only order the manuals or handbooks they actually require at the moment, rather than relying on an estimated demand and mininum print run to determine the amount. In addition to publishing literature for software companies, Dataprint also produces electoral registers for numerous local authorities in England. From these lists, the polling cards for the general election are produced.

Mr. Garood has only one worry. He dreams that he has just cornered the market, and then someone calls a snap election. That would be a nightmare, even for electronic pub-

Marlow: Headquarter Design TROM incourside, it is an houses a thousand people on As part of a multi-national attractive, low-rise just three floors, providing building, one of the them with enough space and organization, Rank Xerox is on-line to mainframes and net-

facilities to fill a 33-scory skyworks around the world. A total of 3,700 miles of wiring has been used for relecommunica-The company has also alblend easily with the surround. Howed for changes over the next tions. Another 2.25 miles of Ethernet cable make up the ing countryside Only the loca- decade, by using its own computer expertise to plan and allolocal area network, from which the M4 motorway, reminds one cate space. Artificial intelliover 12,000 other workstations that this is the nerve center of a gence (AI) technology helped can be reached.

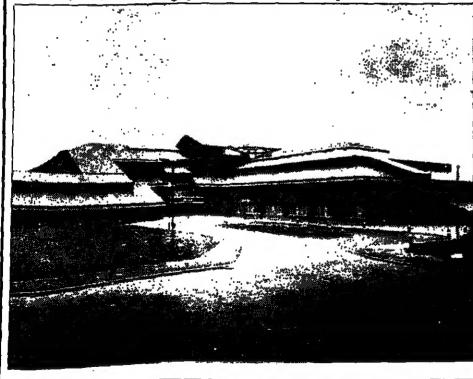
Rank Xerox's "office of the future" is already functional, but will only be officially opened later this year.

At Marlow, one of the most highly automated offices in Europe.

Inside, Rank Xerox's new working environment within

international headquarters are one of the most highly auto-

equally full of surprises. It mated offices in Europe.



the architects create a flexible

### Frankfurt: Bringing the Key Players Together

rate Electronic Publishing Exhibition opens in Frankfurt today. High attendance is expected at the show and hundreds of senior executives are gathering for a major conference on the latest electronic rechnology.

Over thirty experts, representing a complete cross-section of the industry, have been invited to speak The first will be Roland Magnin, chief executive officer of Rank Xerox, whose keynore address on Publishing, Information and Communication in the Corporation

> This advertising section by Steve Bartlett

THE European Corpo will set the pace for the con-

Other speakers include John Sculley, chairman and chief executive officer of Apple Computer Inc., David Boucher. president and founder of Interleaf, Inc., Günther Böttcher of IBM Germany, Herbert Hesse of Siemens A.G. Munich, and Howard Woolf of Digital Equipment Corporation. Linotype, Hewlett Packard, Aldus and Crossfield Electronics are also represented, as are leading academics and the potential us-

ers themselves. "It was time to bring the key players rogether," says Andrew Salmon, one of the main organizers. Indeed, corporations seem to be suffering from a surfeit of choice. Their decision

makers are increasingly aware of the desktop publishing boom but far less familiar with the broader field of corporate electronic publishing. Yet it is the latter that seems to provide the most meaningful perspective for change.

This is the first opportunity for European management to learn about it all at first hand," comments David Henry Goodstein, conference chairman. His recent Corporate Electronic Publishing Shows in Bosron and Chicago attracted over 6,000 artendees and, as a consultant and publisher, he is unquestionably one of the leading

authorities in the field. This week's show, held in Hall 3 at the Frankfurt Exhibition Center, runs until Friday.

The WIMP Syndrome



The Window-Icon-Mouse-Pointer system, as used by the Xerox Documenter.

HIS is the tale of the well-intentioned document processor of the 1970s who quite naively assumed that anybody who put his mind to it could master an electronic typesetting system, no matter how it was con-

He learned his lesson the

piece. Then he added the necessary mark-ups for typeface, type size, text justification and column length. So far so good, it wasn't that different from word processing.

But every headline and subhead also needed a separate ser of instructions to turn off the previous commands, turn on the new and then switch back he invariably ended up feeling

again to continue. These instructions were coded and, as he added them, the screen over-Bowed. This called for another set of instructions to help him find his place again, which of course shifted his field of vision from left so right, which in

To make a long story short,

like a wimp. Had he bur known pick out a folder, or file. He can nyms destined to make life a little easier. It stands for Wininto a simple exercise.

-Most people don't know it, but the WIMP method was developed by Xerox at its Palo aim was to devise a system that suited people, rather than computers.

The pre-WIMP document processor used only one file at a time on his computer. He could, in theory, transfer data but that involved yet more commands. Windows, in comparison, are as easy as "out and

Today, simple, self-explanatory icons let him control the entire process. One icon represents a filing cabinet, or project. He chooses a drawer by pointer, then does the same again to 10 copies per minute.

it, though, he was in good com-select up to three of them, and pany. For about that time, the pages will appear as over-WIMP joined the list of acro- lapping images on his screen.

It looks the same whether he uses 2 Xerox Documenter or dow, Icon, Mouse and Pointer the XPS 701 Publishing Sys-- four essential elements that term. On a 19-inch screen the transform a painstaking chore files resemble a stack of A4 paper, with the current document on too.

A page can hold anything: dummy text to design an out-Alto Research Center station line, real text for composition, already in the early 1970s. The graphic illustrations, charts or even photographs that have been scanned into the system.

Completed pages are printed our directly onto a laser printer - another area where electronic publishing scores over less sophisticated alternatives.

Instead of expensive typesetting and studio paste-up, systerns like the Documenter produce finished arrwork for copying and printing.

If mere camera-ready copy is called for, a flick of the switch will do it. For a finished product printed in-house, the Xeing at it with a mouse or point- rox 4045 Laser CP will run off

### The Shape of Screens to Come

make the world go around, but they do determine to a large extent how information flows around it. By one estimate, planet earth is currently home to some 53 million computers. For every large one there are a dozen mediumsized systems, over one hundred small computers and 2,500 personal computers.

That is why some experts are still ralking in terms of networks and connections-exchanging messages and calling for information. Screen will ralk to screen.

Electronic mail is already routine, thanks to local area networks such as Ethernet. Xerox has been using it since 1975. Five years later the company joined forces with two of the world's major electronics companies - Digital Equipment and Intel --- to publish a common specification that would make this technology more freely available.

At the other end of the specthe principality moved from cast metal - hor type — to phototypesetting. Along the way, digital systems have emerged and changed the face of the press.

Every traditional form of printing relied on two elements: the original and the copy. Today there are three; the page that is scanned, the page that arrives and -- momentarily - the electronic image that travels between them.

By capturing and keeping electronic information, docuartwork: ment processing - thanks to copiers, scanners, fax, and the convergence of typesetting and lasers - alters radically the way we work. Documents can be

future is flexible, not fixed. A new chapter is opening. the page has turned. When screen talked to screen, it imposed its own view of the world: a fixed number of lines, designed for data alone. Computtrs put a screen on your desk. Xerox put the desk on VOLUE SCIEGED.

printed on demand, processed

and reprocessed at will, stored

or used and then deleted. The

It's still software that ties all these elements together, but today it describes pages, not forms. With deskrop publishing, what you see is what you

To picture the difference imagine that you are standing in front of a window overlooking the sea. Then close the shutters and peep out through the cracks. That's how it used

Today no one need be limited to a few lines. Scanners can convert visual images such as photos, illustrations and maps into digiral code. This electronic information can be pasted into position on a page, added to text and printed by laser.

The Xerox 150 Graphics Input station currently uses optical character recognition to cap-

ture text or snap an image of

Line illustrations are simple, they gain definition by being sharply defined in black and white. Photographs are referred to as contones (continuous tones), they involve contrast and shade. The scanner deals with them in the traditional way that printers have for years. . It breaks them down into screened images - patterns of does - with varying densities to recreate the original image

On the Xerox Publishing IIlustrators workstation, this



ready-made arrwork can be rorated, blown up or reduced to suit the page. Linked to a network, the workstation can use powerful graphics software to overlay artwork and produce composite images for electronic or print circulation.

Artwork can be cleaned up

prior to publication. And once it has been scanned, the digital image — the map of the picture -can be compressed to a tenth of its size for storage.

Despite this, such "storage bins" remain static. They are the reading room, when what document processing really rack needs is a lending library. Consider rwo examples: a researcher who scans magazine pages to collect background information and an insurance officer who reads in completed documents. including printed text, handwritten details and a signature. In both cases the user would have the reference material required, but would have to break the information down in order

to use it again. Xerox Kurzweil has pioneered a rechnique that could belp solve the problem. It's called intelligent character recognition (ICR). The Kurzweil 4000 Intelligent Scanning System doesn't scan documents, it reads. optics and artificial intelligence thên stored as coded com: data that can be used again.

That is document processing in action. For organizations with heavy worldoods and right deadlines, the 4000 already provides a cost-effective way to enter buge amounts of data.

The ways in which we store information have similarly been revolutionized. If all of America's existing federal archives were ever thrown out, The handwriting is on the on the high-resolution screen, the line of brimming dustbins

would stretch for 1,000 miles. Today, in contrast, the contents of tens of thousands of sheets of paper can be stored on one side of a laser disk

Businesses can capture a million images a year and still slot them into an eighteen-inch

At present, there is only one drawback. When it stores this, digitized information, the laser carves an indelible pattern of peaks and troughs into the fine recording surface. One can read what's been written there without, however, being able to

change in The lesson of document processing is that very little information ever remains the same forever. Optical memory has its advantages, but further ad-

vances remain to be made. To keep all this information moving will also require a new kind of network. Countries throughout the world are already working towards intethem, using a combination of -- graced scandards for digital networks capable of carrying voice, to recognize numbers, symbols text and data. Fiber optic cables and characters in a whole range will eventually replace the of fonts or styles. These are twisted pair cables that carry

> As these global networks grow more complex, artificial intelligence - rather than standard software - will be re-

quired to manage them. And to keep planet earth floating - not drowning - in information, new printing and document processing techniques will surely be found.

#### RANK XEROX

(Continued from Previous Page)

of equipment, including products from other vendors.

Without them, introducing information systems to the office can be like mixing oil and water. At worse, it results in data that cannot be merged into word processing, micros that cannot communicate with other micros or incompatible systerns that can only be linked by luck and judgment.

For Rank Xerox, confident in the power and flexibility of its systems, 1987 is the year of electronic publishing. "To support it, we will continue to focus on, and invest in, comprehensive software support, additional interfaces, new printing solutions and improved customer satisfaction," says Olivier Groues, the director of EPD.

With its wide spread of solutions, Rank Xerox has already combined and packaged products to help specific departments prepare and polish their own documents more easily.

For desktop publishing, using industry standard microcomputers, the Ventura package can merge text and graphics, use multiple fonts and connect to low-cost laser printers. Its style sheets - the graphic frameworks that material can be poured into - can be derived from corporate standards or created from scratch.

The Documenter is a complete standalone publishing system. It includes software. storage for up to 20,000 pages customer needs, Rank Xerox

of text and a professional comouter workstation linked to the Xerox 4045cp laser printer.

For the office, the Xerox 8010 can create, merge and print high-quality text and graphics under the author's control. The workstation can also be linked to others by a relephone connection or the Ethernet network, thus integrating electronic publishing and electronic mail in a single

For the data center, the Xerox Integrated Composition System can typeset data from mainframes under systerns control. Another software package will connect existing mainframes to laser printers ranging from the high-speed Xerox 9790 to the table-top Xerox 4045 so that they can use Interpress, the industry standard page description language for publishing.

Laser printers, in addition to their exceptional speed and quality, can combine laser scanning and micro-processor technologies with xerographic techniques. Rank Xerox has successfully applied this technology to systems such as the Documenter, and terms it lasography. Without it, electronic publishing would be impractical and desktop publishing

Against this background of rapid market change and new



The Xerox 9790 Electronic Printing System combines computer, laser, and xerographic technologies to print merged data, text and graphics directly from digital information at 120 pages per minute.

has consistently pursued its main objectives.

The first is service. Rank Xerox has created an infrastructure that lets companies install the latest technology quickly and profitably. It has retrained its staff in new fields and created specialist reams to support specific sectors such as finance and government. The company maintains one of the largest sales and service organizations in any industry, operating in 26 marketing subsidiaries and complemented by numerous distributors, agents and dealers. The second is quality. Rank

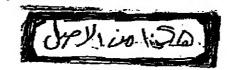
Xerox is one of the very few twice since its introduction in 1984. In 1986 it was won by the figures and see if the address is plant at Welwyn, which currently engineers a range of midvolume copiers for worldwide distribution. Previously, it was

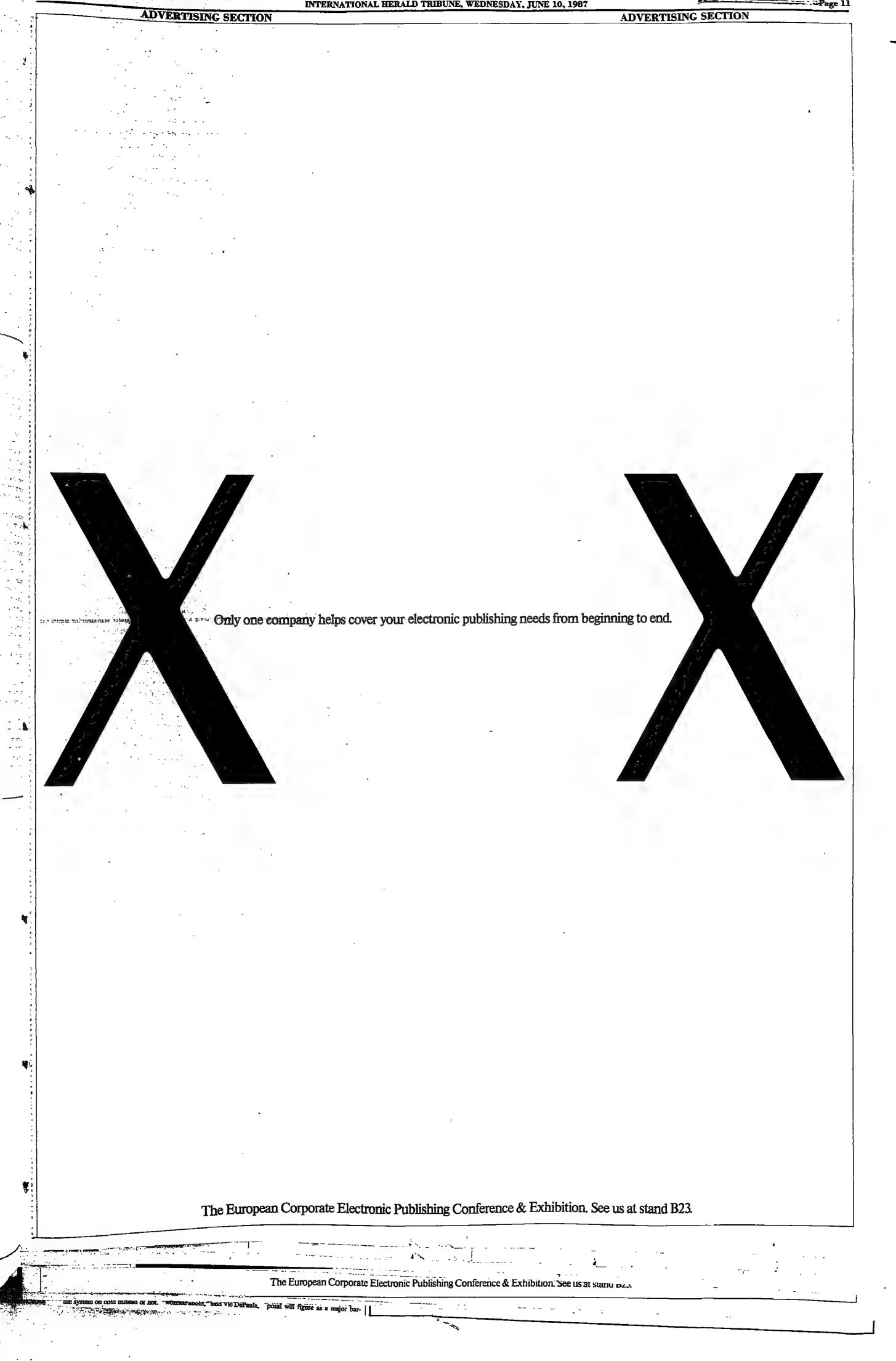
The third is innovation, where two major initiatives were announced last year: a University Grant Program, under which Rank Xerox provides £4 million worth of hardware and software to eight European universities as part of a worldwide \$30 million Xerox program to stimulate research in office systems; and a new European systems research laboratory - Rank Xerox Euro-PARC - which will open later this year at Cambridge, England and focus on humancomputer interaction.

It's part of the continuing story that includes the copier, the daisy wheel, the Ethernet local area network, the window-icon-mouse-pointer concept for workstations, laser printers and, less expectedly, artificial intelligence (AI) applications for business. At the recent Hanover Fair, visitors could see one of these Al systerms at work. It acted as an investment consultant, advising junior partners on how to manage their clients' portfolios.

Other areas may soon be seeing something known as a fuzzy retrieval system. Instead of picking his way through a filing system, the manager will companies in Britain to have ask the screen: "Could you find won the British Quality Award that letter we sent them about six months ago, look up the

still alright?" What next? In Roland Magnin's words: "Once you get something done and get it awarded to the Mitcheldean right, then it's time to stabilize plant, which also manufactures it and move on to the next big





#### ARTS / LEISURE

## Opera Life Of Pasolini

By James Helme Sutcliffe KASSEL. West Germany — The biennial Dokumenta exhibition this year features a retrospective of Pier Paolo Pasolini's life work as a movie director. What more appropriate occasion to have commissioned a new work for Kassel's opera house based on the life, ideals, obsessions, achievements and death of the controversial Italian, one that set out to examine and portray the tenuous relationship between a creative artist as an outsider and the society he was born into, which - with a good deal of help from the artist himself eventually destroyed him.

Gerd Uccker wrote the libretto in close conjunction with Kassel's production team, the American director Siegfried Schoenbohn and his German designer Rolf Reuter. whose extraordinary version of Wagner's "Ring des Nibelungen" cycle is also on view during Dokumenta 8. The music for what was eventually titled "Pier Paolo . . was created by Walter Haupt, who Paolo . . . was different deterdirected the Bavarian State Opera's experimental stage from 1969 to 986. His operatic version of Peter Weiss's "Marat/Sade" had its successful world premiere here in 1984, with Kassel's team providing stunningly effective theatrical solu-tions for the demanding work.

a creative slump, observed by a man walking his dog who then calls tions for the demanding work.

This was Haupt's first attempt at music drama to an original libretto. Unexpectedly for the production leam, "Pier Paolo . . . " revived a form of theatrical scandal familiar In Kassel since directors and designers began about 15 years ago recall were for a "black mass" in march in "Aida," or when a naked through a Communist meeting in solini's idealized self, who first ap-citing evening in the opera house.



A scene from "Pier Paolo . . ."

curtain fell.

mined by the unsavory facts of Pascene in front of a urinal in which a tionately tries to amuse him out of the police, resulted in some hefty door slamming. It was one of eight production scenes lasting an unbroken two revived a bours, beginning and ending with dal familiar Pasolini's brutal slaying by a teenage pickup, though not quite as brutal as in real life.

orgy during the Act I finale of which Pasolini's attempt to read his pears on the station platform to "Don Giovanni" had people shouting "phooey" and heading for the
resulted in baffled ridicule, to Feis the symbol of "the other life that - but waiting there until the derico Fellini's elegant terrace [he] cannot live," and the most overlooking nocturnal Rome and The provocation in "Pier the final vision scene.

solini's openly, even defiantly practiced homosexual nightlife. The sexual and social artitudes of a outbursts at one remove from the Rome most people don't see, were undoubted drama of the story; disyoung friend of Pasolui's affect enactments of a movie script Paso- creet background music that made lini had brought for Fellini no attempt to create character in (Manfred Volz) to read. They terms of sound or even to match formed, with their rejection as un- changes in stage mood, as when the filmable, the anticlimactic climax priest discovers Pasolini swimming of the evening.
Haupt calls his work Musikth-

eater, a term invented by Walter Felsenstein to distinguish his own cited song over a static orchestral way of staging opera down to the last dramatic detail, but since bepresenting their provincial audiences with unorthodox stagings

The other scenes took us from come a catchword in Germany for nating onstage radio or backstage ences with unorthodox stagings

Pasolini's boyhood, when he was anti-opera a mixed-media form lipercussion with live orchestral acthat had them booing or stormping condemned by his dying fascist fa-but. The most violent reactions I ther for writing poetry, his depar-that Pasolini (Elmar Roloff) and 22 feating for lack of musical subther for writing poetry, his depar- that Pasolini (Elmar Roloff) and 22 feating for lack of musical subture for Rome from his home town other roles were spoken over music stance. Those who stayed Wagner's "Flying Dutchman." with his mother after a priest had and only seven were sung, includenthusiastically applauded the fine when Nazi propaganda films were accused him of pederasty and made ing that of "White Pier Paolo" cast, production team and the conshown in place of the triumphal further residence impossible, (René Claassen). This figure of Paductor Jean-Pierre Faber for an ex-

original idea of the evening.
But the always compellingly

The four scurrilous pageants truthful staging could not hide the passing on the revolving stage, which revealed vicious religious, al tones, ostinatos and aleatoric naked with pupils and heads back to town with clearly hostile intent.

What little was sung became re-

### The Dark Side of Family Life

By Sheridan Morley

International Herald Tribune
ONDON — Alan Ayckbourn's "A Small Family Business" on the Olivier stage of the National is the first of his plays in many years not to have been written for and first seen at his own theater in Scarborough. It is a bleak, dark and ultimately very black comedy about a family finally becoming the family in a Malia sense of the word.

It would appear at first sight to share many of the themes of relative values and filial betrayal at the heart of another current Ayckbourn National production, Arthur Miller's "A View From the Bridge," now being played by many of the same actors on the

Cottesloe stage.
"Family Business" is not, of course, a play in anything like that classic or tragic league, but it does

#### THE LONDON STAGE

suggest that, having previously sep-arated his scripts into the dark and the light, Ayckbourn is now ready to move from the total farce of the comes home to take his wife to bed only to find two of his closest relatives assembled in the dark for a

that, like charity, corruption begins sleeps elsewhere, not to mention a from Moscow, they are also menat home. His central figure, de- private investigator with so many tally and spiritually exiled from spairingly well-played by Michael corruptions of his flesh and soul their past and future, as well as an ailing furniture factory that he from those of others. intends to revive on the simple, if unfashionable, basis of total honesty. He discovers, however, that his apart from Gambon's that is able ture at cut rates to Italian rivals. Jonely uneasiness, Elsewhere in this of the sisters a railway timetable What's more, every single relative bravura hymn of hatred to English is on some kind of fiddle at home or family life we are left with pieces of at work. He gradually gets caught up in a spiral of blackmail from hich there is no escape.

Across nearly three hours things Borgia proportions. are apt to get a little repetitive. especially as all the relatives live in the same on-stage set, presumably because in a furniture business they would be likely to have identical homes. But then, in a final act of End, including one of the sisters ritual submission to graft and evil. (Francesca Annis), that it is essen-Gambon dons a pinstriped suit and delivers a speech about the family that brilliantly captures the regret-future that would not have dis-ful texture of Michael Frayn's graced the Godfather himself. translation, thanks to a highly in-Ayckbourn remains the master telligent staging by the opera direc-portrayer of families in lives of gen-tor Elijah Moshinsky.



Michael Gambon and Poliy James in "Family Business."

posal of an alien corpse. has filled her bedroom with so production that all who urns unto me with the production that all who urns unto me with so production that all who urns unto me with so production that all who urns also men. Gambon, comes back to take over that he barely has the time to profit

In this last role, Simon Cadell ighter is shoplifting and his to rise above the usual Ayekbourn brother selling off the firm's furni- teamwork and create a figure of people being fitted into a jigsaw puzzle, which, when complete, turns out to be a horror picture of

> To the Albery Theatre from Greenwich comes a "Three Sisters" so heavily recast for the West tially a new production and one

surprise party, through the final and chilling spodit version of a hopelessly drug-addicted daughter sitting alone in a bathroom while downstairs her parents and uncles and aunts are sorting out the distribution of the kitchen, another wife who production that all who drift into it production that all who drift into it production that all who drift into it from any sense of who they might

have been if life had worked out

better. "We only seem to exist," as the drunken old doctor says, "when really we are not here at all" But for once there is no longing in the audience to hand at least one and the fare to Moscow. Sara Kestelman as the spinster schoolmis-tress. Katharina Schlesinger as the wasted Irena and Annis as the Masha fatally in love with Ian Ogilvy's

suave lady-killing Vershinin, form a scrority of considerable emotional intensity. Around them the storm clouds are gathering for the revolution that Chekhov always seemed to sense and half-predict, here as in "The Cherry Orchard." the weakling brother, all catch the necessary to make any real sense of

wants to be in another time and another place, but only the military manage to move on and then only

because they are under orders. On John Bury's revolving set, Moshinsky achieves a powerfully passionate classical celebration of a masterpiece and for that, in the current musical climate of the West End, we should be more than a

little grateful.

The Open Air Theatre in Regent's Park has just reopened for the summer, with Ian Talbot as the new artistic director bravely leading off with a rare "Bartholomew Fair," directed and quite heavily edited by Peter Barnes with an unusually strong cast headed by Peg-gy Mount, Lynn Farleigh, Peter Bayliss and Christopher Biggins as the gullible country cousin who loses his all at the fairground. Something has, however, gone very wrong on the park's open grassy stage and it is, I think, that the company gradually loses all faith in the director's enthusiasm for the

Barnes has always been a Ben Jonson man, Indeed he last staged this very piece in a famous Roundhouse production a decade ago, and his work on cutting and shaping the text is scholarly and intelligent. But as a mercifully dry and jet-free evening wore on, and as the arc lights came up to take over from the twilight, you could see performances perceptibly broadening into desperate farce to win laughs that have never been easy to come by in a script of considerable complexity and of detailed social commentary on the early 17th cen-

True, certain jokes live forever, whether it is Peggy Mount trying to extract her vast pig-woman from a chair several sizes too small, or some curiously timely references to punks and the evils of born-again puritans. But a terrible kind of forced joility is no substitute for genzine comedy, and only Chris Ryan as a wonderfully manic, twitchy Trouble-All catches the right air of total involvement in a plot of increasing lunacy. A closing fireworks display and a

certain amount of Morris dancing around the interval bars suggests In an immensely strong cast, Geof-that the park is now in the business frey Chater as the doctor and Susan of wall-to-wall or rather tree-to-Penhaligon as the sister-in-law tree entertainment, but curiously it gradually moving into total com-mand, as well as Hywel Bennett as to recepture the fairground spirit spirit of a community that has been this old morality play.

# Laz-BaxCaCz Township Vision Township Vision

This is the formula for something that looks ordinary, but does

It is a superconductor, a material that carries electricity with no loss of

In a major breakthrough, two European IBM scientists discovered that

power. Until recently, superconductors worked only at extremely low

this class of materials superconducts at a much higher temperature.

This discovery, by J. Georg Bednorz and K. Alex Müller from the

research that could yield profound change. In fact, many think that if

remaining obstacles can be overcome, superconductors could lead to

major advances in many areas of human endeavour, including computers.

Because innovation not only makes breakthroughs possible. It makes

Rueschlikon laboratory in Switzerland, has sparked an explosion of

raising the possibility of expanding this technology's use.

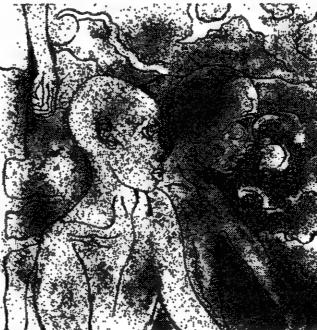
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better products for our customers possible.

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temperatures, limiting their use.



By Warren Getler

ial Herold Tribun TONDON - When Paul Sibisi Speaks of the art students waiting for his return to Durban, South Africa, his voice crackles with emo-

"When I compare their work with mine, they seem so much angrier than I ever was, there's more adness to be seen," said Sibisi, 39, a black South African artist exhibiting his work here for the first time. But Sibisi's art, primarily pen-and-ink sketches with a pastel wash overlay, is imbued with a sadness and resignation of its own.

aid in a gentle voice. "I don't have t in mind that I'm doing political work; I'm depicting what is hap understand." coning on the street, the way I see

artist - whether an author, a poet tal Province, Sibisi has felt an uror painter - is his source of inspiration; it is fertile with ideas."

"Tea Break," one of 12 pen-and-really feel." wash drawings on exhibit at the

Anderson O'Day Fine Art Gallery through July 4, depicts a naked young boy and his older sister, clad in a Sunday dress. The children appear to be watching a disturpance down the road - behind them can be seen the leg of a uniformed soldier.

In "Sad News," one of 14 woodand-linoleum cuts, a mother and her daughter huddle together over a local newspaper. The message is clear: more grief in the embattled

"Mother and Child Reunion," a bright red and white pen-ink wash, shows the kind of love that cannot "I'm interpreting the moods of the quelled by suppression, Sibisi the township, the anger, the frustration, the anxiety and the joy," he mon's hit of that name, which swept the townships. The people loved the beat, even if they didn't

raing on the street, the way I see
Since graduating 24 years ago
from Ndaleni, a private art college
run by Swedish missionaries in Nagent need to reveal through art and here Paul Simon did a good thing, and in drama and now more

He cites as his major influence



Paul Sibizi and his "Tea Break."

Honore Daumier, the 19th-century French artist known for his sarirical cartoons and the social commentary of his work.

Sibisi arrived in England in Jenuary on a British Council fellowship. He had applied in early 1984 for the fellowship, but when no response came for more than a year, "I thought they had just forgotten about me." News of his award came months later, following a number of exhibits in Durban

that attracted critical acciaim. In addition to preparing his exhibition at the Anderson O'Day gal-lery, Sibisi is spending much of his time at Fireroft College in Birming-ham. There he is studying approaches to art education, hoping to apply some of those techniques to his art workshops in Durban.

Recognition of black artists is just emerging in South Africa, and to a small extent elsewhere, he said. "During this time of unrest, artists are becoming more important. We've seen this already in music, thing, and in drama and now more so in visual art. Art eradicates color

"I've been dreaming of exhibiting here; I needed such a chance. he said. His chance came when a British art critic, Edward Lucie South Africa in 1981. Smith was impressed, bought several pieces and recommended Sibisi to Anderson O'Day, known for supporting

contemporary art.
After experiencing the freedom of expression among artists in Brit-sin, Sibisi is a bit apprehensive about his return to Durban next

"I've got fears. But they govern ment officials) have not harassed me under the state of emergen One is never sure what works they

might call provocative," he said. .
"It's strange that artists here are more motivated by landscapes than by people; you know, up to now, I hadn't had the chance of sitting in a park and appreciating the sound of birds. It's so quiet, I'm not used to such quietness. I'd like to depict that some day."

Paul Sibisi, Anderson O'Day Fine Art Gallery, 5 St. Quintin Avenue, London W10. Until July 4.

#### DOONESBURY



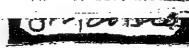


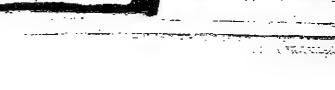












WEDNESDAY, JUNE 10, 1987

Page 9

### MADISON AVENUE

### **Agency Offering Data Base** In Bid for Burger Account

By PHILIP H. DOUGHERTY

New York Times Service EW YORK — One of the advertising agencies preparing to do battle for the \$200 million Burger King account could well be armed with a formidable new weapon. Appropriately called Conquest Advertising it is a computerized information retrieval system that puts the buying patterns, the media usage and the lifestyles of the United States under a microscope.

The venture is the creation of Lawrence S. Silverman, in conjunction with Dun & Bradstreer's Donnelley Marketing Information Services. It is a service of Media Connection, of which

Mr. Silverman is president.
This is going to change how the agency business works," Mr. Silverman said. He said that he and his partners were negotiating with an

in Swed

d Mothe

The computer system holds data on agency that will be seeking the 90 percent of U.S. Burger King business, now at J. Walter Thompson. households, or 78 During the interview, Howard C. Hunt, director of sysmillion of them. tems development at Donnel-

ley, demonstrated how the Conquest system would be used by an agency working for the hamburger chain. He showed how a map of the United States could be brought to the screen, with colorcoded areas designating locations of McDonald's and Burger King outlets, where each brand was preferred, sales volume and television viewing patterns.

Then the system can zero in on a neighborhood, or even a few blocks of a neighborhood, and give the same information. "This system will set up a marketing hub in an agency," Mr. Silverman said. "Before a pencil goes to paper, the marketing

direction is established." Dun & Bradstreet is sitting on a mountain of information. It owns A.C. Nielsen, which monitors American television viewing tastes, so it knows who is watching what on TV. But more important, it has in its computers the names, addresses, phone numbers and other data on 90 percent of the country's house-holds, around 78 million of them. The ones that are missing are those that have neither a telephone nor an automobile.

F THOSE 78 million, Dun & Bradstreet has selected 45 million that it judges to be the "heaviest buying" households. Each year these households get two questionnaires

About 70 major retail chains already use the system. The annual charge to the user will be \$35,000 to \$50,000, Mr. Silverman said, adding, "It's about the cost of an account

With all of America's ad agencies to choose from, Campbell Soup Co., which already retains 10 of them, has gone to London to get creative work on \$10 million worth of advertising.
Its new agency is Saatchi & Saatchi, the British anchor of
Saatchi & Saatchi Compton Worldwide.

The assignment, for creative work and marketing consultation, covers Campbell beverages sold in the United States. Media planning and buying will be done by Campbell's in-house CSC

British Airways has had a couple of tie-ins with Harrods, the

London de particular de la proposed promotion as la proposed promotion as leiaborate as a proposed promotion as overcome the slack business-traveling days in July and August.

Under the plan, certain passeagers will get a \$1,000 or \$500 shopping spree in the stere. Passeagers who pay \$2,856 for a one-way ticket to London on the Concorde and fly home, in any class and the plan as Patient Attention will be able to greed \$1,000. The of cabin, on British Airways will be able to spend \$1,000. The \$500 goes to those flying Super Club or business class to London. The budget is \$151,000, and an additional \$60,000 will go into

See MADISON, Page 19

### **Currency Rates**

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Charles Sympton			
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### Gummi To Bid for U.S. Firm

#### Germans Target General Tire

By Ferdinand Protesman

FRANKFURT — Continental Gummi-Werke AG, West Germa ny's largest tire producer, said Tuesday it would make a takeover bid for General Tire & Rubber of the United States, continuing its drive to expand away from the saturated European market.

Conti Gummi did not release details of the bid. Analysts said they would be hard-pressed to estimate the value on the American company, which is the tire-making subsidiary of the U.S. conglomerate Gen-Corp Inc.
General Tire, which currently

produces tires under license from Conti Gummi, had revenue in 1986 of about \$500 million.

The few numbers I have don't lead to any reasonable specula-tion," said Gregor Gielen, an ana-lyst for BHF Securities in New York, "It will be a high-stakes thing with GenCorp, which needs the money badly, trying to wring every last dollar they can out of Conti Gummi."

A Conti Gummi spokesman said that the company's supervisory board had given the managing board approval to make a bid for General Tire, but that no concrete ofter had yet been made.

Helmut Werner, Conti Gummi's managing board chairman, has made no secret of his company's interest in acquiring a U.S. tire pro-

On May 12, he announced plans for a capital increase and bond is-sue designed to raise about 1 billion Deutsche marks (about \$554 mil-lion) for possible acquisitions. Those plans were subject to approval by the supervisory board.
At that time, Mr. Werner said the chances of a successful takeover of General Tire were 50-50.

He said that GenCorp had re-cently spent \$1.6 billion fighting off a hostile takeover and was considering selling General Tire and some other subsidiaries to recoup iome of the costs.

General Partners, an investo See GUMMI, Page 17 -

#### France Becomes a Nation of Shareholders

Company	Salo Date	Public Offering Price	Friday Glose	Share- bolders	Demani (Time: Grersub scribed
Saint-Goban	11/24/86	310	418	1.5 เกเลียก	14
Panbes	1/19/87	495	475	3.อี เวเลียก	-41
Banque Sogénal	3/9/87	125	153	850 000	4(
Banque du Bâtiment et des Travaux Publics	4/5/87	136	146	1 ന്ന്യ്രന	64
Banque Industrielle et Mobilière Privée	4/21/87	140	180	520,300	2
Crédit Commercial de Françe	4/27/87	137	128	1.65 million	1
Compagnie Générale d'Electricate	5/11/87	290	325	2.24 million	
Agence Havas	5/25/87	500	•	730.000	2

### 'Popular Capitalism' Stirs the French

### Criticism Rises Over Denationalization Campaign

By Steven Greenhouse New York Times Service

PARIS - France's campa PARIS — France's campaign to sell off government-owned in-dustries, which began last No-vember, has generated two waves: a wave of Frenchmen rushing to buy shares in the com-panies, and a wave of controver-

Controversy or not, Edouard Balladur, the finance minister, has declared as a resounding success his campaign for "popular capitalism," which aims to transfer 65 companies to private hands by 1991 for a total of at least \$50 billion.

The denationalization cam-paign, which parallels a similar effort in Britain and other countries, has already sold off 10 companies, and next week will offer Société Générale, one of the three major commercial hanks that Charles de Gaulle nationalized after World War IL In the process, the number of French people owning shares has jumped to 5 million, from 2 million. The offerings have been oversubscribed by as much as 65

"In terms of attracting shareholders, the privatization program is an indisputable success." conceded Jean Loyrette, a Paris attorney who has advised the op-position Socialist Party on the denationalization program of Prime Minister Jacques Chirac's conservative government.
But Mr. Balladur's critics say

the government has deliberately



Edocurd Balladur

underpriced the shares, making itself look good by insuring that each sale is oversubscribed. Indeed, shares in Compagnie Generale d'Electricité, the telecommunications giant that recently took over ITT Corp.'s foreign operations, sold on the gray (or secondary) market for 20 percent more than the government's of-

In the latest dispute, Mr. Chirac's government is being accused of awarding large chunks of the privatized companies to friends and relatives. The accusations have come even from some business executives and conserva-

Adding to the debate was the one-day plunge of stocks on the Paris Bourse on May 15. It joked

been lured by weeks of slick television advertisements, often featuring glamorous models, that extol share ownership. Since that one-day. 4-percent drop, many stockbrokers have questioned whether the buyer interest will

The uncertain climate of the Bourse could discourage a lot of investors," said Jean-Louis Sempé, a stock analyst with Sel-lier Inc. in Paris. "Many were naive first-time shareholders who forgot that the market could

go down as well as up."

Despite the market's choppiness. Mr. Balladur seems to be pushing full speed ahead. He just finished selling Agence Havas SA. France's largest advertising agency, and along with Societé Générale, later this month he plans to offer TF1, a top French

On Thursday, Mr. Balladur announced that Compagnie Fin-ancière de Suez — France's sixth-largest banking group, with \$55 billion in assets - would be offered later this year.

"Last year, a lot of people were saying the Bourse could never absorb all these offerings," said Jean-Claude George, a vice president of the French Stockbrokers Association. "If anything, the privatization program has worked too well." Indeed, many shareholders are

complaining that they cannot buy as much stock as they would See PRIVATIZE, Page 19

### **BofA Will Add** \$1.1 Billion to Loan Reserve

By Andrew Pollack New York Times Service

SAN FRANCISCO - Bank-Monday that it will add \$1.1 billion to its reserves for future loan losses, largest quarterly loss to date for the its equity. struggling bank and shatter its im-mediate hopes for a recovery.

company linked its move to the debt problems of developing countries. BankAmerica's stock fell 25 cents, to \$11,25, in trading Tuesday on the New York Stock Exchange.

The announcement came several hours after the markets closed on

BankAmerica said the addition to its loan-loss reserves would produce a S1 billion loss for the second quarter and an unspecified loss for the entire year. The yearly loss is almost certain to be larger than the 1986 loss of \$518 million.

The bank has lost \$855 million in the last two years. As recently as three weeks ago, it was promising angry shareholders that it would post a profit this year and that there would be no more unpleasant

Virtually all analysts and industry officials said they doubted that the bank was in danger of failing because it had a large base of retail deposits, which tend to be very sta-

Moreover, they said, the move by the San Francisco-based bank is to some extent merely an accounting change that does not affect the overall money available to the bank to deal with loan losses.

BankAmerica's action comes only two to three weeks after repeated statements by its officials that the bank believed its reserves were adequate and would not have to be expanded despite an increase last month by Citicorp, the indus-

But so many banks have fol-lowed Citicorp's lead that Bank-America apparently felt that such an action was inevitable.

"It was very clear that there was no choice," one BankAmerica official said. "There was no credibility

to that position after everyone fell

in line. The \$1 billion loss would wipe America Corp. announced late out more than one-quarter of the bank's common equity at a time when it is already under great presan action that will result in the sure from federal regulators to raise

Some analysts have said in recent weeks that such a huge loss? The second-largest U.S. banking bank's recovery. BankAmerica, ompany linked its move to the which has already sold many of its which has already sold many of its could fatally endanger plans for the profitable businesses, might be forced to sell Seafirst Corp. in Seattle and even some of its prized California branches.

If that happens, analysis have said. Bank America might never re-See BANK, Page 17

#### U.S. Business Plans 2.8% Rise In Investment

The Associated Press WASHINGTON - The U.S. Commerce Department said Tuesday that American businesses plan to raise capital spending by 2.8 percent this year following a big cutback in 1986.

The department estimated that spending by businesses on expansion and modernization would total \$384.6 billion this year, after removing the effects of inflation. Two months ago. the department had projected a 1.8 percent increase for 1987.

The 2.8 percent increase, if it is realized, would follow a de-cline of 3.1 percent in capital spending in 1986, the poorest performance since a 7.9 percent drop in 1982.

The estimate, based on a sur vey of businesses in April and May, is more optimistic than many private forecasters. Some prodict little improvement from 1986 in the belief that new U.S. tax laws, which close many loopholes for businesses, will depress investment.

### IF YOU PURSUE EXCELLENCE, ONLY ONE BANK CAN KEEP UP.

The dedication to excellence of Republic National Bank is a natural outgrowth of the strong beliefs of its founder and principal shareholder, Edmond J. Safra.

Republic is firmly committed to such sound, traditional banking practices as diversification and the mainte-



For Republic National Bank of New York, the relentless pursuit of excellence has achieved nothing less than excellent results.

Republic has grown to be the 11th largest bank in the United States, in terms of shareholders'equity.

It is active in 19 countries around the world, including the important banking centers of London, Luxembourg, Milan, Paris, Hong Kong, Singapore, Montreal, Tokyo, and of course, New York

The bank has always been highly selective in lending. It emphasizes very conservative activities, investing in safe and liquid assets and using its extensive expenise to trade profitably in precious metals, foreign exchange, bonds and bank notes. Underlying every aspect of Republic National Bank's pursuit of ex-



is a single, fundamental principle: the protection of depositors' funds. It should come as no surprise, then, that this pursuit of excellence results in considerable advantages to private banking clients, and the application of the very highest standards of excellence to the handling of your personal finances. Republic's subsidiary in Luxem-

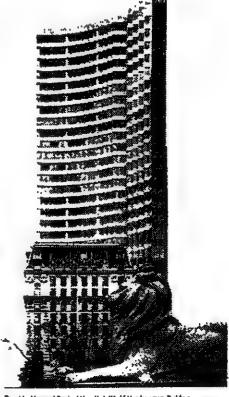
bourg provides private banking clients with the protection of the stringent banking laws of that



country, and experienced account officers who speak your language.

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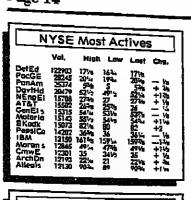
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FIGURES AS AT DECEMBER 31, 1986: TOTAL ASSETS: US \$ 16.8 billion

SHAREHOLDERS' EQUITY: US \$ 1.6 billion



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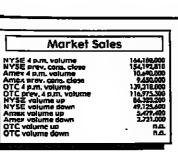
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sues traded.

with 136 million on Monday.

Gainers led losers 8-7 among the NYSE is-

Volume totaled 164 million shares compared

Throughout the day, the market seemed to be

in the hands of cautious buyers and reluctant

sellers. In the end, the buyers held sway.

"The market was quiet, cool and calculating,

"The market was quiet, cool and calculating, not hysterical or emotional," said Monte Gordon, research director of Dreyfus Corp. "It's dealing with one uncertainty after another and yet refuses to give up ground."

"The market showed remarkable resiliency after advancing last week and Monday," said Robert Kahan, manager of equity trading at Montgomery Securities in San Francisco.

Jack Baker, head of the equity block trading desk at Shearson Lehman Brothers, cited

desk at Shearson Lehman Brothers, cited strength among technology stocks and predicted the Dow could move to between 2.375 and 2.400 by the end of the week.

"We're seeing cautious buying combined with a lack of selling pressure." said Mr. Baker. As they have since the beginning of the week, investors watched dollar and interest-rate fluc-

mations while waiting for the results of the

Venice summit meeting. The dollar weakened in

the absence of statements lending substantive

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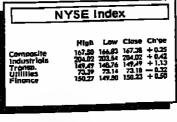
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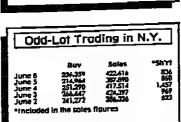
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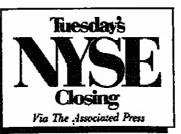
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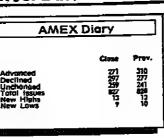


Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades elsewhere

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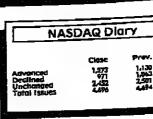
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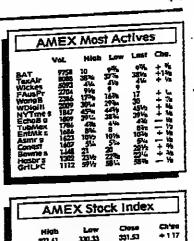
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New York Stock Prices Inch Up Detroit Edison was the most active NYSE-listed issue, unchanged at 174, Pacific Gas &

NEW YORK — Prices on the New York
Stock Exchange ended narrowly higher Tuesday in moderate trading after hovering near
unchanged levels throughout the session.
The Dow Jones industrial average, which rose
25.49 points on Monday, gained 1.06 points on
Tuesday to close at 2,352.70.

Gainers led locars 2.7 among the NVSE is-Electric followed, easing % to 20%.
Pan Am Corp. was third, rising % to 5%.

Dayton Hudson rang up 2% to 52%. The retailer said it knew of no reason for the unusual

activity in its stock.

Among blue chips, AT&T fell ¼ to 26. General Electric eased ¼ to 53%, American Express rose ½ to 34% and Philip Morris fell ½ to 87%. Eastman Kodak rose 2 to 82 after Dean Witter Reynolds analyst Eugene Glazer recommended it, citing a strong turnaround in the company's sales in recent months.

Among technology issues. IBM fell 1% to 159% and Cray Research rose 3% to 99%. Some banking issues attracted buyers, but others were losers, J.P. Morgan rose 1% to 49%, Citicorp rose 1/4 to 40% and Chase Manhattan Bank added 1/4 to 40%. BankAmerica lost 1/4 to 111/4 and Manufacturers Hanover fell 4s to 431/4.
BankAmerica added \$1.1 billion to its reserves for troubled Third World loans. Manufacturers Hanover is thought to be mulling a similar

Prices ended mixed in moderate trading of American Stock Exchange issues and rose in over-the-counter trading The American Stock Exchange index rose 1.17 to 331.53 and the price of an average share

rose 6 cents. Genentech rose 21/2 to 421/4 on volume of 2.1 million shares. It is trying to get the British

patent on an anticlotting drug.
Seagate Technology rose 1% to 41% on volume of 1.8 million shares. It said it would supply disc drives to Hewlett-Packard.

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**NYSE Highs-Lows** 

AMEX Highs-Lows

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Tables include the nationwide prices up to the closins on Wall Street and do not reflect late trades elsewhere

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### Canada May Lift Ban On Oil Exploration

The Associated Press VANCOUVER, British Columbia — British Columbia and the federal government are working on the final stages of a plan to lift a 16year-old moratorium on oil and gas exploration

off Canada's west coast.

Energy Minister Marcel Masse and his provincial counterpart, Jack Davis, said at a news conference Monday that the moratorit is news conference Monday that the moratorit is would be lifted after they reach an agreement on joint management of the resource, probably by the end of the year.

Offshore exploration, which was suspended in 1971 after protests from environmentalists, could begin as early as next summer. But both Mr. Masse and Mr. Davis said production, should any oil or gas be found, is at least six years away and more likely 10 to 15 years away. John Ludgate, manager of the Canadian Petroleum Association, welcomed the announcement, saying that oil companies would now begin learning the ground rules for offshore development.

#### U.S. Wheat Forecast Rises 2%

The Associated Press WASHINGTON — The U.S. Agriculture Department estimated Tuesday that 1987 win-ter wheat production will total 1.58 billion bushels, up 4 percent from last year's harvest of 1.52 billion bushels and up 2 percent from a

forecast a month ago.

Farmers are expected to have about 38.9 million acres (15.7 million hectares) for harvest this year, down 10 percent from 43.2 million acres in 1986. Winter wheat is planted in the fall and harvested the following summer. It makes up about three-fourths of total U.S. wheat pro-

### EC Ministers Fail to Reach Pact

### Top Finance Officer to Leave Lotus

By Arthur Highee

ware for personal computers, says .

"Where's a Mick Prokopis to go?"

Mr. Prokopis, 44, said that the the Gulf of Mexico in southern

Mr. Prokopis, 44, said that the the Gulf of Mexico in southern

Change "had been something the Louisiana and Texas, has been struggling to absorb the rising cost of time—months." He of its nuclear power plant, which is said Joel Miller, 46, has been named to the new position of chief financial officer, Mr. Miller was a

Mr. Prokopis said he would like to go off and either run a small

In April, Louis, which is based in Cambridge, Massachusetts, an-nounced a 10-year agreement with International Business Machines
Corp. to design software for mainframe, midsize and personal computers. The move would push Lotus into every significant segment
of the software industry.

The move would push Lotel's president and chief executive remtal division. Brian Kennedy, 45, erations, has been promoted to the senior vice president for marketing, new post of president of Hertz inmoves up to succeed Mr. Koch. tus into every significant segment of the software industry.

By Archur Highee

Interestional Hemili Tribute

NEW YORK — E.C. Prokopis, chief financial officer at Lotus Development Corp., a maker of softwelopment Corp., a maker of soft
New York — E.C. Prokopis, chief financial officer at Lotus Development Corp., a maker of soft
New York — E.C. Prokopis, chief financial officer at Lotus Development Corp., a maker of soft
New York — E.C. Prokopis, and he would be at nities in Atlantic City. New Jersey, the gambling resort where the hotel is located. Mr. Ashner, 51, said his departure had nothing to do with years ago from United Technol
the bid by Donald J. Trump, a New Jersey, the said he would be at nities in Atlantic City. New Jersey, the said he would be at nities in Atlantic City. New Jersey, the said he would be at nities in Atlantic City. New Jersey, the said he would be at nities in Atlantic City. New Jersey, the said he would be at nities in Atlantic City. New Jersey, the said he would be at nities in Atlantic City. New Jersey, the said his chief financial officer at Lotus Development Corp., a maker of soft
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Ogies Corp.
Gulf States Utilities Co.'s chair-

man, Paul W. Murrill, 52, has resigned in the midst of a struggle to family has been dealing in Atlantic Boston told The New York Times secure rate increases to cover rising City hotels since he was a boy. He that Mr. Prokopis, who is nick-named Mick, "did not have the president, chief executive and vice New York Times noted, selling hoopportunity to move forward in the chairman, has taken over the additied properties to casinos. In 1978, organization." Noting that Jim P. tional post of chairman, the combine sold the Ambassador Hotel, now Manzi, Lotus's chief executive, is. pany said. No reason was given for the Tropicana Hotel Casino, to Raonly 35 and that advancement op- the move and neither man was mada lines inc. for \$23 million; the portunities were not likely to open available for comment, soon, Mr. Frankel remarked, Gull States, which pro Gulf States, which provides elec-

> Beaumont, Texas, has repeatedly threatened to seek bankruptcy protection if permanent rate increases are not granted by the two states. Mr. Draper has led the company's

York developer, to take over the hotel's parent company, Resorts International Inc. Mr. Ashner's

Deauville, in 1981, to Ramada for \$15 million, and the Seaside Hotel

director of the financial services group at Arthur Anderson & Co., the accounting firm.

Hertz Corp. of New York, the

car-rental subsidiary of Allegis lobbying campaign for the rate Corp. has promoted Craig Koch to rises but has met with stiff resistance from customers and lawmak-cer. Mr. Koch, 40, had been execu-

#### Frist to Assume Presidency of Hospital Corp.

TALLAHASSEE Florida Hospital Corp. of America said Tuesday that Thomas F. Frist Jr. will reassume the position of president, in addition to his duties as chairman and chief executive, when the company completes its previously announced

It said that the current president, R. Clayton McWhorter, will serve as chairman and chief executive of the proposed new 100-hospital company to be set up through an employee stock ownership plan.

HCA said it expected the new company to begin operations in the third quarter.

It said that Charles N. Martin, currently executive vice president, will be the new company's president and chief operating officer.

The presidency had been unfilled since 1983. Fredy Dellis, 41, 2 Belgian who currently is executive

### Top 10 on Wall Street Earned an Average \$68 Million in '86

NEW YORK - Wall Street's 10 highest-paid professionals earned an average of \$68 million last year, with the investment banker Michel David-Weill leading the pack at \$125 million, according to a finan-

rial magazine. Financial World reported Monday that the average salary of the 10 rose by about \$17 million, or 34.5 percent, over 1985, as the stock market engaged in a record rally and mergers and acquisitions

took place at a rapid pace.

The magazine compiled a list of what it believes to be the 100 highest-paid Wall Street professionals, including executives, investment bankers, money managers and

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Mr. David-Weill, 54, is a senior president of Drexel Burnham Lampartner at Lazard Frères & Co., bert Inc., up to \$80 million.

and New York. During the year, Lazard Frères served as an adviser to Burroughs Corp. in its \$4.8 billion merger with Sperty Corp.; represented RCA Corp. in its \$6.5 billion merger with General Electric Co.; advised ITT Corp. on a \$1.25 billion divestiture and handled four initial public of-ferings totaling \$1.37 billion, Fi-

nancial World reported. The others in the top 10 were: George Soros, president of Soros Fund Management, \$90 million to \$100 million.

Richard J. Dennis, partner of 2D Commodities, \$80 million.
Michael R. Milken, senior vice

• Jerome Kohlberg, partner of Kohlberg Kravis Roberts, \$50 mil-Henry Kravis, partner of Kohlberg Kravis Roberts, \$50 mil-

million to \$65 million.

• George Roberts, partner of Kohlberg Kravis Roberts, \$50 mil-

• Raymond Chambers, pre

dent of Wesray Capital Corp., \$45 million to \$50 million. William E. Simon, chairman of Westray Capital Corp. and a former Treasury secretary, \$45 million to \$50 milli

Missing from the 1986 list was bert Inc., up to \$80 million. the previous year's leader, the arbitrager Ivan F. Boesky, who earned president of D.H. Blair & Co., \$60 an estimated \$100 million in 1985. Mr. Boesky agreed in November to pay \$100 million in penalties to settle a government complaint that he engaged in illegal insider trading and in April pleaded guilty to one count of violating securities law.

Mr. Milken, 41, senior vice executive vice president for the junk bonds division of Drexel Burnham Lambert, is believed to be under investigation in the government's probe of insider trading. He has repeatedly denied any wrongdoing.

firmed that it had received a sederal (AP, Reiders)

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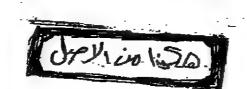
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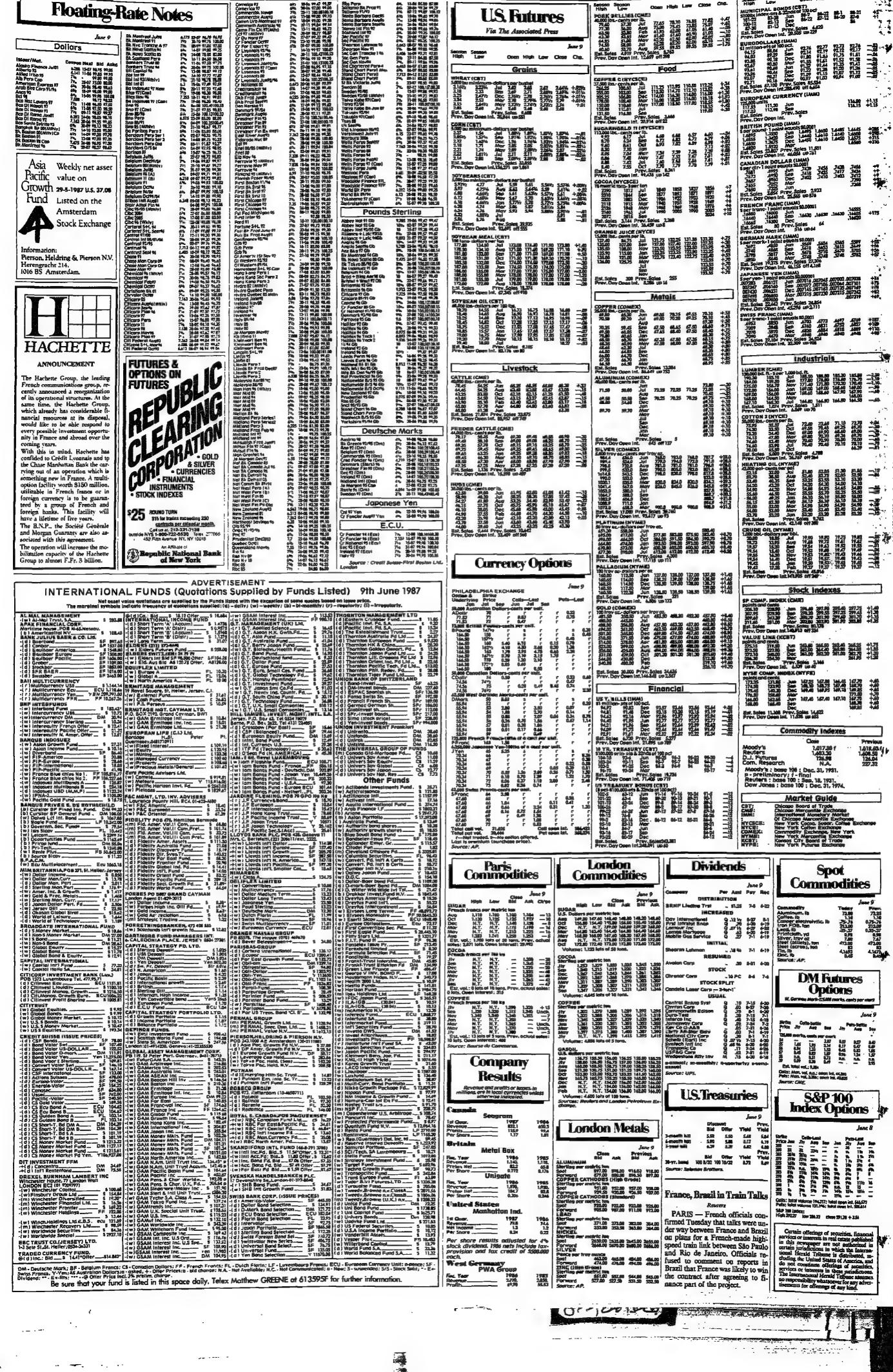
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INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, JUNE 10, 1987

Referen

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Page 9

# Honeywell Unveils New Computers In reaction to the announce to

NEW YORK — Honeywell million, and the DPS 6 Plus department, the company's stock rose jointly owned by U.S. French and \$33,000. Japanese interests, has unveiled Honeywell Bull said the DPS new additions to its mainframe and 8000 computers are scheduled for

imicomputer lines.

It said Tuesday that the new the DPS 6 Plus machines will be DPS 8000 mainframe computers available immediately.

### Swiss to Open Phone Market

BERN - The Swiss government holds with second or third telesaid Tuesday that it will allow do-phones, provided the instruments mestic and foreign companies to pass a test by the post office. compete in the telephone market, lifting part of the post office's telecommunications monopoly. Beginning next year, any compa-

McDonnell Urges Joint Action on Hypersonic Jet

PARIS - McDonnell Douglas Corp. made a pitch Tuesday for a joint effort by aircraft companies to build a hypersonic apriler for the 21st century.

Such a plane would cost \$20 billion to develop, and could be applicated by 2005, said Lou Barrington, a senior vice president at McDonnell Douglas. It dent at recommend would be capable of crossing the Atlantic in two hours, he

Speaking on the eve of France's annual Le Bourget air show, Mr. Harrington said he hoped McDonnell Douglas could work with its U.S. rival Boeing, Europe's Airbus Industrie. consortium, and smaller manufacturers like Fokker NV of the Netherlands, to develop the aircraft.

The key to unlocking the door of collaboration lies in the high cost of developing this aircraft, which some estimates place as high as \$20 billion," Mr. Harrington said. "That's far more than any single comsany or some countries can at-

- d Inburk

my will be able to supply house-

clusive right to supply the first telephone to each home.

The move is part of a revision of the telecommunications law expected to bring a much broader iberalization of the Swiss market. In anticipation of the shake-up, three of Switzerland's leading independent telecommunications companies - Hasler Holdings AG, Autophon AG and Zellweger Uster AG - have agreed to merge their telephone operations.

known as the PTT. However, the of mainframes is compatible with PTF will continue to have the ex- existing families.

Honeywell Inc. spun off its Information Systems division to a joint venture with France's Compagnie des Machines Bull and Japan's The new computers are additions to former Honeywell prod-

Honeywell said the new family

trading on the New York Stock

Honeywell Bull was formed in

March when Minneapolis-based

Launched on Tuesday were the

DPS 8000/81, a single processor version, and the DPS 8000/82, a dual processor system. The company said it plans to introduce triple and quad proces-

sors of the DPS 8000 system. Honeywell also announced new software, called interel, that will allow users to gain access to data stored on all Honeywell Bull large computers by using the same lan-

### Maxwell's Legal Challenge **Against Harcourt Is Denied**

attempting a takeover of Harcourt Brace Jovanovich Inc., was blocked in federal court Tuesday in its pur-suit of the U.S. publishing and en-

tertainment company. A federal judge denied a move by British Printing that would have stopped a special dividend plan by Harcourt, British Printing, based in Oxford, England, and controlled by Robert Maxwell, asked for a temporary restraining order Monday to prevent payment of the dividend to holders of Harcourt com-

The special dividend is central to Harcourt's proposed \$3 billion recapitalization plan to thwart a

Maxwell takeover. Under the recapitalization plan, announced May 26, Harcourt would take on almost \$3 billion in

\$40 a share in cash, plus a fraction NEW YORK — British Printing of a share of newly issued preferred & Communication Co., which is stock. The record date of the special dividend was Monday.

> British Printing's "dramatic lastminute attempt to prevent a record date was hardly made in a timely "could have sought the requested relief well before June 8."

Judge Keenan said he was "parfairness a preliminary injunction would work on the countless investors who have been speculating and trading all along on the basis of the June 8 record date."

British Printing had proposed May 18 to pay \$44 a share in cash for Harcourt, but dropped the \$2 billion bid after Harcourt andebt and pay holders a dividend of nounced its recapitalization plan.

### Plant Genetic Gambles on the Future

Lack of EC Policy Leaves Company's Patents in Doubt

By Peter Maass mal Herald Technol

GHENT, Belgium - Four years after it was founded. Plant francs. Genetic Systems NV still does not decidedly bullish.

Walter De Logi, the company's cash is no guarantee of successibility and executive. We could be A number of scientific, legal come a billion-dollar company,"

What is clear is that PGS has charted a risky course through the unknown field of plant genetic engineering. By tinkering with plant genes. PGS aims to create commercially viable forms of plant life that resist insects, dis-

eases, herbicides or pesticides The potential is tantalizing. A company that comes up with corn plants that are immune to disease. for example, should reap considerable profit from royalties on the seeds that farmers presumably

would flock to buy. After a couple of breakthroughs in developing high levels of immunity, PGS has rapidly emerged as a leader in its field. It is also something of an anomaly, for few of its competitors in Western Europe are as small or as closely linked to academia.

Based at Ghent University, PGS employs about 110 researchers. Its revenue, about 190 million Belgian francs (\$5.06 million) in 1986, comes almost exclusively from contract research and is insufficient to cover investments.

The firm drew on its equity re- quito larvae. The larvae, which serves to pay for last year's invest-ment program of 100 million altered algae. The company said

have a product on the market or a million francs in fresh capital ear- against malaria, a disease that is profit on its books. But at PGS lier this year and plans to raise transmitted by mosquitoes. headquarters, the atmosphere is 500 million to 1 billion more from institutional investors by the end-

A number of scientific, legal and regulatory hurdles must be plants to make them super-resiscleared before a company takes a tant to Basta, an herbicide manugenetically altered plant from the factured by Hoechst. laboratory to the marketplace. And many experts doubt a hether the breakthroughs within the grasp of PGS will be profuable in the short or medium term.

"Long term, there are some interesting possibilities, but they was unclear whether the patent will come through in a difficult way." said an executive with a major chemical company that is involved in plant genetics. He said it might be another 5 or 10 years before genetically altered plant seeds are widely sold.

Diversified chemical companies such as Hoechst AG and Monsanto Inc., which are conducting their own research into plant genetics, can easily afford the wait. But PGS, whose sole area of activity is plant genetics, is under far greater pressure to come up with marketable prod-

The company May that it had successfully inseried into an algae a gene that produces a protein that kills mos-

that its discovery could signifi-The company rused about 2% captive aid the worldwide fight

The first major breakthrough b; PGS exemplifies the problems "We can become very big," said of 1987. But the injection of fresh faced by the company Earlier this year, PGS announced it had altered the genes of laboratory

> But PGS's efforts to license the gene-grafting technology to Hoechsi have bogged down. A spokesman for Hoechst said that PGS is asking "way too much" for sharing the discovery and that is taken out by PGS would stand up challenged in court.

> So far, no country in the European Community has clarified whether new forms of plant life. or new plant genes, can be patented. PGS hopes that EC governments will agree on a common policy, but in the interim the company faces difficulties in defending and selling its discoveries.
>
> Why should we buy a patent that may not exist?" said Gerhard

Waytz, the Hoechst spokesman, Mr. De Logi of PGS appeared unperturbed by the apparent deadlock. "I would not call these things difficulties," he said. "It's just ordinary business proceed-

His attitude reflects the confi-



Walter De Logi. the chief executive of Plant Genetic Systems NV, in a laboratory at Ghent University.

dence that is almost palpable at the campus headquarters of PGS. which is trying to project itself as a sleek model for West European high-technology firms.

هكذا منالاصل

"They've done some very good work in tackling basic problems." said the chemical industry executive. "But they have also been doing a good public relations

The company's executives represent a symbiosis between business and science. Mr. De Logi, for example, has a doctorate from the California Institute of Technology and a master's degree from Harvard Business School. About

the third and fourth quarters as a

loss provisions in those quarters

might be lower than if the \$1.1

one-third of the company's researchers have doctorates, and their average age is 27.

PGS hopes its close ties with Ghent University will give it a decisive edge over its larger cor-porate rivals. PGS was founded by Marc Montagu, director of the university's genetics lab. He is also the scientific director at PGS.

The company's close ties with academia are somewhat of a novelty in Western Europe. Although biotechnology professors in the United States have moved quickly to set up their own companies, the trend has been slow to catch on in

### manner and is not persuasive." U.S. District Judge John F. Keenan ruled in a opinion issued Tuesday. He found that British Printing BofA's Decision Won't Derail Plan for Recovery, Analysts Say

LOS ANGELES - BankAmerticularly concerned about the un- ica Corp.'s decision to add \$1.1 billion to its loan-loss reserves reduces its margin for error and increases pressure to raise capital but does not devalue its stock or derail its recovery plan, analysis

> Although BankAmerica voiced hopes earlier this year for a 1987 profit, analysts said that the reserve

addition is likely to result in a net loss for the year of \$700 million to 5900 million, or \$4.50 to \$5.80 a the \$1.1 billion increase in loan-loss share. The bank said Monday that its move would produce a \$1 billion loss for the second quarter.

"This is the forthright approach," said Tony Smith, an analyst with First Boston Corp. "It really puts to rest any concerns about shortsighted efforts to produce a profit.

firmed its maings Tuesday on \$4 billion of Bank America debt. citing reserves. Moody's Investor Service did the same on \$5.5 billion of BankAmerica debt.

And analysis said they did not see BankAmerica as more vulnerable to another takeover bid, or in great jeopardy of losing such prime assets as its Seafirst unit, because of the loss it will post as a result of the

put on the bank to raise its equity. they said.

billion provision had not been made. The level of the reserve increase. which puts reserves and prior charge-offs against loans in 45 de-Standard & Poor's Corp. af- reserve addition. veloping nations at about 25 percent, was in step with actions by other banks last month, led by Citi-

> BankAmerica holds public and private loans worth \$2.7 billion in Brazil, \$2.4 billion in Mexico and

\$1.2 billion in Venezuela. The analysis said they did not foreser a negative effect on Bankamerica's stock. The company's chairman, about the possibility of stock price, which has traded be-Whether BankAmerica might have to sell assets to raise that tween \$10 and \$11.50 a share, has equity will depend on how much already factored in the bank's vulpressure the Federal Reserve might nerability to Latin debt exposure,

Bank America also shrugged off a Sutro Group, said that BankAmeritakeover attempt by First Interca's earnings might actually rise in state Bancorp earlier this year by selling assets and attempting to result of the move, because loanraise capital. The analysts said that a higher level of reserves might help the bank company raise capital by erasing uncertainty about how it will handle Latin debt repayments.

"If the Japanese are thinking of investing in BankAmerica, they would be far less confident about the price if they were thinking they might write off \$1 billion in a couple months," said Carter Brown, sident of Omega Consultants to

Bank Management. In Tokyo, a spokesman for Sanwa Bank Ltd. said Tuesday that the bank's president, Kenji Kawakatsu, held talks last week with A.W. Clausen, BankAmerica's Sanwa assisting in the bank compa-

ny's financial reconstruction. Mr. Clausen made no specific request for Sanwa's assistance, the spokesman added.

Notice of Redemption and Termination of Conversion Rights

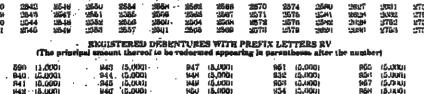
### Komatsu Ltd.

(Kabushiki Kaisha Komatsu Seisakusho)

74条 Convertible Debentures due June 30, 1990

NOTICE IS HEREBY GIVEN that, pursuant to the provisions of the Indenture dated as of July 1, 1975, as supplemented by a First Supplemental Indenture dated as of September 1, 1982 (effective as of October 1, 1982) between Komatsu Ltd. (the "Company") and First National City Bank (now Citibank, N.A. as the "Trustee") under which the above-designated Debentures were issued, \$241,000 aggregate principal amount of the said Debentures of the following distinctive numbers has been drawn by lot for redemption on June 30, 1987 through the operation of the sinking fund at the redemption price of 100% of the principal amount thereof:

REGISTERED DEBENTURES WITH PREFIX LETTERS RM



REGISTERED DEBENTURE WITH PREFIX LETTERS RX

REGISTERED DEBENTURES WITH PREFIX LETTERS EB (The principal amount thereof to be redecated appearing in parentheuse after the number) [1484 | 14,000] | 1489 | 17,000]

COUPON DESENTURES WITH PREFIX LETTER M (To be redeemed in fall at \$1,000 eachs | 46018 | 46041 | 46085 | 46120 | 46140 | 46177 | 45016 | 45044 | 46187 | 45128 | 45144 | 45178 | 45018 | 46040 | 46178 | 45128 | 45100 | 45179 | 45018 | 45048 | 45101 | 45128 | 45107 | 15182 | 45017 | 45028 | 45107 | 45188 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 45181 | 4518

The Debentures referred to above will become due and payable and, UPON PRESENTA-The Debentures referred to above will become due and payable and, UPON PRESENTA-TION AND SURRENDER THEREOF (those Coupon Debentures to have all coupons apper-training thereto manuring after June 30, 1987) will be raid on said redemption date at Citibank, N.A., 111 Wall St., Corporate Trust Services, 5th Floor, New York, NY 10043, principal offices of Citibank, N.A. in Amsterdam, Brussels, Frankfurt/Main, London, Milan, Paris, and Citibank (Luxembourg) S.A., and the principal offices of J. Henry Schroder Waug & Co. Ltd. (London). Banque Europeenne de Tokyo, S.A. (Paris), Kredierbank S.A. Luxembourgeoise (Luxembourg). The Fuji Bank, Limited (London), The Bank of Tokyo, Ltd. (London) and The Sumitomo Bank. Limited (London), as the Company's Paying Agents. From and after said redemption date.

interest on said Debentures will cease to accrue.

Interest payable June 30, 1987 to holders of fully Registered Debentures shall be paid to the persons in whose names the Debentures are registered at the close of business on the Regular Record Date which shall be June 15, 1987 and said interest shall be mailed to the registered holders. If the holder does not elect to convert, coupons maturing June 30, 1987 should be

detached and presented for payment in the usual manner. The above specified Debentures called for redemption may be converted at the option of the holders thereof into Common Stock of the Company. American Depositary Receipts ("ADRs") nolders thereof into Common Stock of the Company. American Depositary Receipts ("ADRs") or European Depositary Receipts ("EDRs") representing Common Stock of the Company at any fime prior to, but not after, the close of business on June 26. 1987 at a conversion price (with Debentures taken at their principal amount translated into Japanese Yen at the rate of Y294.20 equals 51) of 348.70 Japanese Yen per share of Common Stock. At the Close of Business ON JUNE 26, 1987 SUCH CONVERSION RIGHTS WILL TERMINATE AS TO ALL DEBENTURES BEING REDEEMED AS SPECIFIED ABOVE.

Due to a change in the Japanese Commercial Code effective October 1, 1982 the Company shall effect delivery of only that number of issuable shares, ADRs or EDRs representing a unit of 1000 common shares or an integral multiple thereof. For any conversion not resulting in an integral multiple of 1000 shares, the Company will pay a cash adjustment in United States
Dollars based on the market price of the common stock on the Tokyo Stock Exchange and the dollar/yen exchange rate on the date of conversion. At the present time the conversion of a single \$1,000 Debenture would result only in the payment of a cash adjustment and no shares would be issued. If converted on May 15, 1987 the cash adjustment would be approximately \$3.781 for such \$1.000 Debenture. If more than one Debenture is deposited for conversion at any time by the same holder, the number of shares issuable upon conversion shall be calculated

on the basis of the aggregate principal amount of Debentures deposited. In order to exercise the right to convert the above listed Debentures, the holder must deposit the Debenture on or prior to June 26, 1987 at any of the above mentioned offices of the the Debenture on or prior to June 20, 1987 at any of the above mentioned offices of the Company's Paying Agents (acting as Depositories or Subdepositories) together with a written election to convert stating the name(s) and the address(es) of the person(s) to whom the ADRs, EDRs, common stock and/or cash adjustment is to be delivered. Bearer Debentures deposited for conversion must have the June 30, 1987 and all subsequent coupons attached. Fully registered Debentures deposited on or after June 15, 1987 must be accompanied by the interest

pavable on June 30, 1987. On May 15, 1987, the closing sale price on the Tokyo Stock Exchange of the Common Stock was 630 Yen per share.

KOMATSU LTD. By: CITIBANK, N.A., BANK: BofA, Adding to Reserve, Sees \$1 Billion Loss BankAmerica's primary capital turn to its position as a successful ratio, the main measure of the measure of the bank's strength, will

Primary captial includes equity,

some debt and the reserve for loan

losses. In shifting money from

(Continued from first finance page) giant in the banking world. It is strength of the bank, remains at 7.4 drop to an extremely low level of also conceivable that the bank percent, a level higher than the av- 2.3 percent of total assets, accordalso conceivable that the bank percent, a level angue that the bank could once again become a take erage of the 10 largest U.S. banks. ing to Donald Crowley, an analyst with Keefe, Bruyette & Woods. over target, although no American bank seems to be a likely suitor. BankAmerica's vice chairman and chief financial officer, Frank equity into the reserve, as it did by N. Newman, said that the bank its action Monday, BankAmerica

remained "very solid" and that its left its primary capital changed. recovery was still under way. "In terms of the actual fundamental improvement, it should not impair it at all," he said.

He said that while the bank would not reach profitability in 1987, it still expects an operating profit in 1988. Mr. Newman also said that the have to sell its Sesfirst unit or Cali-

fornia branches. Although Bank-America's equity is low, its primary capital, another measure of bank strength, is still high, he said. Following Citicorp's action, many large banks, including Chase Manhattan Corp. and Security Pacific Corp., have added substantially to their loan-loss reserves. The banks acted because of uncertainty

over whether loans to developing

nations, particularly in Latin America, would ever be repaid. BankAmerica's action will raise its reserves to about 25 percent of the total \$10 billion owed to it by borrowers in 45 developing nations, roughly similar to the level of reserves established by Citicorp. Overall, the bank said its reserve would be \$3.3 billion, or 4.8 percent of total loans, apparently higher than at other major banks.

#### **GUMMI:** General Tire Bid

(Confined from first finance page) group, dropped its bid for Gen-Corp after GenCorp proposed a restructuring that included a \$1.6 billion stock buyback.

Mr. Werner said that the U.S. market was particularly attractive for expansion because global de-mand for tires is expected to stag-nate in the coming years while U.S. demand grows.

An equities analyst for West-deutsche Landesbank Girozentrale AG in Düsseldorf said, "The primary goal for Conti Gummi is not to get General Tire as cheaply as possible, although there is nothing wrong with that.

But the West LB analyst said that the current takeover climate in the United States was a cause for concern for Conti Gummi.

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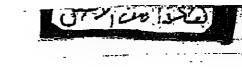
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. . ..

me system on cold mistend of not. wormed about, said Vic DePaula, posal will figure as a major bar-



"Sometimes you can feel it in your legs..."



times oversubscribed, bidders

"The level of oversubscription is

For example, the government of-

but they traded at 369 francs on

it closed at 325 on Friday.

Page 9

87

### **Pound Soars Amid Election Fever**

Compiled by Our Staff From Disputches NEW YORK — The dollar closed lower Tuesday amid a lack of positive news from the economic summit meeting in Venice, while the pound soared on feverish buying ahead of the general election Thursday in Britain, dealers said. Nothing came out of the Venice

Controlling Period

summit, so people just went with their bearish feelings" about the dollar, one dealer said. Trading was sluggish in New York and Europe, The U.S. currency closed near its lows for the day in New York at 1.7880 Deutsche marks, down from 1.8040 DM at Monday's close, and at 142.15 yen, down from 143.50. It

fell to 5.9795 French francs from The British pound climbed 3 cents to \$1.6660, from \$1.6360 at Monday's close, as opinion polls gave Prime Minister Ma.garet Thatcher's Conservative Party a commanding lead in the election

one dealer said. "The market just need to fall further.

**London Dollar Rates** 

drifted down; it was a slow death." Dealers described comments from officials of the seven leading industrialized nations meeting in Venice as familiar.

Nigel Lawson, the British chanthe nations agreed that a further decline in the dollar would be counterproductive, while other British officials reported that the countries would strengthen coordi-

nation of their economic policies. But dealers said that the skeptical market was seeking concrete evidence to support the official "It wasn't an active day at all," contention that the dollar does not

In London, the pound gained nearly 2 cents on the day to close at \$1.6630, up from \$1.6390 at Monday's close. On its trade-weighted index, the pound gained 0.5 to end at 73.3, its highest level since May

Several dealers in Europe said they expected the dollar to fall fur-ther if the final communique issued Wednesday in Venice confirms the negative market sentiment.

One analyst said that the decline was likely to be more marked against European currencies than against the yen because the Europeans, unlike the Japanese, have cellor of the Exchequer, said that yet to come up with a package to stimulate domestic damand. In earlier European trading, the

dollar was fixed in Frankfurt at 1.7993 DM, down from 1.8114 DM at Friday's close, and in Paris at 6.0:40 French francs, down from

It closed in Zurich at 1.4890 Swiss francs, down from 1.5030. The markets were closed in those financial centers Monday for a ho-

#### Corrigan Warns On Dollar's Fall

NEW YORK -Gerald Corrigan, the president of the Federal Reserve Bank of New getting about the number they ac-York, has warned that a further drop in the U.S. dollar would tually want. not benefit the world economy

"It would postpone growth prospects abroad, inhibit capital flows to the U.S. and place still greater pressures on interest rates and the price level in egg on their face." the U.S.," Mr. Corrigan said in a speech prepared for delivery in Beston.

He said the volume of the U.S. trade deficit is improving and warned against adopting quick fixes. "Protectionism will not solve the U.S. external imbalances in an orderly way." he said. Mr. Corrigan is regarded as the U.S. central bank's leading expert on international affairs after the chairman, Paul A. Volcker, who announced his resignation last week.

The central bank governor.

PRIVATIZE: 'People's Capitalism' Stirs Up Investors, Critics in France (Continued from first finance page)
like. For example, because the offering for Banque Paribas was 40 times oversubscribed, bidders

to establish broad-based stock ownership. The French have tradistionally shied away from the Bourse, viewing it as a playeround

"Some consolidation among shareholders seems inevitable," ain, Japan and the United States,"

Throughout the campaign for public offerings, the government

for speculators. Recalling the wars could buy only four shares apiece. As a result, many people are now and the Depression, they prefer asking for far more shares than tangible assets, like real estate and they expect to receive in the hope of gold, the latter sometimes squirreled away behind paintings or in

gardens. But one recent survey found that such that the shares appear under- one in four French households, envalued," said Sebastian Scotney, a couraged by the stock market's European markets specialist with strong performance in the last year, Dillon. Read Ltd. in London, have bought or are planning to buy "When that happens, someone gets shares in companies sold to the critics say that one of his chief aims public this year. The Bourse's CAC is to entice voters away from social-Index has risen 86 percent in the fered shares of the Saint-Gobain [28] two years, and 17 percent in the of capitalism.)

glass works for 310 francs (\$51), last 12 months, to 414 on Tuesday. investment analysts say the their first day on the Bourse and Bourse has absorbed the offerings closed Tuesday at 418. CGE was without diluting the value of other offered at 290 francs, sold for 350 stocks because many French peofrancs on London's gray market ple are selling off gold and repatriand began official trading last ating money they moved abroad Wednesday at 323 francs. The while the Socialists were in power. stock was not quoted Tuesday but. The French have also withdrawn huge sums from their savings ac-Pierre Beregovoy, an economics counts, which has alarmed savings minister under the Socialists, said banks and forced Mr. Balladur to the offering of CGE, which he said rush in with a plan to stop the

the government underestimated in withdrawals. value by \$1 billion, was a "new "The privatization campaign is example of wasting the public pat-rimony." making capitalism seep down through the social structure of The government answers by not- France," said Marc Landau, maning that it appointed a commission ager of the Paris office of Drevel of professionals to place a value on Burnham Lambert Inc.

each offering. Mr. Balladur's de-fenders add that the government is Nevertheless, many critics are isking how successful "people's selling the companies at a higher capitalism will be, since many price than the Socialists bought small shareholders have already them for five years ago, although disposed of their holdings. Twenty the Socialists counter that the compercent of Paribas's shareholders panies are worth more now because have sold their shares, for example, of the management the Socialists What is more, some company officials have complained about the

"If the number of shareholders at a public offerings, the government has worried that one of the compacompany drops from 2 million to 1.7 million, that's not so serious. ship as an important way to give er. Thus, in almost all of these Mr. Balladur sees public owner-

French companies freer rein to compete internationally. He also says that it will make the Bourse more sophisticated, and thereby make it easier for French industry to obtain capital and grow (Some ism by letting them taste the fruits

nies involved would become the target of a foreign or domestic raidcases. Mr. Balladur has set aside usually a half-dozen French banks or industrial corporations. The idea is that this core, which buys the stock at a slight premium, will scare

In each case, the government has picked the core group. "The truth "The French stock market is very is, the government is moving tounderdeveloped in relation to its ward a freer market than before. economy," said Robert J.M. Rawa. but it is still not completely free." director of France Fund Inc., an said Mr. Saint Etienne. "The govinvestment trust that specializes in ernment recognizes the political French equities. "In France, the costs of having one of the privastock market's capitalization as a tized companies taken over by a percent of the gross domestic prod-uct is about 25 percent, while it is risk the rest of the program."

### MADISON: The Computer Sell

can charge customers of Harrods.

At least 1,200 people are gather- chairman Atlantic of Bozell, Jaing in Beijing for the Third World cobs. Kenyon & Eckhardt. Advertising Congress, according to

its director, James L. Fleury. Mr. Fleury also is advertising director of the London-based South Magazine, a business publication for developing countries. It has a circulation of \$8,000 in around 70

The event to be held June 16-20 gate-Palmolive.

(Continued from first finance page) ing. such as Robert L. James, chairdirect mail to regular customers, man and chief executive of frequent flyers and perhaps Ameri- McCann-Erickson Worldwide; Willi Schalk, president of BBDO Worldwide, and David Bell, vice

> The overall theme of the congress. Mr. Fleury said, is how to do business in China. The corporations that have signed up, and some who will have representatives speaking, include PepsiCo, Unil-ever, Nestlè. Coca-Cola and Col-

### Runaway Currency Stiffens Taiwan's Task on Money Supply TAIPEI — Taiwan's central 3 Taiwan cents Monday, and ital inflows. Kong Japan and the United States since early last year.

bank faces an uphill battle as it tries to stabilize the local dollar in preparation for lifting controls on foreign exchange outflows, accordg to bankers and economists. They said the bank's plans to lift the controls and reduce Taiwan's foreign exchange reserves were. threatened by the rising Taiwan

**luesday's** 

Via The Associated Press

Soles in Net Div. Yiel. 1806 High Low 4 P.A. Ch'90

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16 ADC 9 ASK 10% AST 8¼ Abings 15 ActAR 16 Actar

opened Tuesday at 31.21 to the U.S. dollar.

"The central bank has lost control of the currency," said Blair Pickerell, manager in Taiwan of Jardine Fleming Ltd.

To slow runaway growth in mon-cy supply, the bank has announced that it intends to scrap all controls

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The basic money supply rose a seasonally-adjusted 51.86 percent in the year to the end of April. But many bankers and economists said that unless the central few months and then intervene to bank could slow, or even halt, the stabilize the exchange rate, a move rise of the local dollar it would be that would coincide with the lifting unable to encourage capital to of exchange controls. leave Taiwan

Since September 1985, the local on currency outflows by late next \$10 billion of speculative money who are pressing for further currency has risen by about 23 per-month or early August, while main-has poured into Taiwan from Hong cy appreciation.

High Law Stock

8% Goloob s
13% Gontes
10 Garda
10 Garda
13% Gatws s
5 Gatws s
5 Gatws s
18% General
19% General
19% General
19% General
19% General
19% Godulf
14% GibanG
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15 Goduns
15 Goduns
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18 Gorden
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Chang Chi-cheng, said last week that the bank intended to allow the Taiwan dollar to rise for the next

He attacked what he called "po-Economists estimate that up to litical opportunists" in Washington

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In addition, Mr. Balladur's backers assert that some underpricing of the 2 million shareholders who might not be bad, because it helps own only a handful of shares.

In the Great Hall of the People, is attracting some notables of multinational advertising and market
Participants will include 30 engineers who will run the 15 tons of national advertising and market-Solet in Net 12 Month 100s High Low 4 P.M. Chron High Low Slock

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ACROSS 1 Mud deposit Picasso

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62 Innkeeper, in 19 Different Venezia 20 Appropriate
21 Surpass others 63 Harold of in sports 23 "Black gold" comics 64 He wrote 24 Memorable French singer 65 Rialto offering 25 Ascribes 29 Shoved DOWN 32 Event for Carl

I Coarse grain 33 Gas used in 2 Composer Stravinsky lasers 35 Sacred 36 Impediment "The Women 37 Serbian city 4 Delete-38 Captivate 5 Bewilder 39 Entertainer 6 "How now! Adams 41 Land masses Hamlet 43 Place for a 7 Storage place beret 8 Garda or Como

Lewis

44 U.S. warning 9 Having an system advantage 46 Speculative 10 "... show me purchases or sales 48 Paisley and Fleming

of life": **Psalms** 11 Shy girl at a dance

'Mr. Wilson's headache must be worse.

THAT SCRAMBLED WORD GAME

WHY THE MUMMY HAD TO VISIT

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NORTH AMERICA

A SHRINK.

HE SAID HE'S NOT ALLOWED VISITORS."

**POSOW** 

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**DENNIS THE MENACE** 

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40 High spirits 41 To such a 42 Pure sugar, to a chemist 43 Southern city and tree 45 Data: Abbr. 47 Agaille 50 Thermo or

rheo follower

51 Celts' land 52 Fixed procedure 53 City in Rumania 54 Snack 55 Outside: Comb. form 56 Twist

59 Gums, to an New York Times, edited by Eugene Malesko

#### PEANUTS

ALL LITTLE KIDS SOME CARRY SEEM TO NEED SOMETHING A BLANKET .. FOR SECURITY ..





BLONDIE



BEETLE BAILEY



I MIGHT AS WELL GET UP AND ACCOMPLISH SOMETHING



ANDY CAPP HE TAKES LEAVE OF HIS SENSES WHEN HE MEETS A LASS — WITH A REALLY GREAT FIGURE— SUCH AS A \$10,000 6-10

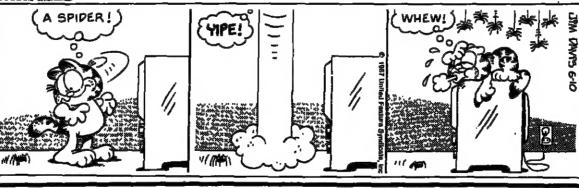
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REX MORGAN



GARFIELD



### **BOOKS**

RACING THROUGH PARADISE: A Pacific Passage

By William F. Buckley Jr. Photographs by Christopher Little. 344 pages. \$25. Random House, 201 East 50th Street, New York, N. Y. 10022.

Reviewed by Christopher Lehmann-Haupt

ONE approaches "Racing Through Paradise: A Pacific Passage" with a twinge of apprehension. It is, after all—following "Airborne: A Sentimental Journey" (1976) and "Atlantic High: A Celebration" (1982)—the third book William F. Buckley Jr. has written about his sailing experiences in general and his ocean cruises in particular.

As he himself observes in the present volume: "Sailing is a continuous experience as, I suppose, other avocational sports are -a skier more or less keeps on skiing, and though one episode (a week in Alta? a summer ski in Chile?) may stand out, you tend to think of it as in some way seamless."

Which is precisely the source of one's anxiety as one begins this colorful account of a 4,000-mile Pacific cruise that he, his son, five friends and a crew undertook in June 1985 aboard the chartered 71-foot ketch Sealestial. Not to worry, though. Yes, there is a lyrical paragraph or two: "Time loses its meaning. You just sail, and sail, and watch the moon descend ever so slowly . . . creating that comfortable cozy companionship, you and the

waves, traveling in the same direction."

But in every other respect, Buckley achieves variety. To begin with, there is the background for the trip, which takes up nearly a third of the book. Here the author discovers new places to cruise, considers ways that less affluent sailors than he might be able to enjoy them, and recalls some of his less routine outings.

Even under way on his Pacific crossing. when his narrative grows more vulnerable to the monotony of wind and water, he manages to include enough in the way of jokes, digressions, gadgets, tips on celestial navigation and meditation on the relative appeals of power and sail to keep the reader wide awake and involved. And lest we weary of his occasionally involved. And lest we weary of his occasionally arch prose style, he offers us excerpts from the journals of his fellow sailors.

Yet it's not variety alone that keeps us read-ing "Paradise." Even more absorbing is the curious mix of personalities aboard the Seales-



tial living laboring playing sleeping (fitfullyt in close quarters under often trying circum-stances. The seven principals differed in age. temperament, humor, manual skill, neamess, taste, politics. There was disagreement over Vietnam, insufficient ventilation in the sleeping quarters, anxiety about whether Ambassa-

dor Evan G. Galbraith would get back to Paris in time to receive Vice President George Bush Yet no fistlights occur in the month of cruising. The travelers vent the mount of cruising The travelers vent the hostilities through jokes, teasing and hyperbolic tirades written down in their journals. Good cheer prevails. The arms of camaraderic seem to reach out and embrace the reader in friendship.

Christopher Lehmann-Haupt is on the staff of The New York Times.

#### **BEST SELLERS**

The New York Times
This list is based on reports from more than 1,000 book throughout the United States. Weeks on list are not necessors consecutive.

FICTION

MISERY, by Stephen King THE HAUNTED MESA, by Louis L'A-

PINE THINGS by Danielle Steel
HEIRESS, by Jamet Dailey
WINDMILLS OF THE GODS, by Sidney THE LADIES OF MISSALONGHI, by Colleen McCollough
THE EYES OF THE DRAGON, by Ste-

phen King
TEXASVILLE by Larry McMauriv
RED STORM RISING, by Tom Clancy
DESTINY, by Sally Beauman
THE THANATOS SYNDROME, by
Walker Percy
WINTER HAWK, by Craig Thomas

BOLT, by Dick Francis VOYAGE OF VENGEANCE by L. Rom NO DEALS, MR. BOND, by John Gard-

NONFICTION

THE CLOSING OF THE AMERICAN LOVE MEDICINE & MIRACLES, by A DAY IN THE LIFE OF AMERICA, (Collins Publishers)
GLORY DAYS, by Dave Marsh
HOLD ON, MR. PRESIDENT: by Sam Donaldson GRACE by James Spanda THE DIFFERENT DRUM, by M. Scott

THIS 'N THAT, by Beier Davis with Michael Herskowitz
THE FATAL SHORE by Robert Hughes
A SEASON ON THE BRINK, by John

Peinstein
BERNSTEIN, by Joan Peyser
THE FITZGERALDS AND THE KENNEDY'S, by Docis Kearus Goodwin ADVICE, HOW-TO AND MISCELLANEOUS WEBSTER'S NINTH NEW COLLE-GLATE DICTIONARY, (Merriam Web-THE PRINCIPAL DIET, by Victoria Prin-

MEN WHO HATE WOMEN AND THE WOMEN WHO LOVE THEM, by Susan Forward and Joan Torres WOMEN MEN LOVE, WOMEN MEN LEAVE, by Connell Cowen and Melvyn THE FRUGAL GOURMET COOKS WITH WINE by Jeff Smith

#### BRIDGE

By Alan Truscott

ON the diagramed deal when West eventually made a greedy double of six spudes. North retreated to six no-trump, recognizing that a bad trump split was the reason for the double. West doubled again, perhaps in pique, an acbon that was less his first double.

mond, which gave South an opportunity in that suit, but he wanted the lead in his hand. He therefore put up the ace and led a low club to the eight.

Five heart winners left this his peace over six spades, which duly failed by one trick. 443 VAKQJ10 4 A 8 2 EAST WEST EAST **46** ∇6543 0.1974: -0 397842

4A9 The diamond king was led from the dummy and the spade nine was thrown from the closed hand. This caught West in a rare crisscross squeeze po-sition, and North's team gained 15 international match points. In the replay West held

Canadian sacks via AP

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**World Stock Markets** Via Agence France Presse Glosing prices in local currencies. June 9.

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BECKER BECKONS — The Queen's Club in London served its ace in billboarding the annual runup to Wimbledon.

### Men's Tennis: A Yawning Gap at the Top

By John Feinstein Washington Past Service

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ton Post Service PARIS - Tennis is a sport of eras, usually defined by the players who dominate them.
The Four Musketeers and Suzanne Lenglen
of France owned the 1920s and the English much of the 1930s. Then came the Americans (Don Budge and Jack Kramer and Maureen Connolly), followed by the Aussies — Lew Hoad, Ken Rosewall, Rod Laver, Roy Emerson, John Newcombe, Margaret Court and Evonne Goolagong.

For the most part, the 1970s belonged to the United States again, Arthur Ashe and Billie Jean King giving way to Jimmy Con-nors. John McEuroe and Chris Evert. One might say that Björn Borg was the interloper back then, but it would be far more accurate to see him for what he was - the progenitor to an era that is strangling men's tennis.

Only Boris Becker stands between the men's game and total boredom. Tennis today is dominated by Europeans who have copied Borg's conservative, topspinning style. If Borg's main challengers for supremacy in the 1970s had been Ivan Lendl and Mats Wilander rather than Connors and McEnroe, the game might have died right then.

As it is, tennis entered the 1980s in such robust health that it may survive the current. era in spite of itself. The French Open, which ended Sunday with Lendl beating Wilander in a final that should be placed in a time capsule to show future generations what not to do, was rescued only by the women.

Navratilova. Those two have been superb competitors, charismatic individuals and outstanding examples for younger players. When they turn control of the game over to teen-agers Steffi Graf, Gabriela Sabatini and to their middle-aged (24) heirs, Hana Mandli-kova and Pam Shriver, they will leave it in good health and good hands.

Saturday's Navratilova-Graf final was a joy, full of aggressive, attacking termis, superb shotmaking and, at the end, the kind of sports-manship that exists only in an ideal world.

Men's tennis should be so lucky. Lendl has grown from a superb talent who often choked or gave up in the clutch into a true champion.
But he brings no spark to the game. Lendi is as
mechanical in his play as McEnroe was graceful, as conservative as Connors was tenacious. When Joakim Nystrom played moonball with Lendl, the champion played moonball; he won the match, but it was a sorry sight to see.

Becker aside for a moment, Lendl's main challengers at the top these days are people like Wilander, Stefan Edberg and Miloslav Mecir. Each, in his own way, is an artiste. But Wilander but still reverts to serve-and-sleep tenmis when pressured; Edberg has yet to prove he can compete under pressure outside of Austraha; Mecir, totally unpredictable on the court, is defiantly predictable and dull off it.

Without Becker, these four would be the sport's top players. Not one has the on- or off-court personality that breathes life into the game. The true characters - McEnroe, Comors and the two Frenchmen, Yannick Women's tennis is approaching the end of Noah and Henri Leconte — are at least one press murmured quietly, "Come back John a golden era dominated by Evert and Marima rung below. The last time one of them won a McEnroe — all is forgiven."

grand slam tournament was McEnroe's vic-tory in the 1984 U.S. Open. The only non-European on the horizon who appears to have the potential to crack the top five in the next couple of years (barring a McEnroe comeback) is Pat Cash, the

hot-tempered Australian. Which brings us to Becker. On the broad shoulders of the West German teenager ("Still I am not yet 20," he often points out) rests the future of men's tennis. As television commentator Bud Collins put it, Becker plays the game. He attacks, he hits different shots, he dives for balls. He exults in victory and improbable winners.

He must become the one to mount the challenge to Lendl. If it is Mecir, there will be more scenes like the one Friday at Roland Garros Stadium - the stands half-empty during a grand slam semifinal because the fans needed a break from the humdrum. The same is true of Wilander or even Edberg.

playing style aside. Becker is fun to watch, fun to listen to and capable of the kind of brilliance on the court that Lendl, for all his fundamental soundness, simply will not produce. Take Becker out of men's tennis, and what would we have to look forward to at Wimbledon - a Lendi-Edberg final? The English would queue up to

get out of that one. The state of the game was neatly summed up during an interminable Lendl-Wilander rally on Sunday. As he watched the ball go back and forth, a member of the English

### 'Jays Rout Yankees, 🎎 Take Over 1st Place

NEW YORK - Rookie Fred had two doubles apiece, helping McGriff, traded from the New Boston end a three-game losing York Yankees to the Toronto Blue streak. Jays five years ago, finally got to Mariners 6, Rangers 0: In Seattake advantage of the short right- tle. Jim Presley drove in four runs

Monday night. McGriff, 23, hit a towering home teer two-hitter. run to help power an [1-) rout that boosted the Blue Jays into first

BASEBALL ROUNDLP place in the American League's

stadium was renovated in 1976.

May 20 with a homer against Cali- threw him out easily. fornia. The shot off Rhoden set off a seven-run inning that gave Dave
Stieb, who combined with Mark
Eichhorn on a three-hitter, his fifth

Reds. Cincinnati won for the victory in six decisions.

five over seven-plus innings for his comebacks.
first victory over New York since since Aug. 9, 1983. Rhoden yielded seven runs on seven hits and two walks over his 425 innings.

The Yankees were playing without first baseman Don Mattingly. Phillies in his career without getsidelined with lower-back problems, and center fielder Rickey Henderson, our with a pulled hamstring.

Indians 2, California 0: In Anaheim, California. Phil Niekro scattered three hits over 743 innings and Cory Snyder and Brook Jacoby homered off Don Sutton. With his 315th career victory, knuckleballer Niekro, 48, moved ahead of Gaylord Perry and into 11th place on

Twins 5, Royals 3: In Minneapolis, Gene Larkin tripled with the bases loaded in the seventh, snapping a tie and lifting Minnesota.

Red Sox 6, Orioles 2: In Balti-

field porch at Yankee Stadium with a home run and a double to back Mark Langston's second ca-

Athletics 9, White Sox 3: In Oakland, California, Carney Lansford and Reggie Jackson hit three-run

homers to power the Athletics.

Cubs 4. Mets 2: In the National Eastern Division, a half-game League in Chicago, Manny Trillo's ahead of New York. George Bell, home run with two out in the ninth who had never hit a homer at Yan- off Doug Sisk lifted the Cubs past kee Stadium in five seasons with New York. The Mets tied the score. Toronto, hit two and drove in four 2-2, but squandered two chances to take the lead in the top of the With the Blue Jays leading by 1-0 inning. With one out and a run in, in the fifth inning and Ernie Whitt Howard Johnson was on third and on first, McGriff, playing his first Barry Lyons on second. Bill Almon game here, put a 3-2 fastball from buried back to pitcher Lee Smith, Rick Rhoden into a runway about who checked Johnson back to third 13 rows up in the right-field upper before throwing Almon out. Smith deck. Yankee officials could not then started the process of walking recall a longer home run since the Mookie Wilson intentionally but after the first ball, catcher Jody The designated hitter-first base-man came into the game with seven baseman Ryne Sandberg had been hits in his previous 43 at-bats, and standing behind the bag; Lyons had broken an 0-for-15 streak on bad strayed off the base, and Davis

Reds 7, Giants 6: In Cincinnati, Right-hander Steib allowed two hits, struck out three and walked 18 of their 33 victories by making

Cardinals 12, Phillies 8: In Philadelphia, Vince Coleman went 3for-5, scored three runs and stole four bases to lead St. Louis. Coleman has stolen 37 bases against the ting caught

Dodgers 6, Braves 3: In Atlanta, Orel Hershiser drove in two runs and combined with Brian Holton on a six-hitter to pace Los Angeles.

Expos 7, Pirates 1: In Montreal, Hubie Brooks and Tim Wallach hit home runs to help Neal Heaton win his fifth straight decision. Heaton (8-2) also drove in two runs as the Expos snapped a three-game losing

Padres 5, Astros 4: In Houston, Luis Salazar's two-out single capped a four-run eighth and put the Astros past San Diego. Salazar was 3-for-4 on the night, with a homer, a single



Right fielder Ruben Sierra, who got one of the two hits Mark Langston allowed Texas, went to the wall but couldn't handle a seventh-inning drive off the bat of Seattle's Domingo Ramos.

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717, Joceph (7). Pricese - 818 892 896—8 6 8 Inkland 648 896 74;—9 7 8 Econsister, Wins (8), Secrese (8) and Fisk: Ontiveros, Netson (5), Leiper (6), Howell (6) and Steinbach, W—Ontiveros, I-1, L—Beanty-ier, 3-5, Sv—Howell (10), HRs—Chicage, Cal-derton (7), Walter (13), Optiond, Lensterd (4),

ips (4), Jockson (5). m 000 000 000-00 2 3 He 100 129 207-4 11 1 Jeffcoat, Laynd (7), Kilyus (7) and Stanley; Langston and Keorney, W—Langston, 7-5, L— Jeffcoat, 9-1. HRS—Seattle, P. Bradley (4), Pavis (4), Presiev (12).

#### Major League Standings

TIONAL LEAGUE

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San Diese 918 609 040-5 11 6 Houston 600 012 00x-4 19 1 Hawkins, Lefferts (7), Gossope (8) and San-lasso; Knepper, MedS (8) and Ashby, W-Lefferts, 1-2, L.—Knepper, 2-7, 5v—Gossope

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American League MrLWAUKEE—Signed Chris pitcher. MINNESOTA—Activated Mike Sa

tion.
TORONTO—Signed Pierre Sylvain, Joe
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and Robert McDonald, altchers; Mett Gimare and Dan Exwellier, shortstops; Jason

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### A Sullen Star Languishes, an Old Star Rises

"Yes, I know I am young and club dumped him onto its reserve the net while airborne?

The next perienced. But it is a fault I am and left him there.

Discipline his waveverlages. Fine inexperienced. But it is a fault I am rectifying every day." Prime Minister William Pitt, at age 25, in 1783.

LONDON - In politics the balance of age and expenence move one way; in sport quite the opposite. player's peak years. Squander their

and experience will earn you little, as Bernd Schüster is discovering. Schüster is a wanton symbol of waste in our time. His talent is second only to Diego Maradona's. He is fit and he is trained to perform, yet for a whole year we have seen

too little and heard too much of him. While Maradona has won a World Cup, won the Italian League and will by Thursday have won the Italian Cup with Napoli, Schüster has done nothing but lose at soccer

He has not played a senior game since storming out of the Barcelona dressing room following the European Cup defeat by Steaua Bucha-rest in Seville in May 1986. At 27, he is close to athletic ruin. The pig-headedness of his situa-

tion came before a judge in March.
Schüster cut a sullen figure in a courtroom soap opera of his own He sued FC Barcelona for 240 million pesetas (\$1.9 million) for

Barcelona manager, on the witness stand as he spoke uncomfortably about life with the player he once named captain and once called "the best midfield player I've ever

seen, anywhere in the world." I looked at Barcelona's president, Josep Lluis Núñez, a man whose self-assurance matched the sheen of his suit.

Had they all forgotten what Schüster could be at his best? Had they given up hope and purpose in getting this childish superstar back to work?

Were they such wretched judges of character and worth that the \$2.5 million (paid before Venables arrived) was a write-off? Such intransigent men that they would sooner suppress and destroy than liberate a creative energy that could have put them first instead of sec-

ond in the Spanish championship? Could they not look beyond Schüster's rebel's tongue and see breach of contract and for loss of prestige, endorsement fees and

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Watching the fatility of the hearing. I looked at Schüster, sitting builty or cajole him. Or get rid of alone on a bench with his forceful him. But to tie him down so that no ercise the lower mandible, and for wife Gaby prompting from behind.

One can see him (while paying players to bring other muscles into I looked at Terry Venables, the enough to keep him in Porsches and use. Time is shorter than he thinks, his wife in Cartier jewelery is a crime and spending power is finite. ROB HUGHES against a game crying out for enteruntil this month, John Charles,
who were soccer idealary with hu-

a player who can use the ball more the joy of mastering a ball at his feet. half and whose success with Juventhe air of a spoiled, bored, haunted

human being. He score
It took until last weekend for in Italy. judgment to be delivered. Núñez won the verdict, as everyone other than Schüster and the lawyers taking his money expected. A West German upstart does not sway Cat-million). alan judiciary against the whims of Catalonia's club.

Surely it is not beyond Barcelo-na's wit to offload Schüster now. Who might take him? Venables

old friend, but there is in Portugal a dissolved and a year was lost to certain Malcolm Allison, just pro-

who wore soccer idolatry with hunty-four hours after the hear-mility that Schüster will never ing Schüster was in training looking know, looked to have fallen on precisely what he is: a child at heart. life's scrap heap. The 1950s saw the prime of

subtly than any around him. He still Charles, a Welshman who could has physical power, still cannot hide double as center-forward or center-After practice, the mask returns, tus of Turin opened floodgates for soccer's import-export business. He scored 100 goals in four seasons

Juventus lavished a Fiat automobile and a luxury mountain apartment on him and he amassed today's equivalent of £1 million (\$1.6 "I set myself up for life, and blew

the lot," says Charles disarmingly. "My fault, nobody else's." He endured the classic fall. A

restaurant and sporting goods shop He may not wish Schüster on an acumen. Debts piled up, a marriage moted along with Vitoria Setubal to soccer management was blown by a the first division and a manager with punch he threw at a club chairman Schüster's rebel's tongue and see the ego and experience to gamble. Who wanted to choose the team. If the money could be found, Charles was reduced to living on ball on his chest, letting it drop, Allison would be tempted to bet it government handouts.



Bernd Schüster (right) in May 1986, his most recent senior game.

Last week, after his story was told anew, to coach a Hamilton (Ontarwithout self-pity, calls came through from Turin. The wasting away of Schüster wouldn't understand (al-John Charles, Il Buon Gigonie, though William Pitt might have) touched raw nerves in Italy, where what endeared Charles to people. It his memory is revered. Fiat, which was summed up in the comment controls Juventus, made an offer heard more than once about the that Charles, for the second time, gentle giant - that he "lacked the could not refuse.

Schüster wouldn't understand (alone gift needed to get by in a world

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me system on cold mesest of not worner about, said Vic DePanla, posal will figure as a major bar-

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### **SPORTS BRIEFS**

### NBA Bucks in International Tourney

BOSTON (AP) - The National Basketball Association will play its first games in international competition when the Milwaukee Bucks meet the Soviet national team and European champion Tracer Milan in a three-game round-robin Oct. 23-25 in Milwaukee. The event was organized by the NBA and by FIBA, the sport's international governing body.
"We would not be embarrassed to lose a game; we would be surprised," the NBA commissioner. David Stern, said Monday. "But we believe that international teams have improved enough to be competitive." He said the tournament's rules have not been finalized, although zone defenses (illegal in the NBA) probably will be allowed. The top Soviet player, 7-foot-2 (2.18-meter) Arvidas Sabonis, is side-

lined with an injured Achilles' tendon, but Stern said he had been assured that Sabonis, who was drafted last year by the Portland Trail Blazers, would be on the team if he is healthy. Led by former NBA scoring champion Bob McAdoo, Tracer Milan won the 1987 Italian championship, the Cup of Italy and the European

#### NCAA Names New Executive Director KANSAS CITY, Missouri (AP) - Richard D. Schultz, the athletic

director at the University of Virginia, on Monday was named executive director of the National Collegiate Athletic Association. Schultz, 58, will succeed Walter Byers, who has held the post for 36 years. Given a five-year contract, Schultz will join the NCAA by Sept. 1 and work under Byers for a year before steps down. Schultz became the Iowa University baseball coach in 1964 and basketball coach in 1970. He was athletic director at Cornell from 1976 to

1981 before moving to Virginia, where he has been athletic director since,

#### Ouotable

• Jim Sundberg of the Chicago Cubs, on a near miss with another plane during a team flight: "I don't know how close it was, but the lady in 13-D was having the chicken dinner."

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### Reasons Not to Run

By Russell Baker NEW YORK - Five obvious reasons why a sensible politician might choose not to run for president next year:

THE "après moi le déluge" factor, better known in Francophobic circles - and let's face it, that's where the votes are - as the "chickens coming home to roost" or the "pay the piper" factor.

Felix Rohatyn, a mahatma of finance, is forecasting a global economic disaster (unless politicians take drastic action fast, which they're not going to do) as a result of President Reagan's policies (stupendous defense spending, refusal to accept new taxes to pay the bill. alarming imbalance of payments. and so on).

Now imagine you are Mario Cuomo, Bill Bradley, Sam Nunn or Dale Bumpers with the presidential itch. Do you sincerely want to be the president who has to pay the piper or house the chickens? You could end up like Herbert Hoover, couldn't you? The nice guy in the White House when the last deluge

Why not let the carousel go around another time? Let the Republicans have one more ride. George Bush. He'd make a great

2. THE caretaker probability: Imagine a best-case scenario. You get elected. Hurrah! At last, you can start trying to carry out all those great ideas. More landfills for the nation's earbage, homeless off the streets and into comfy housing.

and so forth.
You're kidding yourself. The
Reagan military buildup of the
1980s commits the United States to staggering defense outlays for years to come as the stuff ordered way back then begins to expand the pipeline. With that military budget the old boy made sure that wildeyed types who want to spend money on domestic problems wouldn't have any to spend for years and years and years after he'd gone back to the rancho. What's the use of being president if you can only be caretaker to the spirit of Caspar Weinberger?

3. UNPLEASANT distraction: Quality politicians who become governors, senators and so forth usually believe the work is

important and find it fascinating challenging, fulfilling and time-consuming. Running for president means you have to abandon this important fascinating, challenging and fulfilling work and spend two years of your life doing things that

are mostly unworthy of an adult. Running for president takes you away from a fascinating job so you can concentrate on turning yourself into a "personality," and make people say, "I don't know why, but there's something I like about that

4 FAMILY HONOR: By running for president you grant the publishing and entertainment businesses a license to subject your family, not to mention yourself, to humiliating invasions of privacy. You authorize public ridicule of your siblings, cousins, aunts, uncles and deceased forebears. You invite police scrutiny of the entire family.

Fulfilling their solemn cath to Jefferson that they will never leave the public uninformed of the slightest tittle, jot or iota of information necessary for governance of the republic, media aces will exhume stories of long-dead alcoholic uncles. of any great-aunts you may have had who ran away with preachers to a love nest down at Carmel-by-

If you have a brother-in-law who was once convicted as a jury suborner, prepare to see him now in photographs grinning out of journals at every supermarket checkout counter on the continent. And what about that time you got fried at the frat house after the big game against State and the judge fined you \$50 and costs for dropping quarts of beer in paper bags out the

second-floor window? What about that 1967 incometax return where you didn't declare that \$200 you won at the race track as income? Don't think that's going to be overlooked by the papers.

5. THE old gray made the state of the state she used to be. Come to think of it. maybe being president isn't what it used to be either. Nowadays they give you the big F.D.R. or Ike treatment for a few months, then it's all abuse, abuse, abuse, and they want to get rid of you, and put another one in for a little while. No sir, not what it used to be.

New York Times Service

### Groping for the Bald Soprano's Words

By Eileen Blumenthal

NEW YORK — "The joy or the horrible — the extremes - " the director Joseph Chaikin gropes for words to explain what lies beneath the wild non sequiturs in "The Bald Soprano." Navigating in rehearsal through Eugène Ionesco's comic "antiplay" of charged, disconnected phrases, the actors pick out sign-posts from the director's own charged, disconnected phrases.

They ask him and the associate director, Nancy Gabor, for clarification, then try the scene again. This process is not an avant-garde attempt to replicate the characters communications havoc though Chaikin has long been known for unconventional methods). It is simply the company's working adaptation to Chaikin's aphasia. Three years ago, a severe stroke shattered his ability to speak.

"The Bald Soprano" - which pened Sunday at the Cubiculo Theater, was inspired. Ionesco says, by his own failed attempt to learn English specifically by the inane dialogues in his language text. It presents two crazily proper British couples exchanging increasingly improper pleasantries and narrating preposterous sto-ries with a fire chief who drops by. (In Paris, under its original title of "La Cantatrice Chauve," it has been running uninterruptedly for 30 years - almost 10,000 performances - at the tiny Theatre de la Huchette.)

Chaikin's production of "The Bald Soprano" is unorthodox in its interpretation as well as its rehearsal mode. He has searched out and highlighted glimmers of emotion among characters who, the playwright says, have lost their ability to feel. For Chaikin. on the other hand, what keeps the play from being merely facile is the vestigial humanity hanging on in a world of aurophied feeling.

The gaps between experience and language have captivated Chaikin since long before his struggle with aphasia. As director of the experimental Open Theater, in the 1960s and '70s, he developed nonverbal exercises to express raw sensation, before it had been refined into speech. Jean-Claude van Itallie, who stroke. In mid-1984, he and Shepworked with him in those early and were partly through writing



days, said recently: "He's always been interested in words as a kind of mask in front of feeling." But while he was trying to es-

cape the limitations of language, Chaikin also was exploring its na-ture — the relationship between sounds and meaning, the qualities sung versus spoken words, the effects of everyday versus heightened syntax. He even studied sign language for the deal. In the late 70s. Chalkin took

on language more directly: he and his longtime friend Sam Shepard wrote two dramatic monologues. "Tongues" (which was partly about language) and "Sava-ge/Love." Chaikin performed both pieces in the United States and Europe, with Shepard playing percussion for "Tongues" in San Francisco. Chaikin was then chief writer as well as director of "Trespassing" (presented in 1982 at La Mama) - about a woman living her final hours after a

their third monologue when Chai-kin — then 48 and with a lifelong history of heart disease — suffered his stroke.

He was left partly paralyzed (though through therapy he has recovered full mobility). He also had severe aphasia. He could neither speak nor understand speech, and could barely read or write. Since then, he has reassembled shards of language, but verbal communication remains impaired. He at first began expressing himself with a vocabulary of theater references. Days after the stroke, friends realized from the rhythms of his garbled speech that he was quoting King Lear raging in the storm. Later, one of his first complete sentences was a line from Chekhov's "Sea Gull":

"I'm in mourning for my life." While Chaikin was convalescing, he and Shepard resumed work on their interrupted monologue, "The War in Heaven." Shepard recalls: "I had a feeling it was therapeutic, but it became

much more than just a therapy session. I was surprised by bow much of an artist remained. He would have spurts of tremendous coherency, gushes of inspiration."

Chaikin was actually fascinated by what was happening to him.
He explained recently: "I never
enjoy pain, physical pain, but the
rest — everything's interesting.
I'm so surprised to be living at all, surprised, so surprised!"

Shepard tried to catch Chaikin's sense of profound lostness and wonder by keeping not only his words, but also his speech cadences. This was a direct extension of their former work method: "Even when Joe was completely well, he had a phrasing that was unique. All of a sudden it becomes a kind of incantation. He had developed a language style that served him perfectly."

Gabor - who did most of the orthodox directorial talking at "Bald Soprano" rehearsals — de-scribes Chaikin's acute sensitivity

to nonverbal dimensions in their work. "He listens a lot to sound, like a musician. He's intensely involved in the moment. He can feel when it's a lie, and he will go after the truth of the moment." The actor John Turturro, working with Chaikin for the first time. has found his approach almost cinematic in its concern with the visual stage image. "It's like he's the camera - he composes the

Chaikin's undiminished instinct for comedy also finds a lot of room to play in Ionesco. "I want," he said in one rehearsal, "to funny everything." He often instructs the actors - as he always has - by showing with his own face and body, rather than describing in words, the condition

he wants to express. While the Ionesco double-bill is the largest performance project Chaikin has undertaken since the stroke, he has worked almost continuously, directing or acting-Able to read aloud from printed text, he recorded "The War in Heaven" for radio and performed it live at theater festivals in Canada and Italy. (He will do it again in Poland later this month.) He also re-created roles he had played in the Living Theater for that company's "Retrospectacle" last fall.

In every case, he has worked with a dramaturge or another director. He is concerned, Gabor says, about his ability to grasp the larger issues of a piece alone. "He told me that he realized that he had trouble interpreting because his reading skills are not as good as they used to be. He probably interprets a lot better than be thinks he does."

Of course, Gabor says, Chaikin now "must work in a supportive environment." But, she points out, "he's always worked in a supnature is that of a collaborator, in the purest sense." Van Italiie adds, "Part of Joe's skill is to inspire people to do what he can't do. He's always had that skill, and it's even greater now."

ater at Rutgers University and is the author of "Joseph Chaikin: Exploring at the Boundaries of The-ater." She wrote this for The New

that asked married men and men between 25 and 34 whom they would most like to spend an evesobpisticated charm and basic

> Western states, behind Christie Brinkley, Raquel Welch and Vic-toria Principal, while non-wigh-men preferred Whitney Houston Jackie Jackson has warned reporters covering her husband Jesse's expected bid for the Democratic presidential nomination: Don't get personal. "I don't believe in examining sheets. That's a violation of privacy," she told Life mag-azine. "If my husband has commited adultery, he better not tell me." she said. "And you better not go digging into it because I'm trying to raise a family and won't let you be

the one to destroy my family."

PEOPLE

Nancy Reagan Registers

Her Own Gallup Victory Nancy Reagan headed a field of younger celebrities in a Gallup poll of

ning with "Mrs. Reagan projects a

magnetism that men, particularly.

young men. are uncontrollably

drawn to," says Fast Lane maga-

zine, which commissioned the poll

Because of her proximity to the

central apparatus of government can make them feel important

while her femininity turns them

on." But the first lady ran fourth in

A polyester magenta dress once worn by "Wheel of Fortune" letter. turner Vanna White is on display at an espresso bar in Scattle, where fans may touch it for 25 cents. The bar displayed the dress in hope of attracting the television celebrity when she visits a nearby bookstore. The money will got to a children's hospital, said Jack Kelly, co-owner of Uptown Expresso. He said he got the dress through the bar's cabinermaker, whose girlfriend's father bought it at auction for \$700.

Singer Michael Jackson has abandoned a plan to keep a giraffe in his backyard in Van Nuys, Califormia, with other exotic pets, including chimpanzees, a llama, dear and a boa constrictor. A representative for Jackson, withdrew a zoning waiver request, saying he believed that the entertainer had had a change of heart. One neighbor was only partially mollified. Said Howard Davine, whose home boyders Jackson's: When the tempers ture rises the "neighborhood amel."

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